

MARY KAY

OCTOBER 2020

applause®



*Delight Up
the Holidays!*

Bring joy to others as you ring in sales.



OCTOBER *Dates*

1

Online Independent Sales Director-in-Qualification Commitment Form available beginning 12:01 a.m. Central time.

3

Last day to submit online Independent Sales Director-in-Qualification Commitment Form. Commitment Form available until midnight Central time.

12

Columbus Day observed. Postal holiday.

17

Last day to enroll online for the **Winter 2020 Preferred Customer Program™** mailing of *The Look*, including an exclusive sample.

26

Early ordering begins for Winter 2020 product promotion for all Independent Sales Directors.

29

Last day of the month for Independent Beauty Consultants to place phone orders.

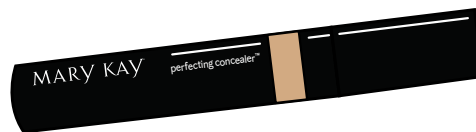
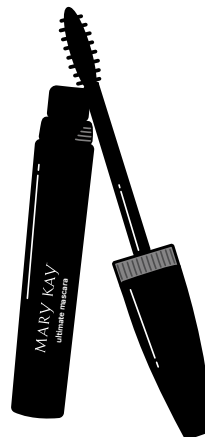
30

Last business day of the month. Orders and Independent Beauty Consultant Agreements must be received today to count toward this month's production.

31

Last day of the month for Independent Beauty Consultants to place online orders.

Online Independent Beauty Consultant Agreements accepted until midnight Central time.



“

I know now that my legacy is assured. The Company has my name, but it also has a life of its own. And its life's blood is the philosophy that many thousands of women have made a part of their lives. They embody that philosophy of sharing and giving – and as such, it will always live on.

”

Mary Kay

HELPFUL NUMBER: Customer Success Team 800-272-9333

For questions regarding *Mary Kay®* product orders, *Mary Kay InTouch®*, special events, product information, etc.

APPLAUSE® magazine is published in recognition of and as information for members of the Mary Kay Inc. independent contractor sales organization, Independent National Sales Directors ("National Sales Directors"), Independent Sales Directors ("Sales Directors") and Independent Beauty Consultants ("Consultants") in the United States, Puerto Rico, U.S. Virgin Islands and Guam by Mary Kay Inc., Dallas, Texas. ©2020 Mary Kay Inc. Member: Direct Selling Association, Personal Care Products Council. Mary Kay Inc., 16251 Dallas Parkway, P.O. Box 799045, Dallas, Texas 75379-9045, marykay.com.

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TRENDING *Now*



New Look. Same Formula.

TimeWise® Moisture Renewing Gel Mask joins a growing list of *Mary Kay®* faves now with beautiful new packaging to complement **TimeWise Miracle Set 3D®**. Watch for more packaging updates of *TimeWise®* products to come!



Applause Wherever You Go!

Have you seen the **mobile-friendly** **Applause®** magazine digital version? It's so easy to read or click to **watch a how-to** or **send a story** to a Mary Kay sister. What's more, listen to the **Applause podcast** to get the very latest and to hear inspiring messages from the best of the best. Both are available on the **Mary Kay® Digital Showcase App**, free to download from your app store.



October Is Breast Cancer Awareness Month and Domestic Violence Awareness Month.

See Page 23 for ideas on how you can help
The Mary Kay Foundation™ help others.



Can you say jingle all the way?
That's what your sales can do on
this biggest selling weekend of the
year! Look for [tips, how-tos and more resources](#) coming soon to help you
maximize you business.

Applause® Magazine Team: MANAGING EDITOR: ALESIA RITENOUR SENIOR EDITOR: MEGHAN BONDS SPANISH MANAGING EDITOR: MARGARITA HERNÁNDEZ CONTRERAS
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COPY EDITORS: LISA HORNE, GAYLEEN WOODALL

*Within *Applause®* magazine, you MAY periodically find articles which suggest building your business through referrals and/or by contacting potential guests for upcoming skin care parties or other events. Prior to contacting such individuals via telephone or email, you should consider whether such communication is consistent with state and/or federal "do-not-call" and/or "SPAM" laws and regulations. For more information on this subject, you can go to the *Mary Kay InTouch®* website and click on "Tax and Legal" in the drop-down menu. When in doubt, Mary Kay Inc. recommends face-to-face contact as the best form of communication, which should help you avoid any issues with these types of regulations.

DELIGHT UP THE HOLIDAYS!

Make spirits bright with gifts that delight. Simple, inexpensive bows, bags and gifting supplies found at discount or craft stores can make your gifts even more irresistible. Be sure to add your supply costs into your final pricing. We share some ideas to get you started!



NEW! LIMITED-EDITION[†] MARY KAY[®] MINI ESSENTIAL BRUSH SET, \$15

This darling set of eye brushes includes an eye detail brush, eye shadow brush and eye blender brush tucked into a perfectly portable zippered pouch.



Your customers will love the polka-dotted perfection of the fun and affordable **limited-edition[†] Darling Delights Collection**. They're totally irresistible to give and receive. And best of all, they're all \$18 or less!

NEW! LIMITED-EDITION[†] MARY KAY[®] HAND CREAM AND LIP BALM SET, \$18 EACH

For soft, smooth hands and mistletoe-ready lips, these delightful sets come boxed. Available in:

- Citrus Sorbet
- Berry Parfait
- Coconut Mousse

LIMITED-EDITION* MARY KAY MAD ABOUT MASKING® MASK POD GIFT SET, \$25, PK./4 SINGLE-USE PODS

These masks were so popular last year, we brought them back! Packed with personality and pampering, the set includes four single-use mask pods perfect for travel, spa time at home or masking with your friends.

GIFT SET INCLUDES:

- **MISS PORE-FECT®** The absorbing properties of this **clay mask** leave skin feeling “porefect” and looking magnificently mattified.
- **ENERGY QUEEN®** Featuring wake-you-up caffeine, this **mud mask** leaves you feeling empowered and ready to conquer your “to-do” list!
- **LADY SERENITY®** Treat yourself to a royally deserved moment of tranquility with a cool, soothing **cream mask**.
- **DEWYGAL®** Give yourself a dewy glow with this moisturizing **gel mask**.



MARY KAY® CLOTH FACEMASKS, PK./5, \$15

These cotton/spandex face masks feature adjustable comfort-fit ear loops.

Available on Section 2.

*Mary Kay® Mask Applicator and
Mary Kay® Cloth Facemasks sold separately*

GREAT ADD-ON!

MARY KAY® MASK APPLICATOR, \$12

Maximize any masking session with mess-free application and less product waste. The flexible silicone applicator delivers full, even coverage to the contours of your face.



NEW! LIMITED-EDITION* MARY KAY® MINI BLENDING SPONGE SET, \$12, PK./4

These mini blending sponges are for hard-to-reach areas, plus they're oh-so-easy to fit in your makeup bag.



Bag, ribbon and
confetti found
at craft store

NEW! FRAGRANCE-FREE SATIN HANDS® SHEA HAND SOAP, \$10

Blended with nourishing, luscious shea butter, this new hand soap leaves hands thoroughly cleansed and purified. Does not leave hands feeling stripped or overly dry. For extra pampering, follow with Fragrance-Free *Satin Hands®* Nourishing Shea Cream.

YOU MAY BE WONDERING: Is *Satin Hands®* Shea Hand Soap replacing *Satin Hands®* *Satin Smoothie®* Refining Shea Scrub?

No. While both products contain shea butter and leave hands thoroughly cleansed, *Satin Hands®* *Satin Smoothie®* Refining Shea Scrub also effectively exfoliates skin, polishing away dull and dry areas. *Satin Hands®* Shea Hand Soap contains no exfoliating properties and is also fragrance-free.



Due to our current environment, order limits continue.

Check online ordering for the latest. Remember, regular-line products such as masks, color, skin and body care can be packaged for ideal gifting ideas.

WRAP IT UP.

What's inside these beautiful boxes?
Amazing holiday gifts delivered with love.

NEW! LIMITED-EDITION[†] MARY KAY[®] GIFT BOX SET, \$6, PK./3

Half the excitement of giving and receiving is in the packaging! This gift box set includes three chic gift boxes in different designs and sizes that can make wrapping and unwrapping a true delight.

They're especially great to have on hand for **last-minute wrapping needs** that always seem to pop up. Just open, insert gift, and it's ready! The best part? The colors and design are perfect for any holiday or occasion.

SET INCLUDES ONE OF EACH:

- **Small:** 5.3" L x 2.3" W x 1.1" H
- **Medium:** 5.9" L x 4.5" W x 1.9" H
- **Large:** 8" L x 5.9" W x 2.7" H



LIMITED-EDITION[†] MARY KAY[®] EYELASH CURLER, \$12

EXTRAS

- Find cute **downloadable gift tags** on *Mary Kay InTouch[®]*.
- **Add extra sizzle!** Glittery pompoms or other fun packing material makes gifts pop.



NEW! GIFT WITH PURCHASE!

FREE[†] fuzzy socks with every purchase of **Mint Bliss[™] Energizing Lotion for Feet & Legs, \$11.**

Watch the [holiday how-to](#) online for more fun wrapping ideas!

DON'T FORGET THE GUYS!

NEW! LIMITED-EDITION[†] MARY KAY® MEN'S HAIR AND BODY WASH GIFT SET, \$26

- Limited-Edition[†] *MK High Intensity Ocean*® Hair and Body Wash
- Limited-Edition[†] *True Original*® Hair and Body Wash
- Handsome, black mesh drawstring bag

Wooden ornament found at craft store

PAIR WITH A MATCHING
FRAGRANCE FOR A "WOW"!

TRUE ORIGINAL® COLOGNE SPRAY, \$36

Fresh, clean scent for the
truly original man.

MK HIGH INTENSITY OCEAN® COLOGNE SPRAY, \$42

A fresh, citrus marine
fragrance for the man who
loves the sea.

Find similar stockings at
craft or discount stores.

SPARK A CHAIN REACTION!

LINK TO THE LEGACY

SEPT. 1-30



This bracelet is yours when you
sell enough products to place
a cumulative \$600+* wholesale
Section 1 order in September.



SPARK A CHAIN REACTION! FALL CONSISTENCY CHALLENGE *SPARK YOUR ENTHUSIASM!*

JULY 1 - DEC. 31, 2020

Achieve the *Spark a Chain Reaction!* Challenge
each month **July through December** to earn
this necklace from the exclusive ***Spark A Chain
Reaction!*** Collection by R.J. Graziano.

*The \$600+ wholesale Section 1 order requirement per month can be placed in one single order or in cumulative orders, as long as the order(s) are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also count toward your \$600 or more order requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per achiever each month.



Gloria Mayfield Banks



Lisa Madson



Patricia Turker



Cindy Williams



Sonia Pérez



Lupita Magaña



Stacy James



Pamela Waldrop Shaw



Dayana Polanco



Dawn Dunn

TOP 10 NSDs YEAR-TO-DATE

Legal Tip: Remember, earnings information should never be shared on your social media pages./Consejo jurídico: Recuerda que la información de ganancias nunca se debe publicar en tus redes sociales.

JUNE RECOGNITION

MONTHLY COMMISSIONS AND BONUSES

NSD commissions above \$10,000 earned in June plus the following which do not count toward NSD ranking: Sales Director commissions, Personal Team commissions and NSD promotion bonuses. Cars, prizes, etc., are not included in these amounts.



EMERALD

Gloria Mayfield Banks***



DIAMOND

Lisa Madson*



RUBY

Cindy Williams*



SAPPHIRE

Lupita Magaña**

EMERALD

Gloria Mayfield Banks***	\$124,074
Patricia Turker**	63,995
Sonia Pérez**	49,561
Dayana Polanco*	46,590
Mayuli Rolo*	33,137
Dacia Wiegandt*	32,771
Anita Wood*	28,827
Kerry Buskirk*	28,376
Crisette Ellis	26,347
Gina Rodríguez-Oriola	25,148
Monique Balboa	23,871
Julianne Nagle*	23,615
Pamela Tull	23,398
Yudith Pupo	23,119
Bianny Ramírez*	23,117
Tammy Crayk Smith	23,065
Caterina Harris Earl	22,546
Auri Hatheway	21,588
Carol Lawler	20,850
Mariana Moreno*	20,531
Ada García-Herrera*	19,966
Marilyn Marte-De Melo	19,927
Rosibel Shahin*	19,372
Jill Davis	18,837
Kym Walker*	18,615
Evelinda Díaz*	18,397
Natalie Privette-Jones	18,235
Cathy Bill*	17,931
Pam Higgs	17,631
Noemi Jaimes	17,303
Mairelys López*	16,659
Noelia Jaimes*	16,318
Sonia Bonilla	15,885
Sabrina Goodwin Monday	14,253
Kathy Oliveira	13,374
Sue Wallace	12,948
Cindy Z. Leone	10,206

DIAMOND

Lisa Madson*	\$71,866
Pamela Waldrop Shaw**	49,126
Dawn Dunn*	42,718
Lynnea Tate	40,943
Julia Burnett*	37,383
Kristin Sharpe	35,288
María Monarrez	32,315
Yosaira Sánchez*	27,411
Candy Lewis	26,890
Sue Pankow	23,134
Rebecca Evans*	22,984
Heidi Goelzer	22,872
Shannon Andrews*	22,164
Lisa Allison	20,534
O'Nelly Encarnación	20,306
Marixa González	20,255
Leah Lauchlan	20,119
Diana Sumpter	19,533
Julia Mundy	19,229
Alia Head	19,121
Evitelia Valdez-Cruz	18,232
Pam Ross*	16,717
Roxanne McInroe	16,465
Vicki Jo Auth	16,463
Shelly Gladstein	15,776
Indhira Jimenez	15,117
Rosa Bonilla*	14,896
Kaye Driggers	12,589
Margaret Bartsch	12,446
Sharon Buck	12,327
Holli Lowe	11,899
Yvonne Lemmon	10,791
Terri Schafer	10,396
Sandra Chamorro	10,121
Amy Allgood	10,059
Anita Conley*	10,033

RUBY

Cindy Williams*	\$61,596
Stacy James*	39,834
Kim McClure	32,465
Sandy Valerio*	32,068
Mary Estupiñan*	29,971
Jan Thetford	28,936
Tammy Vavala	24,427
Anabell Rocha*	23,299
Cindy Fox*	23,120
María Flores	23,040
Lia Carta**	22,661
Gloria Báez*	21,346
Cecilia James	20,051
Lara McKeever	18,162
Carmen Hernández*	17,992
Juanita Gudiño*	16,419
Crystal Trojanowski	15,578
Gena Rae Gass	14,562
Annaka Krafka	14,130
Michelle Sudeth*	13,388
Brittany Wirt*	12,580
Kathy Rodgers-Smith	12,505
Maricarmen Landa Ramos	12,495
Nancy Osborn*	12,171
Bea Millsagle	11,975
Mirna Mejía de Sánchez	11,855
Tammy Romage	11,488
Donna Meixsell	11,337
Patty Olson	10,916

SAPPHIRE

Lupita Magaña**	\$59,875
Lorraine Newton*	39,590
Patrice Moore Smith	35,068
Cyndee Gress*	31,302
Somer Fortenberry	28,972
Kristin Myers*	27,379
Pamela Fortenberry-Slate*	27,215
Kimberly Copeland	25,725
Davanne Moul*	24,850
Diane Mentiply	24,692
Morayma Rosas	22,526
Bridget Shaw	20,181
Elizabeth Sánchez	20,157
Valerie Bagnol*	19,407
Deb Wehrer	18,552
Ruth Everhart	18,170
Elaine Kimble Williams	17,680
Dawn Otten-Sweeney	17,558
Sylvia Kalicak*	16,983
Janis Z. Trude	16,955
Evalina Chávez	16,269
Kelly McCarroll	15,762
Lupita Díaz	15,264
Alma Orrostieta	15,248
Maribel Barajas	14,907
Mia Mason Porter	14,025
LaRonda Daigle	13,135
Avelyn Smith	12,078
Krista Warner	11,759
Paola Ramírez	11,681
Angie Day*	11,470
Maggie Nevárez*	10,845
Jeanie Tamborello	10,125
Tina Hulsman	10,029

* Denotes Senior NSD
 ** Denotes Executive NSD
 *** Denotes Elite Executive NSD

MEET YOUR NSDS

Be sure to visit *Mary Kay InTouch*® for inspiring success stories about Mary Kay Independent National Sales Directors. Click "Meet Your NSDs" under Heritage. You can search for NSD stories by name, city, state, Seminar or even former occupation. Why not share their stories with potential team members?



JUNE RECOGNITION

MARY KAY ANGELS



These independent sales force members achieved the highest commissions/bonuses or production or had the most new team or unit members in their Seminar areas in June 2020.

TOP UNIT – ESTIMATED RETAIL PRODUCTION

EMERALD	
Michelle L. Calbert, <i>G. Mayfield Banks Area</i>	\$171,274
DIAMOND	
Sherrie C. Purvis, <i>L. Tate Area</i>	\$214,285
RUBY	
Heather A. Daniel-Kent, <i>J. Thetford Area</i>	\$213,281
SAPPHIRE	
Larinda J. King, <i>Mary Kay National Area</i>	\$368,046

TOP SALES DIRECTOR – PERSONAL SALES

EMERALD	
Tracy A. Clymer, <i>C. Bill Area</i>	\$25,333
DIAMOND	
Delmi E. Disus, <i>M. González Area</i>	\$27,124
RUBY	
Heather A. Daniel-Kent, <i>J. Thetford Area</i>	\$25,090

SAPPHIRE	
Amanda Neff, <i>Mary Kay National Area</i>	\$20,104

TOP BEAUTY CONSULTANT – PERSONAL SALES

EMERALD	
Connie L. Grinols, <i>T. Czarzasty Unit, Mary Kay National Area</i>	\$19,546
DIAMOND	
Celeste J. Youngblood, <i>R. Contreras Unit, K. Sharpe Area</i>	\$24,840
RUBY	
Tammy S. Caswell, <i>A. Schule Unit, Mary Kay National Area</i>	\$17,048
SAPPHIRE	
Stephanie T. Shar, <i>L. Holmquist Unit, Mary Kay National Area</i>	\$17,742

TOP TEAM BUILDER

EMERALD	
Sales Director Alfonsina Vasquez, <i>S. Bonilla Area</i>	18 New Team Members
DIAMOND	
Sales Director Evelin A. Portillo, <i>M. González Area</i>	25 New Team Members
RUBY	
Sales Director Shanna M. Kocher-Naccarato, <i>T. Romage Area</i>	20 New Team Members
SAPPHIRE	
Sales Director Rocio Renteria, <i>G. Camargo Area</i>	25 New Team Members



TOP UNIT BUILDERS

Independent Sales Directors with 20 or more new unit members for June 2020.

NEW UNIT MEMBERS

EMERALD

Michelle L. Calbert	75
Cristina Y. Baez De Mateo	70
Tiqkia M. Barrow	58
Noelia E. Jimenez Gutierrez	54
Brendaliz Cajigas	46
Robyn K. Barnwell	45
MariaJose Torres	44
Christine D. Barrueco	43
LaKeshia M. Chisholm	43
Latricia M. Henry	42
Suheit M. Vielma	41
Sara E. Cox	39
Ebun Osaze	39
Erika N. Cullen	38
Latonia M. Kennedy-Moore	34
Taneshia A. Bain	33
Dana C. Warren	32
Dircia Rodriguez	30
Gloria Heyaime	29
Dilcia Mendoza	29
Anne Z. Pendleton- White	28
Angela D. Tatum	28
Kijuana R. McKinnie	27
Keila Lopez	26
Rosmary A. Morel	26
Jamie Figueroa	24
Oledis A. Santana Taveras	24
Carmen Trinidad Guzman	24
Alfonsina Vasquez	24
Yessica Barrera Gomez	23
Patrece D. Johnson	23
Natalie Mircalvi	23
Donica S. Burke	22
Jhona Cumare	22
Tahis Garrido	22
Jani Macias	22
Tavia L. Poulos	22
Aida Ramallo de Escribano	22

Sharon L. Bethea	21
Carrie Bloink	21
Helen Jakpor	21
Michele James	21
Marilenis Jimenez Garcia	21
Andrea C. Leal	21
Yanexi Machin Pavin	21
Zuliam Mejias	21
Bridgett L. Moore	21
Ngozi E. Ojukwu	21
Leanne Parrino-Pheasant	21
Raquel Portes Almonte	21
Theodora W. Bradley	20
Maria Breton De Alba	20
Jodria G. Bufford	20
Ashley C. Butler	20
Elizabeth A. Cespedes	20
Linda S. Chasten	20
Tandy Fischer	20
Lindsay E. Freisthler	20
Mendy S. Huff	20
Ayobami O. Olusa	20
Debbie A. Thomas	20

DIAMOND

Lisa B. Racer	57
Mariel Santiago	54
Coty Maldonado	47
Chelsea C. Adkins	46
Kimberly George	40
Astrid Pagan	38
Kim C. Meyers	34
Monique Vallair	34
Megan N. Wilkes	34
Lilian Cedillo	31
Raquel V. Sanchez	30
Rita M. Contreras	29
April C. Hutchinson	29
Taylor N. Walker	29

Ruth Alvarado	27
Sara R. Pennella	27
Valerie Peterson-Kelly	27
Nicole A. Solomon	27
Charis L. Bourman	26
Nicole P. Pratt	26
Rachel L. Ryan	26
Karla Somarriba	26
Dana Davis-Armstead	25
Angela J. Fry	25
Evelin A. Portillo	25
Karime Rosas	25
London A. Arbuckle	24
Cassandra R. Chitwood	24
Stephanie A. Mottaz	24
Tanya L. Satcher	24
Suzanne T. Young	24
Elizabeth Fernandez	23
Nicki R. Hill	23
Kayla A. Holliday-Lamar	23
Denise Miller Silas	23
Sarah Driggers	22
Laura E. Knight	22
Jamie V. Taylor	22
Jenny Siemonsma	21
Keysi Y. Colon	20
Kathy Fean	20
Kristiana M. McElroy	20
Elsa F. Santos	20

RUBY

Thessy N. Nwachukwu	35
Laura D. Dyess	33
Farida Mays	33
Pamela D. Cox	32
Lisa Olivares	30
Joedi Carmichael	29
Randi S. Gleason	29
Shanna M. Kocher- Naccarato	28

Marye Durrer	27
Maria Hernandez	27
Nikole M. Childress	26
Monica A. Land	25
Heather A. Daniel-Kent	24
Rebeca Rodriguez	24
Cynthia L. Frazier	23
Kellee L. Valerio	23
Kenia K. Acosta	22
Monique N. McIntyre	22
Eusebia Bonilla	21
Julia Grandy	21
Milagro Ventura Diaz	21
Jacqueline Donna	20

SAPPHIRE

Larinda J. King	86
Beth H. Williamson	56
Tracey F. Hedrick	47
Christina N. Newsome	44
JoAnn M. Allen	42
Missouri H. Simmons	40
Carmen B. Jones	38
Missy M. O'Neal	36
Charmayne Wilson- Mayowa	35
Sreela M. Fitzpatrick	33
Eno Inoyo	32
Akilah Martin- Mayweather	32
Keita Powell	31
Cycelia D. Matthews	30

Tehrie Ned	29
Satarro Purnell	29
Tiffany J. Burnett	27
Mona L. Murray	27
Melanie Schwartz	27
Latricia R. Vango	27
Tonya Brown Jones	26
Kesia Webb Dailey	26
Lafreda D. Williams	26
Tinia W. Campbell Piard	25
Rocio Renteria	25
Moleda G. Dailey	24
Stacy O. Ervin	24
Nancy W. Pettaway	24
Rachel Statile	24
Gloria Dunston	23
Herendira Garcia	23
Alicia Portales	23
Karla M. Reno	23
Danielle Coughlan	22
Dwauna Maura	22
Beth T. May	22
Chelsea C. Altman	21
Tamiko A. McCormack	21
Beverley M. Brown	20
Eleanor E. Gwyn-Jones	20
Rheanonda R. Johnson Gray	20
Tommi Pleasure	20
Breanna VanVliet	20
MacKenzie N. Wickett	20



TENACITY AND PERSEVERANCE ARE
ESSENTIAL QUALITIES FOR SUCCESS
IN BUSINESS.

Mary Kay

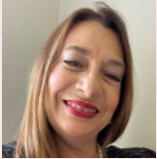
These figures do not include or otherwise account for the individual's expenses incurred or time and effort expended in their Mary Kay business. Individual results will vary.

EMERALD / EMERALDA

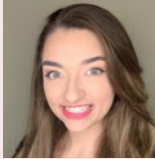
NEW DEBUTS DEBUTS

April/Abril de 2020

Congratulations to these new Independent Sales Directors. Learn more about the Mary Kay Career path on *Mary Kay InTouch*® under "Resources," click "DIQ Program." / Felicitaciones a estas nuevas Directoras de Ventas Independientes. Para más información sobre la trayectoria profesional Mary Kay, visita el sitio electrónico *Mary Kay InTouch*®. En el apartado "Recursos", haz clic en "Programa DIQ".



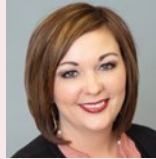
Maya Diaz Lugo
Miami
E. Suarez Unit



Jayme L. McGill
Long Beach, MS
J. Murphy Unit



Maria d. Meraz
Medina
Charlotte, NC
N. James Unit



Anissa A. Musil
Columbus Grove, OH
L. Freisthler Unit



Glenda C. Turnbow
Mobile, AL
B. Cox Unit

Not pictured;/Sin foto: *Yaima Ale*, West Palm Beach, FL, M. Bolufe Unit; *Danielle Allen*, Virginia Beach, VA, C. Whitehead Unit; *Tashira Everett*, Chesapeake, VA, V. Lowry Unit; *Idolka Figal*, Miami, D. Leyva Unit; *Martha O. Hermosilla*, Houston, Y. Moreno Unit; *Maria E. Hilario Lima*, Miami, A. Miranda Unit; *Betsi Jimenez Vera*, Saint Cloud, FL, A. Guerra Unit; *Ramona B. Lopez*, Bronx, NY, L. Urena Mora Unit; *Andrea McNair*, Joliet, IL, L. Retzlaff Unit; *Megan T. Prothro*, Louisburg, KS, J. Davis Unit; *Guadalupe Rabago*, Montclair, CA, I. Guerrero Unit; *Krista Russell*, Manhattan, KS, A. Clinesmith Unit; *Lizet B. Sanchez*, Tampa, FL, O. Espinosa Unit.

“THE RESPONSIBILITIES OF A LEADER ARE GREAT, BUT SO ARE THE REWARDS.” / LAS RESPONSABILIDADES DE UN LÍDER SON GRANDES, PERO TAMBIÉN LO SON LAS RECOMPENSAS.

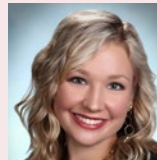
”
Mary Kay

DEAN'S LIST LISTA DEL DECANO



June/Junio de 2019

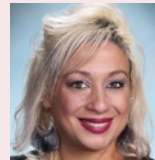
The top three Honors Society members from each debuting class who have the highest adjusted unit wholesale production of their debut class and who have at least 50 unit members by the end of the twelfth month following their debut date. / Las primeras tres integrantes de la Sociedad de Honor de cada clase de debut con la más alta producción de unidad ajustada al mayoreo de su clase y que cuentan con por lo menos 50 integrantes de unidad al final del decimosegundo mes de su fecha de debut.



Hannah L. Brown
Mountain View, AR
Mary Kay
National Area
Sapphire Seminar



Johnna M. Safriet
Archdale, NC
S. Fortenberry Area
Sapphire Seminar



Jacqueline Villanueva
Cresskill, NJ
G. Rodríguez-
Orriola Area
Emerald Seminar



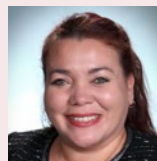
TRIPLE CROWN TRIPLE CORONA



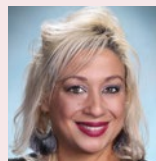
June/Junio de 2019

Independent Sales Directors who have achieved On the Move, Fabulous 50s and Honors Society by the end of the twelfth month following their debut date. / Directoras de Ventas Independientes que lograron En Acción, los Fabulosos 50 y la Sociedad de Honor al final de su decimosegundo mes posterior a su fecha de debut.

Not pictured;/Sin foto: *Adilia Ruiz*, Hamilton, NJ, S. Páez Area.



Suheit M. Vielma
Katy, TX
M. Rolo Area



Jacqueline Villanueva
Cresskill, NJ
G. Rodríguez-
Orriola Area

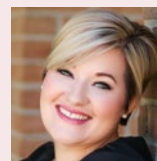


HONORS SOCIETY SOCIEDAD DE HONOR

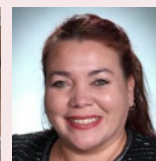
June/Junio de 2019

Independent Sales Directors whose adjusted unit wholesale production is at least \$60,000 and who have at least 50 unit members by the end of the twelfth month following their debut date. / Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es por lo menos de \$60,000 y tienen por lo menos 50 integrantes de unidad al final de su decimosegundo mes posterior a su fecha de debut.

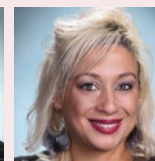
Not pictured;/Sin foto: *Adilia Ruiz*, Hamilton, NJ, S. Páez Area.



Elaine Ortega
Covington, LA
Mary Kay
National Area



Suheit M. Vielma
Katy, TX
M. Rolo Area



Jacqueline Villanueva
Cresskill, NJ
G. Rodríguez-
Orriola Area

Congratulations!
¡Felicitaciones!

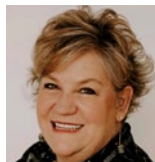
FABULOUS 50s

FABULOSOS 50

December/Diciembre de 2019

Independent Sales Directors whose adjusted unit wholesale production is at least \$30,000 and who have at least 50 unit members by the end of the sixth month following their debut date./Las Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es por lo menos de \$30,000 y cuenten con por lo menos 50 integrantes de unidad al final del sexto mes de su fecha de debut.

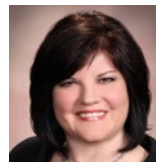
Not pictured:/Sin foto: *Jillian Beckley, Livonia, MI, Mary Kay National Area; Irene Noyola, Elkhart, IN, Mary Kay National Area; Katherine Rico, Naples, FL, M. López Area; Michelle Tripp, DE Soto, MO, C. Bill Area.*



Cheryl A. Doucette
Felton, DE
P. Tull Area



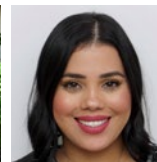
Jill D. Harris,
Charlotte, NC
G. Mayfield
Banks Area



Leslie K. Helland
Baxter, MN
P. Higgs Area



Samantha Klickna
Clarksburg, MD
Mary Kay
National Area



Rasyje N. Padron
Milano
Kissimmee, FL
Y. Pupo Area

ON THE MOVE

EN ACCIÓN

June/Junio de 2020

Independent Sales Directors whose adjusted unit wholesale production is at least \$15,000 by the end of the third month following their debut date, and who have added three or more qualified new personal team members whose Independent Beauty Consultant Agreements and minimum of \$600 in wholesale Section 1 orders were received by the Company during the three months following their debut date./Las Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es de por lo menos \$15,000 al final del tercer mes de la fecha de su debut, y que hayan obtenido tres o más nuevas integrantes de equipo personal calificadas cuyos Acuerdos de Consultora de Belleza Independiente y pedidos por un mínimo de \$600 de la sección 1 al mayoreo fueron recibidos por la Compañía durante los tres meses después de la fecha de su debut.

Betsi Jimenez Vera
Jayme L. McGill
Andrea McNair

Maria d. Meraz
Medina
Anissa A. Musil
Megan T. Prothro

Krista Russell
Lizet B. Sanchez
Glenda C. Turnbow

FIRST TIME RED JACKETS

SACOS ROJOS PRIMERIZOS

June/Junio de 2019

Independent Beauty Consultants who added at least three active new personal team members during June./Consultoras de Belleza Independientes que obtuvieron por lo menos tres nuevas integrantes de equipo personal activas en junio.

Katerin Abigail
Marcela Abaites
Dailanes Abreu
Cydmarie Acevedo
Lauren Acevedo
Eliut Aguilar Vazquez
Elvira Aguirre
Katherine Alba Breton
Amanda M. Allen
Lidia Almonte
Yaimelyn E. Almonte
Peralta
Rosallinda A.
Alvarado
Karla G. Alvarez
Raquel Alvarez
Cora J. Aman
Kimberly Amerson
Latoya Y. Anderson
Maria Arias
Susan Arnold
Carolina E. Arriaga
Shawanna W. Austin
Maria Ayala
Luz Zaida Baez
Aydee M. Bailon
Holly F. Bain
Maria Baires
Natasha Baker
Alfonso Baldera
Guzman
Alberta Banks
Elsa E. Barajas
Kara K. Barlow
Rita Basham
Araceli Bautista
Grismarly Bautista
Ortiz

Jeanette Beatty
Julissa J. Beltre
De Baez
Jesmar Benvenutti
Dianelli Bernal
Engroba
Lauren Biediger
Rachael R. Black
Rhonda F.
Bhaczenko
Crystal Bosquez
Jennifer E. Bradley
Denise L. Bradley
Connie Bramer
Stevina T. Brascom
Placida Braswell
Katie Braun
Enma T. Brito
Teryl Broeker
Deyvn P. Bunting
Laurice M. Burnett-Walker
Kim D. Bynum
Ivis C. Cabrera
Rafelina Cabrera
Saída Caceres
Kristy R. Callum
Carrie Campbell
Kimberle Campbell
Makyla Campbell
Beatriz Carithers
Nohora Carriazo
Carol V. Carrillo
Glenda Casco
Maria Castillo
Miguelina M. Castillo
Maria C. Centeno
Virginia Chapman

Roderica Chiles
Betty J. Choplin
Christine E. Coker
Kari Collier
Jaiza M. Colon
Angela Conover
Yuleica A. Coronado
Kiara M. Cortes
Shirley Coss Sanz
Linda L. Cravens
Doris Crespo
Bernia Cruz
Jessica Cruz
Wanda Y. Cruz
Yessenia Cruz
Blanca V. Cruz
Ramirez
Marisol Cuestas
Cara L. Custer
Shaunda L. Dale
Kathleen Daniels
Claudia Davis
Felicia Davis
Gisela Daza
Rhonda Deaver
Leydi D. Delgado
Suzana F. Delgado
Maria E. Diaz
Micaela Diaz
Rubidia Diaz
Hernandez
Hildalys Duran
Kimberly Eberhart
Evon Y. Eichelberger
Kay L. Enos
Lydia P. Erdelbrock
Hope Farrell
Julia M. Feliz Acosta

Red Jackets, cont.

Jill A. Flinn
Marisol Flores
Jessica N. Francis
Lauren P. Frank
Shonna L. Franklin
Shelley Frisch
Milagros Galvez
Ana I. Garcia
Ariana Garcia
Donnet M.
Gayle Goffe
Thomasina Lorrai
T. Germany
Evelyn A. Gibbs
Lisa K. Givens
Angalee N. Glass
Paris S. Goldston
Elizabeth Gomez
Guadalupe Gomez
Nearlet Gomez
Verdecia
Miranda L. Gonzales
Kamila V. Gonzalez
Norma Lilia Gonzalez
Roma Gonzalez
Susana Gonzalez
Yolaine Gonzalez
Melissa Goodman
Lori E. Gross
Elizabeth Guerra
Yoana Guerra
Kenia Guevara
Maria M. Guizarro
Janie Hall
Martha Hall
Barbara Hamilton
Jaklisy M. Hamilton
Tabitha Hardman
Melissa K. Hardman
Ashley R. Harris
Debbie A. Harrison
Yvonne S. Harrison
Karen Heller
Jerynka Henley
Kaitlyn Henry
Kelly A. Henshall
Amalia Hernandez
Yunith M. Hernandez
Eva Herrera
Rodriguez
Sherrilyn L. Hicks
Paula K. Hopkins
Delvin Howard
Alethia Y. Hudson
Tiana Hurston
Chloe Hurt
Vester Jabril
LeArrionn C. Jackson
Star M. Jackson
Terasena James
Jaime L. Jarvis
Enid M. Jesse
Rafelina Jimenez
Yessenia G. Joachin
Diane L. Johnson
Michelle Johnson
Yolaina C. Johnson
Yvette E. Jones
Feliccia Renee
R. Jordan
Dani R. Kerekes
Kelly King
Lynne J. Kirkpatrick
Fran Knight
Shawn M. Kurth
Charon W. Lamar

Giselle Lara
Retely Larios
Yuliana Legarreta
Carolina LeReBours
Zabala
Dy/Lan-Victoria
D. Lewis
Lauren Lilly
Cheryle L. Lola
Diana Lopez
Dina M. Lopez
Elodia Lopez
Marlene Lopez
Mirtha Lopez
Joan M. Lu
Michelle Lynn
Vimarie Maceira
Laura MacMillan
Gilma L. Madrid
Hernandez
Jessenia K. Maida
Lilian Mairena
Darlene L. Mallett
Cynthia E. Manning
Elisa M. Maretsky
Erika Mariscal
Selena N. Marischler
Genesis C. Marrero
Ferrer
Desy Martinez
Elisha M. Martinez
Lourdes Martinez
Maria Martinez
Mary Martinez
Sherrisa Mashaney
Judy C. Mattox
Jisell Mauricio
Paniagua
Courtney M.
McAllister
Denise McCoy
Genetta R.
McFarland
Theresa A. McGee
Felicia J. McGraw
Teresa F. McKinney
Mary J. McWilliams
Natacha Medina
Juliana Melnikoff
Brianna A. Melo
Maria Mena
Carmen I. Mendoza
Carolina Mendoza
Mileidy Mendoza
Alicia Mercado
Acosta
Margarita Merced
Yendy P. Metivier
Ashley N. Meyers
Lillian C. Miller
Cruz Y. Mira Zapata
Elsa I. Molina
Lili M. Mones-Abreu
Luminada Montero
Kerrie A.
Montgomery
Orozco
Iris C. Mora
Lucila Morales
Maria I. Morales
Ramirez
Maria I. Morales
Ubiara
Amy L. Morandi
Rosa Moreira
Vilma Z. Moreira

Antionette Morgan
Jacinta Mundo
Luz I. Muniz-Soto
Susan A. Neumann
Yesica M. Nieves
Lacher Nolan
Jennifer Noland
Lesly Nunez
Diana Ochoa
Paula G. Olivares
Lanre Olofintuyi
Maglari Ortiz
Noemi Ortiz
Anamaria Oyola
Maria L. Padilla
Mauda Padilla
Jayleen Paneto
Mareena Pare
Dorali Parra
Wanda L. Paulin-Haines
Gervasia Payano
Jennine Pelchat
Brenda I. Pena
Stefany Pena
Maria L. Pena Canas
Vickie Pendleton
Alix Perez
Neidis Perez
Cletis A. Perez
De Medina
Maria L. Perez Roman
Maria C. Pescador
Jennifer D. Phelps
Mildred L. Phillips
Carolina Pico
Maria C. Pineda
Maricela Pineda
Sabalza
Alexi Ponce
Laura A. Prevost
Maritza A. Prieto
Rita K. Pritt
Manuelita Ramirez
Carolina Ramos
Janet Ramos
Maggie Ramos
Obdalis Ramos
Shakira A. Ramos
Crespo
Kris Shannon
Rasbury
Wyeisha E. Ray
Sabrina Reed
Rosangela Reyes
Ana C. Reyes
Maravilla
Natalie Richardson
Sherrine E. Ricketts
Doreen Riggs
Simone Danielle Rio
Nayrite Rios
Adlin Y. Rivera
Rosemary Rivera
Dolores A. Robinson
Sheila D. Robinson
Nelda Roblero
Elmar N. Rocca
Commenda R.
Rodgers
Carolina Rodriguez
Kala C. Rodriguez
Ligelia C. Rodriguez
Nacy Rodriguez
Carolina Rodriguez-Lavado
Constance C. Rogers

Maria I. Romero
Sara Romero
Jacquelyn Ronan
Yaire E. Rondon
Marin
Cecilia Rosario
Deyanira R. Rosario
Yudeyri L. Rosario
Nunez
Rosa Ruiz
Zoraya Ruiz
Marina A. Salamanca
Nubia Salazar
Delfina Salvador
Margarita Salvador
Merino
Mildred Salzer
Damarys Y. Sanabria
Gonzalez
Belkys I. Sanchez
Claudia Sandoval
Mabel G. Santos
Sonia Santos
Ana Saucedo
Kaitlyn Schimmoeiler
Kelly D. Sena
Kristen J. Shobe
Elva Short
Renee Sick
Arianna Sicile
Carmen R. Sierra De
La Cruz De Zapa
Jannie Silva

Sarah Slatniske
Chelsea L. Smith
Cherise L. South
Quetta Stewart
Santee S. Stickland
Chiquita Stitts
Melanese Stitts
Wanda Strickler
Brittany Strong
Sylvia Suastegui
Theresa Sullivan
Gretchen Tate
Rosa Tavaraz
Corcino
Angel S. Taylor
Lynette G. Tefteller
Carina Tejeda
Jimenez
Anna K. Teran
Edwina W. Terry
Ciuella S. Thomas
Faye A. Thomas
LeAnne Thomas
Esmeralda Y.
Torres Gomez
Luz M. Torres
Morales
Kaitlynn J. Tuggle
Sharon Turner
Sharon A. Tyler
Christine O. Urschel
Anaide Valdez
Maria Z. Valera

Jureen M.
Vantepool
Kendy Vargas
Katherine Vasquez
Dania I. Vasquez
Rivera
Lourdes Vazquez
Rosa Vazquez
Yeney Vazquez
Gilziana Vegas
Ana Vicen
Michelle Villatoro
Barbara J. Vinson
Lesley M. Walton
Tiffany Washington
Candice Wauneka
Dawn Weaver
Kimberly Wellons
Pauline T. Wiley
Audrey Williams
Marquita A. Williams
Paulette P. Williams
Tamika Witherspoon
Jackie L. Woolley
Brianna Yelton
Rosangel Yopez
Christy L. Yon
Kimberly A. Young
Lissette Zea De
Antunez

GRAND ACHIEVERS

GRAN GANADORAS

June qualifiers/Calificadas en junio de 2020

Independent Sales Directors and Independent Beauty Consultants earning the use of a Career Car. Find Grand Achiever qualification requirements on *Mary Kay InTouch* under "Resources," "Publications" and "Advance Brochure." /Directoras de Ventas y Consultoras de Belleza Independientes que se ganaron el uso de un auto profesional. Para requisitos de calificación de Gran Ganadora visita Recursos Publicaciones y Folleto *Avance en Mary Kay InTouch*.

SALES DIRECTORAS/DIRECTORAS DE VENTAS

Linda J. Adams
Eileen G. Alcaide
Yaima Ale
Rita Allen
Stephanie Anderson
Guillory
Martha Avalos
Betty Bauer-Walter
Barbara L. Bayer-Coulter
Jillian Beckley
Judith Beede
Sonja A. Bennett-Bellamy
Gail Boorum
Carolyn
Bordenstein*
LaVonda Brannon
Jessyca Brentel
Marnee Brooks
Trinity Brown
Erika Brunner
Brenda J. Bryant

Yelenis Cancio
Deb Capello
April L. Carswell
Elizabeth A.
Cespedes
Sara Cone
Felicitas Cortez
Bejaira Cortoreal
Beverly F. Cox
Jolene M. Crawford
Maria Cruz
Torres Lepe
Joan C. Daniels
Tami Deines
Cheryl A. Doucette
Kathlyn E. Duez*
Diane Aubrey
Dunlap*
Adriana G. Fajet
Sandy Faus
Susi B. Felice
Rosalba Fernandez
Jamie Figueroa
Jazmin Flores
Robbie Foley*
Cathy Garvin
Vikki Gatke*

Mariaelena Gavilan
Mari E. Gifford*
Consuelo A. Gomez
Lisa J. Gray
Cynthia K. Greenup
Demetris Hawkins
Jessica H. Heishman
Leslie K. Helland
Digna A. Hernandez
Gloria Hernandez
Victoria Hoffman
Lisa R. Howard*
Stacey Howe-Hokeness
Crystal Jager
Marilenis Jimenez
Garcia
Betsi Jimenez Vera
Amy N. Kanka
Lisa A. Kasuske
Pamela Kavali
Martha A. Klein
Leslie M. Kocevar*
Laura Krewson
Chris E. Landis*
Denise L. Lojero
Sara Lojo-Roch

Grand Achievers, cont.

Audelia Lopez	Ofelia N. Posas	Erika L. Vassell
De Morales	Hope S. Pratt*	Hilda T. Vazquez
Suzanne V. Lozano	Jerenae RaeFord	Marian A. Wales
Jani Macias	Lusbin A. Revolorio	Katie A. Wallace
Maura M. Maidique	Latrice M. Richie	Teresa L. Waller
Rojas	Alis Rivera	Amy Woodrum
Jennifer L.	Myra L. Robinson	Catherine E.
Maitland-Ludke	Krista Russell	Yarbrough
Kara S. Marsman	Lizet B. Sanchez	Brower*
Vanessa A. McClearn	Danay Savigne	
Jayne L. McGill	Stephanie N.	
Mckenna M.	Schuman	
McWherter		
Julia Medina	Lisa Scott	
Esther Melendez	Nereyda Sesmas	
Vickie L. Melton	Ponce	
Veronica Mendez	Felecia Y. Shelton	
Rosemary Mitchell*	Pamela J. Simonson	
Linda J. Modic	Kathy Simpson	
Carol M. Monaghan	Jacquelyn I. Smart-	
Denise W.	Kennedy	
Montgomery	Bonnie Smelser	
Keila Narvaez	Elisa Suarez	
Irene P. Nelson	Karmann K. Swank	
Rachel Nelson	Carol A. Swanson	
Elaine Ortega	Francia D. Tejeda	
Claudia M.	LaTasha A. Thomas	
Pacheco Lazo	Daryl A. Tuccillo*	
Sharon Packett	Glenda C. Turnbow	
Adrian N. Pare	Alberlys K.	
Penny Pearsall	Utzariz Soto	
Amelia M. Pioquinto	Alfonsina Vasquez	

CONSULTANTS/ CONSULTORAS

Tara F. Broadie
Yanetsi Espinosa
Idra P. Green
Michelle L. Hurston
Ebony Jordan
Leticia Miranda
Hernandez
Yetsenia Munoz
Suarez
Suzanne Secrest
Ericka K.
Witherspoon

* Denotes
requelified driver.

* Denota
conductora
recalificada.

16 GOLD MEDALS

Maria M. Calle*
Alfredo Cruz*
Elva Jordan*
Abigail L. Quinn*
Melissa M. Wilson*

15 GOLD MEDALS

Debra Crews-Cairns*
Tandy Fischer*
Althea A. Lawson*
Denise L. Lojero*
Dilcia Mendoza*
Maria O. Salas*

14 GOLD MEDALS

Aurora Andrade*
Irma Arce de Contreras*
Christine D. Barrueco*
Bethany A. Benenati*
Martha L. Garay.
A. Garcia-Herrera Unit
Jane E. Hiebert*
Ginger D. Rockett*

13 GOLD MEDALS

Betty Furniss*
Marilyn Gonzalez*
Jeannine E. Murphy*
Yucdelin Pena Gonzalez*
Anna M. Sempeles*
Francia D. Tejeda*
Heather Wickstrom*

12 GOLD MEDALS

Robbie W. Berry*
Diana Figueroa*
Donna K. Kimich*
Luz O. Quintana*
Alis Rivera*
Diane M. Tenwilliger*
Melissa A. Walczak*

11 GOLD MEDALS

Tiqkia M. Barrow*
Jenny Benzan Sanchez*
Francisca Ceja*
Rouyay Frias*
Tynisa L. L. Jones*
Jacqueline N. LeClair*
Dulce M. Nunez*
Myra L. Robinson*
Norma E. Rodriguez*

10 GOLD MEDALS

Yaima Ale*
Cassandra R. Clark*
Cindy Diaz*
Digna A. Hernandez*
Denise Rodriguez*
Gisela Rodriguez, A. Ramallo de
Escribano Unit
Alberlys K. Utzariz Soto*

9 GOLD MEDALS

Claudia Bossio-Palacios*
Sandra Kay Conner*
Christa Dickert*
Mary beth Dulin*
Gloria Hernandez*
Kristyn A. Humphreys*
Nella L. Jascin-Becton*
Dircia Rodriguez*
Soila M. Valdez*

8 GOLD MEDALS

Elizabeth A. Cespedes*
Christi Lott,
S. Goodwin Monday Unit
Mabel Mir, C. Barrueco Unit
Roberta Sanders-Smiley,
K. Walker Unit
Elisa Suarez*

7 GOLD MEDALS

Diane Aubrey Dunlap*
Marilenis Jimenez Garcia*
Shontel Johnson,
M. Calbert Unit
Latonia M. Kennedy-Moore*
Yanexi Machin Paxon*
Rosendy Mercado,
E. Cespedes Unit
Adriana C. Ramirez*
Suheit M. Vielma*

6 GOLD MEDALS

Saira Alconedo*
Laura M. Cerda*
Sahily Cruz*
Kiera M. Ellis*
Noelia E. Jimenez Gutierrez*
Letty Mellor*
Tavia L. Poulos*
Stephanie N. Schuman*
Glenda C. Turnbow*

5 GOLD MEDALS

Tana M. Abad,
A. Aguilera Urrutia Unit

Michelle Conwell*
Gloria Gardner*
Demetris Hawkins*
Lilian Johnson*
Ana L. Martinez*
Keila Narvaez*
Tania L. Peterson*

4 GOLD MEDALS

Danielle T. Ahinasi*
Melanie Anderson,
C. Anderson Unit
Lorena Armenta*
Cristina Y. Baez De Mateo*
Tina L. Baker*
Katina A. Beane*
Sharon L. Bethae*

Shannon Boland-Conerly,
M. Stirrat Unit
Karina Burgoin Ballesteros*
Janet Cazanias*
Yanetsi Espinosa, N. Mircalvi Unit
Candy V. Figueroa*

Anyeley Gonzalez,
C. Pacheco Lazo Unit
Irma M. Guerrero*
Carlene H. Jones, D. Burke Unit
Heather C. Jones, T. Barrow Unit
Ebony Jordan, L. Henry Unit
Lisa A. Kasuske*
Andrea C. Leal*
Maria F. Limon*

Francisca Lopez Garcia*
Rosa L. Martins*
Soribel Maria Ochosa Reynaldo,
L. Mellor Unit
Yusleidy Perez Gonzalez,
D. Bello Unit
Lyndsey Peterson*
Mairene Rodriguez Alvarez*
Chequita P. Stephens,
M. Jenkins Unit

Joy V. Thomas, R. Barnwell Unit
Gloria Valderrama*
Alfonsina Vasquez*
Ericka K. Witherspoon,
J. Figueroa Unit

3 GOLD MEDALS

Marian L. Acosta, S. Vielma Unit
Franchasca N. Baez Garcia,
N. Jimenez Gutierrez Unit
Kay B. Benitez*
Melonn R. Blue, M. Calbert Unit
Petronila Bolivar*
Emma M. Bowman,
N. Jamison Unit

Alicia K. Bryant, S. Bethae Unit
Sarah E. Carney, A. C. Butler Unit
Clariza Diaz Luna, O. Santana
Taveras Unit

Ivette Fernandez Bello*
Makayla C. Gallagher*
Tamika Hadley, T. Barrow Unit
DeShanna Harris, M. Calbert Unit
Joyce C. Hodge*
Nancy Luis Florentino,
Y. Barrera Gomez Unit
Geovany A. Malin,
D. Rodriguez Unit

Constance N. Marney*
Noel Martin, B. Burt Unit
Soila Martinez Guevara,
Y. Pupo Unit
Rebecca Melton*
Andrea Mojica Vargas,
I. Vargas de Mojica Unit
Julia Mota*
Yetsenia Munoz Suarez,
M. Torres Unit

Jacqueline Myers,
L. Kennedy-Moore Unit
Carla Phillips, L. Chisholm Unit
LaToya Preston-Gill, T. Bain Unit
Christina M. Rebers,
D. Ahinasi Unit
Geraldine N. Rhodd, A. Olusa Unit
Katherine Rico*
Mercedes Rivera,
C. Baez De Mateo Unit

Tatiana Santana-Hernandez*
Tail Song, K. Nakao Unit
Cruz Sosa, R. Morel Unit
Kathlyn A. Stein, L. Voran Unit
Angela G. White*

Sara Adair, K. Fuller Unit
Anika Aguilera, J. Macias Unit
Lisbeth Aguirre Humbria,
P. Perez Perozo Unit
Nelis Amaya*
Shawanna W. Austin,
L. Henry Unit
Susan K. Barnett, N. Wright Unit

Christine Bennett, K. Walker Unit
Wendy Brisbon,
A. Pendleton-White Unit
Merci Cabrejos,
M. Meraz Medina Unit
Sherrie A. Carter, H. Hulsey Unit
Vielky D. Castillo Del Cid,
Y. Barrera Gomez Unit
Brenda Castro,
N. Sesmas Ponce Unit
Ada Collozo, B. Cajigas Unit
Sandy Cooke*
Mayerlynn De Los Santos,
R. Portes Almonte Unit
Genevieve M. Desrosiers,
D. Ahinasi Unit

Shuanetta Durr, R. Clark Unit
Dienisbel Engroba, K. Rico Unit
Odalys Espinosa*
Viviana Espinoza*
Yashmin L. Gabbidon, T. Bain Unit
Magdalena Garcia Placeres,
M. Rodriguez Unit
ThomasinaLorral T. Germany,
B. Lindsay Unit
Yolaine Gonzalez, D. Bello Unit
Marleny Grijalba*
Claudia Guevara,
L. Torres Ricardo Unit
Kenia Guevara, Y. Pupo Unit
LeArrionn C. Jackson,
E. Cullen Unit

Yolanda Jackson, C. Lawler Unit
Heidi M. Khalailah*
Shenita P. Lawson, R. Barnwell Unit
Bree Lenoir, T. Barrow Unit
Diana Lopez, S. Bonilla Unit
Grecia Martinez, D. Mendoza Unit
Kelsie M. McCray, P. Stokes Unit
Leticia Miranda Hernandez,
M. Rodriguez Unit
Franciel J. Parra Rodriguez,
A. Guerra Unit
Tonya L. Peeler, M. Tripp Unit
Mabel G. Santos,
M. Jimenez Garcia Unit
Juana Sarmiento Barrios, D. Vega
Nunez Unit

Suzanne Secrest, M. Guyre Unit
Felecia Y. Shelton*
Hester Shoats, C. Ellis Unit
Melane Stitts, M. Calbert Unit
Lourdes Vazquez,
E. Fonseca Unit
Teresa L. Waller*
Tiffany Washington, I. Jones Unit
Julia M. Willadsen, D. Rose Unit
Dawn Wilson*

1 GOLD MEDAL
Marcela Aboites, S. Vielma Unit
Wanda Acevedo, T. Mitchell Unit
Sonya Alfonso, G. Heyaime Unit
Kimberly Amerson, A. Scott Unit
April T. Artis, M. James Unit
Shenita Baldwin, M. James Unit
Dayra M. Berrios Rivera,
M. Torres Unit
Stevina T. Brascorn,
M. Calbert Unit

Courtney J. Brennan,
S. Schuman Unit
Paulette S. Brooks, M. James Unit
Asirits Brotons, I. Fuentes Unit
Amy Cabrera, A. White Unit
Hilda M. Calderon,
F. Delafuente Unit
Rosalba Carrera, G. Heyaime Unit
Olga A. Carrillo*
Glenda Casco, E. Vijil Unit
Dulcey Chacon*
Monica R. Cheek*
Shannon L. Ciecko, C. Bloink Unit
Christina T. Cromartie,
J. Brentel Unit

Vanessa L. Cunningham,
P. Johnson Unit
Leydi D. Delgado, J. Cumare Unit
Unique Earley, T. Bain Unit
Vernita K. Ellis, C. Tucker Unit
Kay L. Enos, D. Jonas Unit
Sheila A. Epps, J. Willis Unit
Iyeshia J. Evans, Y. Jester Unit
April Forbes, J. Willis Unit
Shaquisha B. Frazier,
T. Poulos Unit
Norma Lilia Gonzalez,
N. Rodriguez Unit
Roma Gonzalez, R. Morel Unit
Gwen Hale, B. Stewart Unit
Barbara Hamilton, L. Henry Unit
Kim Henckel-Inzano,
M. Rader Unit

Bettina Hodges, E. Osaze Unit
Olasubomi S. Hopkins,
H. Jakpor Unit
Alethia Y. Hudson, B. Lindsay Unit
Miguelina Jaramillo,
M. Montoya Unit
Betsi Jimenez Vera*
Yolaina C. Johnson,
D. Warren Unit
Lynette Jones,
C. Whitehead Unit
Verlina M. Kirk, R. Barnwell Unit
Olinda Leon, J. Flores Unit
Amanda D. Licano,
A. Michalak Unit
Madilyn M. Loeb, K. Duez Unit
Mailu Lopez, A. Pereira Unit
Luz B. Maldonado, M. Colon Unit
Darlene L. Mallett, M. Calbert Unit
Melyssa L. Manley,
S. Corridor Unit
Eva L. McWillis, J. Bufford Unit
Esther Melendez*
Brianna A. Melo,
C. Barrueco Unit
Carolina Mendoza,
I. Galvan Lopez Unit
Mileidy Mendoza,
D. Rodriguez Unit
Maria I. Morales Ubiera,
Y. Urena Unit
Yasmyn Morrobel,
V. Espinoza Unit
Tawanda Mosley, E. Osaze Unit
Michelle M. Nelson, S. Cox Unit
Portia Parker Daise, S. Cox Unit
Brenda I. Pena, M. Montoya Unit
Luz Perez, M. Isusi Unit
Miriela Perez,
A. Escalona Medina Unit
Laquita A. A. Perry, D. Shaw Unit
Yolanda D. Perryman,
K. McKinnie Unit
Linda Pocasangre,
N. Clemente Unit
Jeymy B. Portillo,
D. Mendoza Unit
Laura A. Prevost, R. Bair Unit
Maritza A. Prieto, S. Vielma Unit
Megan T. Prothro*
Annette W. Pryor, T. Bradley Unit
Maria A. Quiva, K. Diaz Unit
Jerenae RaeFord*
Diana Ramirez, Y. Mora Unit
Juleiska M. Ramirez,
D. Chacon Unit
Ana C. Reyes Maravilla,
D. Vega Nunez Unit
Lauren Richeson, M. Walsh Unit
Tongula C. Ricks, P. Johnson Unit
C'Artis Roberts, A. Lawson Unit
Carolina Rodriguez,
A. Medrano Acosta Unit
Nacy Rodriguez, Z. Mejias Unit
Yadira Rodriguez Corona,
C. Muro Unit
Sarah Ruggiero, E. Stone Unit
Arielle C. Ryan*
Barioska V. Salinas Bascetta,
J. Engronatt Marquez Unit
Bellys I. Sanchez,
D. Rodriguez Unit
Anny M. Santana Arias,
N. Jimenez Gutierrez Unit
Sonia Santos,
A. Medrano Acosta Unit
Ginger Scarboro, K. Benitez Unit
Jennie Scharnweber,
D. Lewis Unit
Grace Y. Soltau*
Mariely Stevens,
R. Portes Almonte Unit
Chiquita Stitts, M. Calbert Unit
Theresa Sullivan,
N. McDaniel Unit
Jenna Swartz, T. Graves Unit
Pamela Swinney, K. Beane Unit
Ana Torres, E. Velarde Unit
Olga I. Travieso, A. Ramallo de
Escribano Unit
Sharon Turner, E. Cullen Unit
Taylor Vanis,
L. Parrino-Pheasant Unit
Jureen M. Vantepool,
E. Cullen Unit
Yeney Vazquez, N. Mircalvi Unit
Janice M. Whitten, L. Henry Unit
LaSheka J. Wilks, B. Harrell Unit
Tamika Witherspoon,
J. Figueroa Unit

*Denotes Independent Sales Director.

*Denota Directora de Ventas
Independiente.

GOLD MEDALS

MEDALLAS DE ORO

June/Junio de 2020

Independent Sales Directors and Independent Beauty Consultants who added a minimum of five Independent Beauty Consultants to their team within one calendar month./Las Consultoras de Belleza y Directoras de Ventas Independientes que en un mes de calendario lograron un mínimo de cinco Consultoras de Belleza Independientes para su equipo.

New Team Members/Nuevas integrantes de equipo

92 GOLD MEDALS	32 GOLD MEDALS
Ana V. De Leon*	Tina V. Parkin*
80 GOLD MEDALS	Debbie A. Thomas*
Juana Vega*	31 GOLD MEDALS
74 GOLD MEDALS	Angela D. Tatum*
Helen Jakpor*	29 GOLD MEDALS
69 GOLD MEDALS	Maria L. Acosta*
Maria Leonor Celaya Olmos*	Martha Avalos*
68 GOLD MEDALS	28 GOLD MEDALS
Yvette Black*	Ngoci E. Ojukwu*
66 GOLD MEDALS	27 GOLD MEDALS
Kennethea Shuford Wallace*	Lindsay E. Freisthler*
62 GOLD MEDALS	Brittani M. Jenks*
Olushola A. Kuku*	Maritza Lanuza*
61 GOLD MEDALS	Luisa Urena Mora*
Maria Cruz Torres Lepe*	Hilda T. Vazquez*
59 GOLD MEDALS	26 GOLD MEDALS
Ebur Osaze*	Araceli Ponce*
52 GOLD MEDALS	25 GOLD MEDALS
Maggie Rader*	Keila Lopez*
51 GOLD MEDALS	Leticia Vargas*
Renita G. Peele*	24 GOLD MEDALS
50 GOLD MEDALS	Amy M. Alber*
Olayinka K. Adegbay*	23 GOLD MEDALS
Nma Roz R. Okeke*	Gloria A. Brooks*
Emily S. Vijil*	22 GOLD MEDALS
47 GOLD MEDALS	Yanick Olivier, G. Regan Unit
Lorena M. Arce*	21 GOLD MEDALS
Anita Bower*	LaKeshia M. Chisholm*
45 GOLD MEDALS	Cassandra Franklin, D. Hill Unit
Maria Mendoza*	Yuri Zelaya Membreno*
Magda Oros*	20 GOLD MEDALS
41 GOLD MEDALS	Mary L. Cole*
Uzoamaka Osili*	19 GOLD MEDALS
40 GOLD MEDALS	Nury Hernandez*
Stephanie D. Castro*	18 GOLD MEDALS
Maria J. Koo*	Taneshia A. Bain*
Salome Rangel*	Olga Cuzco*
39 GOLD MEDALS	Nikki H. Edgemon*
Josefina Malagon*	Lucia Fernandez*
Imelda Sorto*	Cheryl L. Honesty*
36 GOLD MEDALS	17 GOLD MEDALS
Rosmary A. Morel*	Brendalys Cajigas*
34 GOLD MEDALS	Sara Cone*
Robyn K. Barnwell*	Kamilah S. Mayo, N. Ojukwu Unit
Teresa Bolden*	Martha Medina*
33 GOLD MEDALS	Sally Nunez Almanzar*
Maritza Arce*	Esther Sanchez*

ACHIEVEMENT CIRCLE

CÍRCULO DE LOGROS

June/ Junio de 2020

The top 100 Independent Sales Directors in each Seminar area based on their June 2020 estimated unit retail production./Clasificación de las Primeras 100 Directoras de Ventas Independientes en el área de Seminario según su producción de unidad estimada al menudeo de junio de 2020.

EMERALD/ESMERALDA

Michelle L. Calbert	\$171,274	Taneshia A. Bain	70,995
Audrey L. Detesco-Nickell	162,368	DeeDee J. Arcuri	70,552
Latricia M. Henry	151,780	Ginny B. O'Kain	70,059
Brendaliz Cajigas	149,530	Judith W. Willis	69,980
Bridgett L. Moore	144,236	Jennifer C. Babineau	69,419
Stacy D. Foust	143,422	Olaiz	69,266
Ebun Osaze	140,648	Cindy Anderson	69,259
Nancy Boucher	134,792	Mary-Beth Anderson	68,865
Hollie R. Sherrick	120,850	Lisa J. Mahoney	68,684
Amber L. Towne-Geehan	116,441	Sheri Farrar-Meyer	66,969
Christine D. Barrueco	114,120	Dana C. Warren	66,673
Kijuan R. McKinnie	113,322	Karen D. Holland	66,572
Nicole L. McDaniel	112,346	Elsi Coto	66,550
Deanna L. Spillman	112,151	Raven J. Hardy	66,484
MariaJose Torres	112,035	Delmy A. Aleman	66,433
Tandi Fischer	110,703	Sylvia H. Hatot	66,373
Jannelik C. Engronatt	110,210	Noel D. Wright	66,268
Lindsay E. Freisthler	108,595	Allison L. Adkins	65,740
Maggie Rader	108,461	Kim I. Bessey	65,704
Carrie Bloink	107,939	Jo Latham	65,502
Shauna L. Abbotts	106,438	Kayla Kaurich	65,127
Rosmary A. Morel	106,169	Jo M. Cotton	64,955
Leanne Parrino-Pheasant	104,072	Cheryl L. Honesty	64,725
LaKeshia M. Chisholm	102,115	Lyndsey Peterson	64,569
Phyllis I. Pinsker	100,573	Omayra Rivera	64,538
Denise M. Guthrie	98,610	Jennifer L. Besecker	64,421
Stacey Craft	97,896	Debbie A. Thomas	64,316
Erika N. Cullen	97,026	Carol Mouradian	63,818
Brittani M. Jenks	95,943	Regina M. Clark	63,797
Margaret Neill	94,431	Roseanne Bair	63,523
Nikki H. Edgemon	92,741	Theodora W. Bradley	63,231
Melinda M. Balling	91,587	Abigail L. Quinn	62,899
Keila Lopez	91,202	Emily Stone	62,890
Tiqkia M. Barrow	90,479	Amanda Swindle	62,646
Katy Goldstein	87,116	Karen E. Ridle	
Jill Beckstedt	87,071		
Jill Dreher	87,052		
Chris H. Teague	85,196		
Kathy Eckhardt	84,617		
Menina M. Givens	84,171		
Suheit M. Vielm	83,839		
Lucia Fernandez	83,693		
Liz Voran	83,686		
Tammy West-Murrian	82,762		
Misty D. Guyre	82,334		
Mellissa Hudson	81,180		
Janice B. Hull	80,551		
Dircia Rodriguez	78,363		
Lisa C. Mack	77,301		
Leslie M. McKinney-Smith	77,188		
Robyn K. Barnwell	77,067		
Angela D. Tatum	76,857		
Denise G. Kucharski	75,740		
Ginger D. Rockett	74,270		
Vickie D. Swinger	73,735		
Dilcia Mendoza	73,122		
Mary Strauss	73,097		
Ann Shears	72,979		
Yaleska Feliciano Rios	72,973		
Denise Peterson	72,944		
Wendi N. Scheuble	72,685		
Pam Kelly	72,467		
Brenda Stafford	71,891		
Brenda L. Wilbur	71,608		
Carrie L. Richards	71,439		
Paula Tyree Bowman	71,432		

DIAMOND/DIAMANTE

Sherrie C. Purvis	\$214,285
Karime Rosas	201,710
Deborah S. Bailye	168,515
Coty Maldonado	168,336
Angela J. Fry	159,145
Astrid Pagan	156,529
Chelsea C. Adkins	153,087
Joan M. Farrell	143,913
Lisa B. Racer	134,982
Linda T. Cartiglia	126,630
Kim A. Messmer	125,724
Suzanne T. Young	123,611
Michelle Cape	122,050
April C. Hutchinson	120,233
Jessye R. Nichols	115,615
Sara R. Pennella	114,124
Amy Kemp	113,056
Christy Bigham	110,349
Kimberly George	109,502
Cindy Machado-Flippen	108,795
Tanya L. Satcher	108,545
Taylor A. McKnight	106,049
Mileta K. Kinser	105,853
Megan N. Wilkes	104,302
Terri Lewis	104,175
Paula Kelsch	98,730
Jenny Siemonsma	97,800
Kayla A. Holliday-Lamar	96,830
Mariel Santiago	96,760
Nicki R. Hill	94,803
Cassandra R. Chitwood	93,860
Rita M. Contreras	93,151

Kathy R. Bullard	92,295
Beverly Taylor	91,890
Deanna L. Manning	91,010
Denise Miller Silas	90,876
Alicia Borkowska	89,855
Christina L. Frantz	89,514
Susan M. McCoy	89,330
Stephanie A. Mottaz	88,234
Sharon B. Carney-Wright	87,951
LaChelle M. Seleski	86,902
Laura E. Knight	86,678
Britt N. Burke	86,563
Cheryl A. Riead	86,517
Christine Wittmann	86,273
Taylor N. Walker	84,658
Karla Somarriba	84,468
Linda Kieper	83,795
Audrey K. MacDowall	83,635
Robbie L. Brannon	83,251
Dana Davis-Armstead	83,003
Kristiana M. McElroy	82,877
Marsha Morrisette	82,850
Mary Kathryn King	81,983
Shannon M. Nelson	81,041
Duguay	80,207
Stacy L. Walter	79,393
Elizabeth Fernandez	79,393
Christi G. Campbell	79,075
Casey Goff-Martin	78,590
Delmi E. Disus	78,258
Marina S. Ramirez	78,157
Mary Hildebrandt	77,889
Rachel L. Ryan	77,778
Leah D. Dade	77,569
Kelly K. Johnsrud	76,784
Heidi Kenealy	76,479
Neressa Orr	76,446
Faith A. Gladding	75,772
Joy H. Rentz	75,718
Debbie Blackford	75,202
Sandra M. Munguia	75,092
Carolyn Evans	75,042
Ingrid E. Smith	74,841
Joni S. Cool	74,788
Crystal D. Gardner	74,567
Gerri Anne Morris	74,058
Ruth Alvarado	73,752
Lacey L. Bradford	72,932
Delmi C. Santos	72,348
Alicia Kingrey-Lokai	72,245
Megan E. MacDowall	71,740
Celeste Byrd	70,944
Sylvia L. Martinez	70,442
Cindy S. Kriner	70,376
Lindsey D. Christenson	69,684
Tami K. Cloute	69,116
Cindy Rogers	69,096
Savanna N. Zelinka	69,088
Corrina M. Langworthy	68,877
Terri J. Beckstead	68,769
Raquel V. Sanchez	68,388
Christina L. Lutz	66,464
Katarzyna M. Curlej	65,941
Sharon K. Reynolds	65,727
London A. Ar buckle	65,606
Deborah Dudas	65,474
Kathy Fean	64,192
Susie Moore	63,687
Danielle Rieger	63,488

Heather A. Daniel-Kent	\$213,281
Kellee L. Valerio	201,244
Donna Clark-Driscoll	189,620
Kenia K. Acosta	149,699
Kali DeBlander Brigham	149,483
Suzanne Moeller	141,616
Stephanie L. Coker	132,821
Monique N. McIntyre	120,152
Susan Moore	116,343
Milagro Ventura Diaz	115,154
Maria Hernandez	114,948
Lisa Anne Harmon	112,154
Laura V. Middleton	109,044
Bridgette R. Conley	108,760
Christina V. Rolfs	105,817
Shanna M. Kocher-Naccarato	105,754
Elizabeth K. Toupin	104,956
Amy C. Schule	102,981
Jaime M. Bittner	101,142
Patti Cornell	99,139
Tamarie M. Bradford	98,835
Sherri Ammons	98,523
Brenda Fenner	96,262
Ryan A. Rives	94,654
Rachael M. Bullock	93,667
Mya Hull	93,048
Ginger J. Benedict	90,443
Lauren N. Bloomer	85,646
Valerie A. Lucio-Polk	85,563
Elvia Cordova	85,075
Paula M. Kirkpatrick	83,929
Pamela D. Cox	82,392
Jordan Twiley	82,267
Lisa Olivares	82,259
Thessy N. Nwachukwu	81,245
Randi S. Gleason	80,791
Breanna N. Goodwin	79,199
Jacqueline Donna	78,792
Kaela L. Steinman	78,331
Heather J. McKinney	78,239
Stephanie B. Silver	77,964
Laura D. Dyess	77,637
Laura A. Kattenbraker	77,395
Palia A. Curry	76,927
Diane K. Lundgren	76,569
Tonya J. Blackburn	76,510
Monica A. Land	75,361
Lori M. Langan	74,838
Heather C. Feiring	74,593
Stacey P. Nelson	74,421
Eusebia Bonilla	74,328
Sandra Braun	74,044
Stephanie Audino	73,897
Jeanie K. Navrkal	73,636
Marye Durrer	73,132
Jennifer Isenhardt	72,996
Bridget S. Penberthy	72,754
Clary Martinez	69,925
Cleta Colson-Eyre	69,564
Julie Smith	68,967
Maureen Shipp	68,903
Gloria Moreno Medrano	68,018
Krystal D. Downey-Shada	67,896
Sherry McDonald	67,800
Cathy Burrell	67,693
Laurie C. Cole	67,470
Marrie R. Yunger	66,795

Kimberly Cavarretta	66,293
Melinda E. Nash-Bell	66,100
Ruthie Bresette	65,581
Teresa F. Stewart	65,579
Pamela J. Sparks	65,243
Courtney L. Armstrong	65,125
Rocio N. Palomera Urena	64,905
Lisa D. Prescott	63,675
Sherry L. Martin	62,968
Nikole M. Childress	62,840
Tammy D. Niehaus	62,074
Shara M. Gladden	61,748
Terry Thole	61,574
Tracey L. Chavez	61,269
Kathy Williams Oeder	61,097
Linda Sigle	60,899
Melissa S. Olivarez	60,428
Chatney Gelfius	60,385
Cynthia L. Frazier	59,665
Magdalena Diaz de Leon	59,583
Tasha M. Bach	59,349
Reina Murcia	58,894
Patti A. Harris	58,197
Fidelia Cervantes	57,944
Holly L. Skolnik	57,860
September A. James	57,615
Nicole E. Jones	57,435
Nicole Medjesky-Dixon	57,400
Sonya F. Goins	57,400
Jamie Hudock	57,342
Lisa Hansen	57,192
Marissa M. Robinson	56,857
Elizabeth A. Viola	55,930

SAPPHIRE/ZAFIRO

Larinda J. King	\$368,046
Keita Powell	168,798
Debbie A. Weld	149,680
Karla M. Reno	141,512
Jordan Eichler	141,240
Carmen B. Jones	138,270
Christine M. Jessee	125,816
Tinia W. Campbell Piard	124,713
Michele M. Armes	121,849
Jessica N. Schultz	119,835
JoAnn M. Allen	118,866
Jessica Holzbach	111,916
Cynthia S. Sheppa	110,103
Vicki Piccirilli	109,766
Krystal K. Hunsucker	108,696
Christina N. Newsome	108,651
Marie E. Vlaminc	108,472
Charmayne Wilson-Mayowa	104,961
Katherine L. Longley	100,320
Robyn S. Cartmill	99,924
Brooke E. Bennett-Young	96,647
Sandi Gaither	96,219
Tiffany J. Burnett	95,848
Amy J. Bowman	94,071
Julie B. Sapp	93,997
Mary K. White	93,505
Candy I. Brown	92,684
Mariaelena Boquin	92,342
Missouri H. Simmons	90,669
Linda A. Burns	89,863
Linda A. Holmquist	89,583
Beth T. May	86,409
Jeni Tjelle	85,398

Rachel Statile	84,731
Jean A. Wilson	84,420
Jerlene Vrana	83,158
Kesia Webb Dailey	82,962
Sherri L. Gross	81,017
Linda H. Rowsey	79,939
Petie L. Huffman	79,910
Mona L. Murray	79,349
Jennifer Levitt	79,090
Gerl L. Dennis	78,379
Chelsa C. Altman	78,209
Ashley R. Dornbos	78,156
Sarah C. Fraser	77,324
Jamie L. Lawrence	77,096
Taylor D. Willis	76,757
Casie Hembree	76,521
Hannah L. Brown	76,149
Latricia R. Vango	75,885
Tonya Brown Jones	75,757
Nancy W. Pettaway	75,718
Tracy Grodsky-Dunn	73,836
Jillian Decker	73,198
Cyelia D. Matthews	73,169
Amy R. Sigler	72,417
Hannah M. Brunner	71,569
Dwauna Maura	71,505
Gabriele L. Jones	70,689
Breanna VanVliet	70,131
Maria G. Botello	70,077
Tamiko A. McCormack	69,937
Danielle Coughlan	69,624
MacKenzie N. Wickett	69,551
Maria Claxton-Taylor	68,848
Sreela M. Fitzpatrick	68,494
Nocona L. Koenig	68,214
Stacy O. Ervin	68,050
Mary Stuart Smith	67,708
Randi Stevens	67,688
Leah P. Cade	67,464
Jeanette M. Thompson	67,228
Eleanor E. Gwyn-Jones	67,185
Julie Neal	66,904
Ann W. Sherman	66,900
Beth H. Williamson	66,648
Tracey F. Hedrick	66,114
Moleda G. Dailey	65,761
Joyce M. Conant	65,225
Robin S. Moody	65,064
Christi Rossi	65,011
Stephanie L. Lenard	63,956
Marita W. Campbell	63,955
Adrienne D. Hollifield	63,835
Maria De Jesus Vargas	62,998
Carolyn I. Kelley	62,406
Autumn R. Heble Britton	61,615
Margarita Elisea	61,552
Lady Ruth Brown	60,981
Ester M. Barahona	60,848
Tess D. Caldwell	60,439
Rheanonda R. Johnson Gray	60,316
Brenda Thomas	60,191
Jayne Lin Kauffman	60,124
Jessica Scola	60,118
Melissa Gulotta	59,533
Elanise Schwartz	59,505
Rubi Amateco-Nava Vazquez	59,328
Tracy Potter	59,022

These figures do not include or otherwise account for the individual's expenses incurred or time and effort expended in their Mary Kay business. Individual results will vary./Estas cantidades no representan las ganancias típicas, ni siquiera promedio, de las integrantes del cuerpo de ventas independiente Mary Kay. Estas cifras no incluyen ni reflejan los gastos individuales en que se incurren, así como tampoco el tiempo y esfuerzo invertidos. Los resultados individuales variarán.

COMMISSION CIRCLE

CÍRCULO DE COMISIONES

June/Junio de 2020

Independent Sales Directors who earned the top 100 commissions and bonuses in each Seminar area in June 2020. Names in **bold** print earned the maximum 23 percent Sales Director commission plus the maximum 13 percent personal recruit commission./Las Directoras de Ventas Independientes que ganaron las Primeras 100 comisiones y gratificaciones en el área del Seminario en junio de 2020. Los nombres en **negritas** son quienes ganaron la comisión máxima del 23 por ciento de Directoras de Ventas más el 13 por ciento máximo de comisión por reclutas personales.

EMERALD/ESMERALDA

Michelle L. Calbert	\$27,592
Ebun Osaze	23,646
Latricia M. Henry	23,049
Brendaliz Cajigas	22,076
LaKeshia M. Chisholm	21,151
Audrey L. Detesco-Nickell	20,236
Stacy D. Foust	18,045
Bridgett L. Moore	17,992
Dircia Rodriguez	17,783
Lindsay E. Freisthler	17,239
Carrie Bloink	17,034
Shauna L. Abbotts	16,409
Rosmary A. Mottel	16,215
Christine D. Barrueco	16,172
Brittani M. Jenks	16,124
Hollie R. Sherrick	16,023
Amber L. Towne-Geehan	15,701
Nancy Boucher	15,435
Nicole L. McDaniel	15,342
Kijuan R. McKinnie	15,238
Nikki H. Edgemon	15,200
Tandy Fischer	15,011
Merina M. Givens	14,241
MariaJose Torres	14,232
Phyllis I. Pinski	14,060
Maggie Rader	13,941
Dania Bello	13,932
Leanne Parrino-Pheasant	13,908
Denise Peterson	13,882
Katy Goldstein	13,785
Erika N. Cullen	13,777
Deanna L. Spillman	13,726
Stacey Craft	13,645
Lucia Fernandez	13,531
Misty D. Guyre	13,267
Janice B. Hull	13,147
Jannelik C. Engronatt Marquez	13,122
Jennifer L. Besecker	13,071
Denise M. Guthrie	12,841
Jill Drehmer	12,841
Liz Voran	12,817
Debbie A. Thomas	12,685
Jeanine E. Murphy	12,626
Emily Stone	12,433
Keila Lopez	12,373
Althea A. Lawson	12,362
Theodora W. Bradley	12,091
Melinda M. Balling	11,955
Diane M. Detesco	11,747
Andrea C. Leal	11,726
Angela D. Tatum	11,688
Luisa Urena Mora	11,577
Robyn K. Barnwell	11,564
Ginger D. Rockett	11,540
Lisa C. Mack	11,495
Tiqkia M. Barrow	11,472
Cindy Anderson	11,329
Jill Beckstedt	10,957
DeeDee J. Arcuri	10,828
Myrna I. Colon	10,824
Lisa J. Charity	10,732
Cheryl L. Honesty	10,723
Taneshia A. Bain	10,663
Angel Guerra	10,661
Kathy Eckhardt	10,604
Regina M. Clark	10,554
Chris H. Teague	10,480

Margaret Neill	10,368
Carrie L. Richards	10,357
Denise G. Kucharski	10,347
Sheri Farrar-Meyer	10,332
Tammy West-Murrian	10,312
Melissa Hudson	10,308
Pam Kelly	10,196
Sally Moreno	10,194
Lyndsey Peterson	10,091
Judy Gieson	10,050
Karen E. Ridle	10,004
Consuelo A. Gomez	9,989
Delmy A. Aleman Membreno	9,972
Sylvia H. Hatot	9,969
Audrey J. Doller	9,967
Dilcia Mendoza	9,908
Ann Shears	9,878
Omayra Rivera	9,811
Michèle S. Rankin	9,737
Yanexi Machin Pavin	9,659
Leslie M. McKinney-Smith	9,643
Suheit M. Vielma	9,568
Shelley Money-Eldridge	9,517
Abigail L. Quinn	9,506
Paula Tyree Bowman	9,487
Jodie Collins	9,481
Amanda Swindle	9,399
Arielle C. Ryan	9,310
Brenda L. Wilbur	9,305
Cheryl A. Whitehead	9,298
Patrece D. Johnson	9,275
Shannon M. Palko	9,251
Judith W. Willis	9,230

DIAMOND/DIAMANTE

Sherrie C. Purvis	\$32,422
Karime Rosas	29,974
Chelsea C. Adkins	24,168
Jamie V. Taylor	22,988
Deborah S. Bailye	22,658
Astrid Pagan	20,564
Angela J. Fry	20,183
Coty Maldonado	19,134
Celeste Byrd	18,809
Delmi C. Santos	18,567
Joan M. Farrell	18,204
Tanya L. Satcher	17,790
Michelle Cape	17,429
April C. Hutchinson	16,931
Kim A. Messmer	16,841
Taylor A. McKnight	16,624
Lisa B. Racer	16,225
Shelly M. Smith	16,124
Rita M. Contreras	15,874
Christina L. Frantz	15,760
Jessye R. Nichols	15,581
Linda T. Cartiglia	15,580
Christy Bigham	15,393
Denise Miller Silas	15,193
Amy Kemp	15,190
Nicki R. Hill	15,029
Elizabeth Fernandez	15,008
LaChelle M. Seleski	14,969
Audrey K. MacDowall	14,817
Suzanne T. Young	14,609
Sara R. Pennella	14,574
Mileta K. Kinser	14,323
Deanna L. Manning	13,894
Christine Wittmann	13,738

Cindy Machado-Flippen	13,679
Lindsey D. Christenson	13,586
Laura E. Knight	13,490
Terri Lewis	13,342
Kimberly George	13,234
Megan N. Wilkes	13,210
Paula Kelsch	13,053
Mary Kathryn King	12,984
Kathleen Koclanes	12,949
Mariel Santiago	12,914
Kathy R. Bullard	12,886
Jenny Siemonsma	12,378
Stephanie A. Mottaz	12,284
Joni S. Cool	12,227
Cheryl A. Riead	12,149
Faith A. Gladding	12,139
Marsha Morrisette	12,101
Lindsay R. Stewart	12,010
Marina S. Ramirez	12,000
Stephanie A. Richter	11,938
Linda Kieper	11,922
Karla Somarriba	11,887
Kristiana M. McElroy	11,881
Susan M. McCoy	11,876
Maria Hildebrandt	11,802
Carolyn Evans	11,743
Robbie L. Brannon	11,710
Alicia Borkowska	11,700
Kayla A. Holliday-Lamar	11,698
Britt N. Burke	11,641
Crystal D. Gardner	11,626
Debbie Blackford	11,596
Monique Vallair	11,447
Heidi Kenealy	11,435
Sharon B. Carney-Wright	11,406
Dana Davis-Armstead	11,360
Nadine Bowers	11,295
Emily Franks	11,094
Shannon M. Nelson Duguay	11,023
Rachel L. Ryan	10,939
Tami K. Cloute	10,917
Christi G. Campbell	10,819
Nancy M. Polish	10,763
Lacey L. Bradford	10,762
Shelley Olson	10,752
Megan E. MacDowall	10,746
Yolanda Carrillo	10,675
Cindy S. Kriner	10,627
Beverly Taylor	10,609
Joy H. Rentz	10,608
Sandra M. Munguia	10,568
Cassandra R. Chitwood	10,556
Kim C. Meyers	10,409
Terri J. Beckstead	10,388
Janet S. Chapman	10,320
Alicia Kingrey-Lokai	10,249
Natalia Travilina	10,204
Amber R. Nichols	10,173
Cassandra L. Hartke	10,155
Casey Goff-Martin	10,152
Donna F. Knotts	10,102
Cecilia Rua-Mendez	10,052
Anne Geertsens	10,018
Judy Higgins Pantano	9,951
Amy M. Kirby	9,865
Helen G. Fellows	9,850

RUBY/RUBÍ

Heather A. Daniel-Kent	\$30,651
Kellee L. Valerio	25,183
Donna Clark-Driscoll	24,401
Milagro Ventura Diaz	22,446
Kenia K. Acosta	20,193
Stephanie L. Coker	19,924
Kali DeBlander Brigham	18,271
Marlye Durrer	18,036
Suzanne Moeller	17,640
Shanna M. Kocher-Naccarato	17,064
Jaime M. Bittner	16,366
Randi S. Gleason	16,132
Monique N. McIntyre	16,031
Rachael M. Bullock	15,737
Elvia Cordova	15,627
Susan Moore	15,577
Bridgette R. Conley	15,451
Maria Hernandez	14,220
Sherry L. Martin	14,096
Lisa Anne Harmon	13,960
Ginger J. Benedict	13,865
Mya Hull	13,843
Melinda E. Nash-Bell	13,769
Carmen J. Felix	13,549
Laura V. Middleton	13,468
Jordan Twilley	13,234
Tamara M. Bradford	13,228
Stephanie B. Silver	13,223
Teresa F. Stewart	13,193
Amy C. Schule	13,161
Christina V. Rolfs	13,128
Roxy H. Coursey	13,019
Lauren N. Bloomer	12,990
Ryan A. Rives	12,961
Patti Cornell	12,782
Brenda Fenner	12,686
Eusebia Bonilla	12,666
Jeanie K. Navrkal	12,554
Monica A. Land	12,226
Jacqueline Donna	12,121
Thessy N. Nwachukwu	12,059
Laura D. Dyess	12,032
Magdalena Diaz de Leon	11,963
Elizabeth A. Elder	11,959
Clary Martinez	11,673
Reina Murcia	11,485
Elizabeth K. Toupin	11,478
Heather C. Feiring	11,476
Lisa Olivares	11,419
Jenn Kirkham	11,278
Sherri Ammons	11,235
Valerie A. Lucio-Polk	11,137
Shara M. Gladden	11,111
Breanna N. Goodwin	11,064
Jacqueline N. Alford	10,791
Cynthia L. Frazier	10,789
Paula M. Kirkpatrick	10,657
Julie B. Potts	10,638
Pamela D. Cox	10,566
Tonya J. Blackburn	10,558
Sandra Braun	10,510
Cleta Colson-Eyre	10,509
Maureen Shipp	10,322
Lori M. Langan	10,129
Laura A. Kattenbraker	9,930
Karissa Muniz	9,919
Jennifer L. Albertini	9,802

Stacey P. Nelson	9,673
Sherry McDonald	9,632
Bridget S. Penberthy	9,605
Sheryl J. Arena	9,577
Courtney L. Armstrong	9,538
Tracey L. Chavez	9,484
Nikole M. Childress	9,478
Heather J. McKinney	9,444
Kimberly Cavarretta	9,410
September A. James	9,407
Diane K. Lundgren	9,384
Palia A. Curry	9,382
Jennifer Isenhardt	9,380
Stephanie Audino	9,326
Diana Gutierrez	9,294
Monica T. Green	9,281
Linda Sagle	9,244
Traci N. Van Zandt	9,177
Tasha M. Bach	9,172
Patti A. Harris	9,132
Amy Kitrell	9,030
Tammy D. Niehaus	8,945
Elizabeth A. Viola	8,922
Kaela L. Steinman	8,915
Julie Smith	8,906
Barbara Pleet	8,895
Margarita Velez	8,869
Nicole E. Jones	8,767
Gina Beck	8,721
Chatney Gelfius	8,716
Rocio N. Palomera Urena	8,694
Pamela J. Sparks	8,620
Sara Goetz	8,469

SAPPHIRE/ZAFIRO

Larinda J. King	\$50,842
Keita Powell	23,329
Carmen B. Jones	23,065
Karla M. Reno	22,694
Debbie A. Weld	19,653
Brooke E. Bennett-Young	19,323
Jordan Eicher	18,231
Jessica N. Schultz	17,980
Julie B. Sapp	17,778
Tinia W. Campbell Piard	17,639
JoAnn M. Allen	16,865
Charmayne Wilson-Mayowa	16,792
Michelle M. Armes	16,642
Vicki Piccirilli	16,512
Marita W. Campbell	15,440
Amy R. Sigler	15,204
Christine M. Jessee	15,069
Mona L. Murray	14,994
Christina N. Newsome	14,694
Cyrcelia D. Matthews	14,664
Mariaelena Boquin	14,229
Marie E. Vlamink	13,994
Tiffany J. Burnett	13,885
Krystal K. Hunsucker	13,780
Amy J. Bowman	13,718
Danielle Coughlan	13,669
Jessica Holzbach	13,597
Casie Hembree	13,576
Robyn S. Cartmill	13,468
Jean A. Wilson	13,467
Cynthia S. Sheppa	13,347
Candy L. Brown	13,291
Kesia Webb Dailey	12,889

Linda A. Holmquist	12,872
Tehrie Ned	12,827
Missy M. O'Neal	12,773
Sarah C. Fraser	12,724
Tracey F. Hedrick	12,623
Missouri H. Simmons	12,494
Katherine L. Longley	12,389
Chandra D. Burke	12,360
Jillian Decker	12,227
Jennifer J. McNulty	12,143
Maria Claxton-Taylor	11,934
Mary K. White	11,859
Lady Ruth Brown	11,722
Ashley R. Dornbos	11,676
Linda Meier	11,619
Gerl L. Dennis	11,486
Satarro Purnell	11,376
Joyce M. Conant	11,291
Latricia R. Vango	11,097
Linda A. Burns	11,078
Nancy W. Pettaway	11,055
Tamiko A. McCormack	11,022
Hannah L. Brown	10,996
Mary Stuart Smith	10,884
Rachel Statile	10,883
Jeni Tjelle	10,858
Jennifer Levitt	10,857
Tracy Grodsky-Dunn	10,761
Stacy O. Ervin	10,747
Maria G. Botello	10,726
Tess D. Caldwell	10,723
Margarita Elisea	10,667
Gabriele L. Jones	10,614
Jemma H. Imwale	10,607
Sandi Gaither	10,546
Jessica Scola	10,535
Melissa Gulotta	10,349
Delia Ponce	10,340
Rubi Amateco-Nava Vazquez	10,237
Jamie L. Lawrence	10,232
Beth T. May	10,228
Julie Neal	10,149
Taylor D. Willis	10,136
Linne' Lane	10,109
Maria De Jesus Vargas	10,066
Melanie Schwartz	10,050
Stephanie B. Bowen	10,003
Dwauna Maura	9,981
Penny J. Jackson	9,956
Sherri L. Gross	9,928
Hannah M. Brunner	9,892
Jerlene Vrana	9,876
Petie L. Huffman	9,689
Rheanonda R. Johnson Gray	9,643
Herendira Garcia	9,628
Nedra White Wartham	9,607
Judi Tapella	9,504
Suzanne Tripp-Black	9,500
Adrienne D. Hollifield	9,425
Rocio Renteria	9,338
Laurieann Barclay	9,252
Linda H. Rowsey	9,249
MacKenzie N. Wickett	9,238
Stephanie L. Lenard	9,229
Eleanor E. Gwyn-Jones	9,216
Amy J. Burris	9,202
Leah P. Cade	9,191

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PEARL STARS

ESTRELLAS PERLA

June/Junio de 2020

Independent Sales Directors and Independent Beauty Consultants who had a minimum of 4,800 in Star Consultant contest credit during the second quarter. /Directoras de Ventas y Consultoras de Belleza Independientes que lograron un crédito de concurso mínimo de 4,800 de Consultora Estrella durante el segundo trimestre.

Tana M. Abad
Shauna L. Abbotts
Elsa Abdelrhahim
Dominga Acasio
Guzman
Connie M. Ackroyd
Marian L. Acosta
Sara Adair
Kenettia A. Adams
Linda J. Adams
Olayinka K. Adegbayi
Allison L. Adkins
Yudith Aguilera
Adriana D. Aguilera
Urrutia
Lorna M. Aguin
Kathy Ahlwardt
Teodora Ahumada
Jacqueline J. Alarcon
Amy M. Alber
Jennika N. Alber
Ursula Albury
Saira Alconedo
Janelle Alderfer
Delmy A. Aleman
Membreno
Diana A. Aliberti
Julie K. Alkire
Gina M. Allen
Rita Allen
Tracy J. Allen
Barbara Allen-Rosser
Karen A. Allen-Brand
Debra Allison
Kay J. Almer
Anabel Amador
Maria M. Amador
Maria Amaya
Karin Ambur
Mallory Anderko
Patty J. Andersen
Cindy Anderson
Dori Anderson
Mary-Beth Anderson
Susan D. Anderson
Xavene Anderson-Cooper
Kim Andrepoint
Rachel A. Andrew
Jenna E. Andrews
Kerstin Andrews
Lorena M. Arce
Maritza Arce
Irma Arce de C.
ontreras
DeeDee J. Arcuri
Elena Arellano
Gaye M. Armstrong
Leea L. Armstrong
Nicole L. Armstrong
Dawn W. Arnold
Jeri-Lynn Arocho
Aracely Arvizu
Maricel Ascuntar
Alma Atkins-Robinson
Martha Avalos
Linda L. Ayers
Cinderella B. Moore
Jennifer C. Babineau
Olaiz
Tanesha A. Bain
Roseanne Bair
Patricia A. Baker
Tina L. Baker
Trinity M. Baker
Julie R. Banuchie
Feliciana Banuelos
Guzman
Marchell Barkley
Monica H. Barnes
Susan K. Barnett
Robyn K. Barnwell
Mary C. Baron
Margaret S. Barros
Modesta G. Barron
Ana Barros
Tiqkia M. Barrow
Christine D. Barrueco
Nicole M. Bartell
Denise Basden
Sharon P. Bass
Betty Bauer-Walter
Francys R. Becerra
Marquez
Jillian Beckley
Jill Beckstedt
Karina Bedolla
Carmona
Laura M. Bedore
Judith Beede
Terry L. Bell
Bethany A. Benenati
Kathy L. Benitez
Kay B. Benitez
Santa Benitez Rondon

Sonja A. Bennett-Bellamy
Rachelle Y. Benson
Alexis G. Berardi
Nancy A. Berlin
Diana M. Bermudez
Robbie W. Berry
Tracy N. Bertolino
Jennifer L. Besecker
Sharon L. Bethae
Cindy M. Bezinque
Sheree L. Bigge
Carrie D. Bilby
Dawn Bill
Martha Billingsley
Katrina A. Bills
Patricia M. Bishop
Yvette Black
Gloria J. Blair
Wendi Blake
Wendy L. Blake Cutler
Carrie Bloink
Sophia L. Bohman
J.L. Bolton
Mabel Bolufe
Marsha A. Bond
Tracy L. Bondy
Sharon L. Bone
Pamela J. Borgehesani
Cheryl Bosley
Claudia Bossio-Palacios
Heather Boucher
Anita Bowen
Maria Bradford
Shirley A. Bradford-Harter
Alison Brady
Charl Bragg
Stephanie M. Brandt
LaVonda Brannon
Peggy A. Brechon
Catrina Breitweiser
Jessica Brentel
Linda Brevard
Merlin Breve
Debra K. Brewer
Militza Briceno
Rosanna M. Briceno
Sanchez
Rennie A. Brigrman
Tara F. Broadie
Tara G. Brooks
Peggy M. Brown
Sarah Brown
Trinity Brown
Marian L. Bruce-Wicks
Erika Brunner
Alicia K. Bryant
Brenda J. Bryant
Danielle A. Bryant
Jodria G. Bufford
Frances M. Bullard
Karina Burgoin
Ballesteros
Donica S. Burke
Kendri E. Burkett
Mandy S. Burnett
Tracy Burnette
Pearl Burris-Floyd
Maggie Butcher
Audrey T. Butler
Grace M. Butler
Pamela J. Butler
Manon Butler-Levesque
Damita Byrnes
Ashley C. Butler
Amy Cabrera
Ana Cabrera
Mari Lourdes Cabrera
Jan Cain
Brendaliz Cajigas
Michelle L. Calbert
Nealita Callahan
Maria M. Calle
Kelsie L. Campbell
Makyla Campbell
Patricia A. Campbell
Lisa Campise
Valerie Cancellieri
Isidra Cano
Kelli Canter
Deb Capello
Margaret P. Caplow
Eusebia Cardenas
Kelly Carlie
Carrie S. Carlie
Marilyn D. Carlson
Susan G. Carmichael
Sarah E. Carney
Allyson M. Carothers
Martha Ocaranza
Carrazzo
Carol A. Carson
Teresa M. Carson
April L. Carswell

Cathy Carter
Sherrie A. Carter
Cozetta Case
Gisela Castaneda
Brenda Castro
Stephanie D. Castro
Joseph J. Caughlin
Meghan L. Cavaliere
Janet Cazanias
Ana Cazares
Milagros Cedenio
Maria Leonor
Celaya Olmos
Martha Centeno
Crystal J. Cepican
Yaneth Cerritos
Herbert A. Champion
Graciela Chan
Cynthia E. Chandler
Katie L. Chapman
Lisa J. Charity
Linda S. Chasten
Esmeralda Chavez
Cheryl A. Cheeks
Allison M. Cheney
Lakeshia M. Chisholm
Erica N. Chmura
Shannon L. Ciekio
Yineiki Ciprian
Jennifer M. Clapsaddle
Regina M. Clark
Noemi G. Clemente
Ashley N. Clinesmith
Michelle D. Clough
Tracy A. Clymer
Monica P. Coba
Dawn Coby
Alicia S. Coffey
Mary L. Cole
Elizabeth A. Cole-Preyer
Zadie Coleman
Jodie Collins
Amy Colon
Myrna I. Colon
Naisha N. Colon
Katie Colyns
Sara Cone
Amanda Conley
Linda Conner
Sandra Kay Conner
Sandy Cooke
Teresa A. Corby
Cheryl Coronado
Nicole Coselmon
Elsi Coto
Jo M. Cotton
Stacey Craft
Jolene M. Crawford
Debbie Cree Riffel
Debra Crews-Cairns
Tamar R. Crismore
Martha Cross
Stacy L. Crowley
Debbie E. Crum
Tammy K. Crump
Alfredo Cruz
Martha Cruz
Sahily Cruz
Maria Cruz Torres Lepe
Erika N. Cullen
Lisa A. Daly
Joan C. Daniels
Shelley Daniels
Angela R. Davenport
Amber D. David
Leigh Ann David
Jill D. Davis
Lorraine Davis
Samantha R. Dawson
Melvin E. Daye
Ana V. De Leon
Carolina De Vasconcelos
Megan A. Deats
Laura DeBatts
Marthanne Dedrick
Nancy L. DeFina
Tami Deines
Yida Del Rio
Janice Delgado
Christina C. DeLoach
Joshua Desilet
Diane M. Detesco
Silvia Diaz
Christa Dickert
Wynne DiGrassie
Cara A. Dillabough
Kristen Dispenza-Geroult
Ammy T. Doeden
Trisha L. Dolge
Audrey J. Doller
Nora Dominguez
Pat Donahue

Alexandria Dorton
Toni M. Dossantos
Cheryl A. Doucette
Paula E. Downes
Cindy N. Drake
Jill Dreher
Bethany B. Drew
Roxanne Dube
Kathlyn E. Duez
Melissa C. Duker
Marybeth Dulin
Diane Aubrey Dunlap
Maria E. Duran-Aguirre
Monique Dure-Marcy
Shuanetta Durr
Jacquelyn Dykstra
Tracy R. Eck
Tara L. Eckwood
Nikki H. Edgemon
Shelly E. Ehler
Pamela L. Ekamp
Kenzie D. Eilers
Kiera M. Ellis
Parris Ellis
Stacy M. Emerson
Jannelle C. Engronatt
Marquez
Kathryn L. Engstrom
Jennifer A. Enloe
Sara Erb
Regina M. Erlingsson
Kenna L. Ervin
Deirdre L. Eschauer
Odalys Espinosa
Yanetsi Espinosa
Migdelia Espitia
Reginalda Estevez
Hernandez
Casey D. Evans
Miriam Faggett
Adriana G. Fajet
Ilsa Falcon
Nicole A. Farkas
Sheri Farrar-Meyer
Kynsie B. Feaster
Susi B. Felice
Jessica L. Ferguson
Dorothy Ferlanti
Paige E. Ferriss-Humphrey
Diana Figueroa
Lee Ann Fischer
Tandy Fischer
Traci H. Fisher
Alexis N. Fithen
Victoria Fitzgerald
Marilyn Flach
Patsy A. Fleisch
Michele A. Fletcher
Bessy C. Flores
Maria D. Flores
Joy Foree
Bethany M. Forst
Stacy D. Foust
Janet L. Francis
Lesia R. Franken
Cassandra Franklin
Lindsay E. Freisthler
Jennifer M. Friend
Kelly A. Fuller
Paige M. Fuller
Yashmin L. Gabbidon
Tammy S. Galinsky
Makayla C. Gallagher
Janeth Garcia
Noemi R. Garcia
Roseann B. Garcia
Esmeralda Garcia Escobar
Magdalena Garcia Placeres
Brenda Gardiner
Gloria Gardner
Tahis Garrido
Vikki Gatke
Elaine M. Gauvreau
Mariaelena Gavilan
Jean M. Geary
Christine Gerhardt
Christy Germano
Natterricia R. Gibson
Strickland
Johanna D. Giese
Judy Gieson
Heather K. Gieson-Cowman
Kristin M. Giffin
Mari E. Gifford
Ilene Girardi
Menina M. Givens
Sue Godec
Rebecca E. Gohn
Ashley M. Goldapske
Katy Goldstein
Consuelo A. Gomez

Martha T. Gomez
Nearlet Gomez Verdecia
Elsa Gonzales
Anyele Gonzalez
Cindy Gonzalez
Maria S. Gonzalez
Maria V. Gonzalez
Marilyn Gonzalez
Sonia E. Gonzalez
Yaritza Gonzalez
Araceli Gonzalez Santoyo
Gail Gorry
Nancy M. Gowan
Kristi Goyne
Valerie Graham
Tiffany M. Graves
Lisa J. Gray
Marsha R. Gray
Sarah A. Gray
Lizi M. Gregory
Angela I. Gribble
Cherie Griffith-Dunn
Vickie R. Griffiths
Connie L. Grinols
Gricelda Guerrero
Irma M. Guerrero
Kimberly S. Guinan
Laura O. Gustin
Denise M. Guthrie
Julia Gutierrez
Misty D. Guyre
Morgan K. Hacker
Becki Hackett
Tamika Hadley
Kimberly R. Haibeck
Patricia D. Hall
Renee Hall
Katherine A. Hamiter
Hollie Hampton
Leslie E. Hankins Panfil
Linda S. Hanna Locke
Sharon J. Hansen
Tabitha Hardeman
Raven J. Hardy
Adena P. Harper
Neve J. Harper
Barbara A. Harrell
DeShanna Harris
Jacqueline M. Harris
Jill D. Harris
Kim Harris
Marilyn P. Harris
Mowita C. Harrisingh
Jessica J. Harsh
Reyanneta Hatcher
Sylvia H. Hatot
Katie Hayes
Melodie Haywood
Betty R. Head
Tara L. Hebert
Jessica H. Heishman
Leslie K. Heiland
Deborah Henning
Laticia M. Henry
Martha O. Hermosilla
Digna A. Hernandez
Gloria Hernandez
Imelda Hernandez
Julie K. Hernandez
Nury Hernandez
Israel Hernandez
Jennifer Herod-Sullivan
Judith G. Herrick
Kimberly A. Herrick
Phyllis J. Hershey
Gloria Heyaime
Jane E. Hiebert
Heather D. Higgs
Marcia L. Hildebrand
Kristy L. Hill
Angela Hines
Jennifer Hirt
Cheri K. Hisey
Frances K. Hite
Kathleen M. Hoffman
Sage M. Hoffman
Terry M. Holcomb
Diane D. Holden
Yulkenia Holguin
Karen D. Holland
Wendy G. Holland
Jodi L. Holley
Rachelle Holloway
Kathleen L. Holmberg-Botelho
Cheryl L. Honesty
Dee Dee J. Hooks
Doris R. Hoover
Susan Houser
Susan M. Houy
Cynthia A. Hovanec

Lisa R. Howard
Stacey Howe
Hokeness
Nien-Wei Hsiao
Melissa Hudson
Mendy S. Huff
Janice B. Hull
Heather D. Hulsey
Kim Hundley
Jeri Hunley
Tammy M. Hunt
Karen Hunter
Vicki Hunter
Corinthia M. Hurley
Michele L. Hurston
Lyndsi Hussey
Kimberly Hutter-Wenrich
Brigitte H. Iglay
Genesis Iribarren
Bettie W. Jackson
Mary B. Jackson
Nella L. Jacsin-Becton
Crystal Jager
Stephanie K. James
Mary E. Jamieson
Courtney M. Janak
Charissa JarboeGale
Loretta A. Jarvis
Carolyn J. Javick
Robin M. Jeffries
Gail C. Jenkins
Karen J. Jenkinson
Brittani M. Jenks
Leticia Jimenez
Maureen Jirikowic
Cleopatra Johnson
Deanna L. Johnson
Janelle Johnson
Karen S. Johnson
Laguada Johnson
Lillian Johnson
Linda S. Johnson
Margie Johnson
Marquita L. Johnson
Patreece D. Johnson
Shontel Johnson
Tina Johnson
Tina M. Joiner
De Jonas
Amy Jones
Debbie L. Jones
Denise F. Jones
Frances R. Jones
Heather C. Jones
Rachel G. Jones
Tymisa L. L. Jones
Ebony Jordan
Elva Jordan
Kristie M. Jorgensen
Pamela M. Joseph
Hwayoung Ju
Jennifer Ju
Hilda Juan
Delisa Juarez
Amy N. Kanka
Heather Kapek
Lisa A. Kasuske
Kayla Kaurich
Pamela Kaurich
Vanessa P. Keeler
Amie E. Kelly
Pam Kelly
Rachelle L. Kennedy
Amanda K. Kessel-Simms
Haylee Kilber
Jisun Kim
Katie Kime-Smith
Donna K. Kimich
Lynne J. Kirkpatrick
Jennifer L. Kitchen
LoWanda R. Kittrell
Julie Klein
Linda Klein
Octavia Klein
Terri Klement-Flusche
Kristee Kline
Tamra L. Klotz
Olivia M. Kobayashi
Leslie M. Kovecar
Sarah A. Kolberg
Maria J. Koo
Alexandria Koski
Sherry Kostner
Keirsten T. Kowalski
Patricia Kruzak Evans
Olushola A. Kuku
Heather E. Kurtz
Allison M. Kwasniak
Mailene Labrador
Julie LaHood-Hersey
Denise Laine
Allison A. Lambert

Kimberly D. Lambertson
Bethany S. Lamneck
Pam J. Lancaster
Maria Landaverde
Chris E. Landis
Kimbli Landry
Heather A. Langelier
Maritza Lanuza
Lilliam Larregioity Perez
Jo Latham
Kathy Laughlin
Amanda R. LaWall
Althea A. Lawson
Michele M. Lawson
Tammy S. Lawson
Brandi N. Layton
Angela M. Lealaogata
Jacqueline N. LeClair
Bree Lenoir
Brandi A. Lenzen
Sharon S. Levan
Jena Levy
Michelle M. Lewis
Damarys Leyva
Nelsy Liriano
Haley M. Litchfield
Amber M. Lloyd
Sherry L. Lockhart
Denise L. Lojero
Sara Lojo-Roch
Keila Lopez
Luzmaury C. Lopez
Mayra Lopez
Yolanda Lopez
Audelia Lopez De Morales
Francisca Lopez Garcia
Sofia Lopez Hernandez
Christi Lott
Tanya Love-Pringle
Amber M. Lowe
Robin B. Lowndes
Suzanne V. Lozano
Debby Lucash
Patty Lueking
Nancy Luis Florentino
Andrea K. Lynn
Cathy Mack
Lisa C. Mack
Vickie L. Mack
Laura MacMillan
Lisa J. Mahoney
Jennifer L. Maitland-Ludke
Melissa Makarick
Samarina Makhdoom
Josefina Malagon
Christy Maleker
Geovany A. Malin
Annie L. Mallette
Stacie J. Mander
Melyssa L. Manley
Kirsten M. Mann
Fidelina Marchena
Martina Marko
Kara S. Marsman
Adel M. Martinez
Solia Martinez Guevara
Rosa L. Martins
Kelli Maruniak
Jill K. Mason
Cheryl Masseth
Silvia Masters
Jodie C. Mathews
Tamara L. Matos
Mekita Matthews
Angela L. Mattox
Pamela Maurer
Elizabeth McCandliss
Rebecca H. McCauley
Crystal M. McCorkle
Clarke
Sarah McCoy
Nicole L. McDaniel
Johanna McDougall
Ann L. McDowell
Brittany A. McGee
Kaye J. McGee
Christina A. McGillivray
Maureen McGrath
Carrie A. McHargue
Jacqueline McIver
Leslie M. McKinney-Smith
Kijuan R. McKinnie
Cierra McLain
Velma McMillan
Sandy McNally
Ayanna N. McNeese
Julia Medina
Charlene Meeks
Sandra Mejia
Zuliam Mejias
Marisol Melendez

Andrea F. Mello
Brianna A. Melo
Rebecca Melton
Sue M. Melvin
Lauren B. Membreno
Criselda L. Mendez
Shaira V. Mendez
Dilcia Mendoza
Maria Mendoza
Jessica Mendoza
Patricia Mendoza
Maria d. Meraz Medina
Veronica Mercado
Kendra L. Merrell-Price
Crystal E. Meyer
Hillary Millard-Briggs
Amy Miller
Laurie K. Miller
Lillian C. Miller
Tasha M. Miller
Janet L. Mills
Delores A. Millsaps
Antonia Miranda
Sharon Miranda
Veronica G. Miranda
Yesica Miranda De Mejia
Leticia Miranda Hernandez
Noelani M. Mitchell
Linda J. Modic
Judy A. Mogan
Christen M. Moisset
Andrea Mojica Vargas
Maria I. Molina
Maria E. Mondragon
Shelley Monroe-Eldridge
Lisa Monforte
Stephanie R. Monseur
Elizabeth Z. Montano
Denise W. Montgomery
Brenda Moore
Bridgett L. Moore
Paula Moore
Carmen D. Morales-Aldave
Sarah E. Morehart
Rosmary A. Morel
Yamileth Moreno
Norma Moreno Sosa
Tammy S. Moretti
Antionette Morgan
Sharee Morrey
Madlyn Mottern
Carol Mouradian
Elizabeth Mouton
Angel M. Mueller
Luz C. Mujica
Xiomara E. Mujica
Donna E. Munnik
Gioconda Munoz
Yetsenia Munoz Suarez
Mary C. Murico
Jeanine E. Murphy
Evelyn Nail
Krista N. Naldjian
Keila Narvaez
Vanessa Navarro
Sonia K. Navarro
Ontiveros
Marguerite A. Neely
Jill M. Nelson
Michelle M. Nelson
Rachel Nelson
Veronica K. Nero
Bonnie M. Neumann
Norma M. Newland
Lenora J. Newsome
Cyndel Nichols
Bridget Nicholson
Tashina Nicollelette
Julie A. Nielsen
Dorothy Noble
Mary Nopo Santos
Susan M. Norman
Nancy S. North
Leisha E. Norwood
Maritza Novas Jimenez
Dulce M. Nunez
Sally Nunez Almaraz
Jessica J. O'Beirne
Jeri O'Dell
Perla Ocampo
Heydi Ochoa
Soribel Maria Ochoa Reynaldo
Renee D. Odom
Ngozi E. Ojukwu
Ashley N. Okafor
Krista K. Oldenburg
Helena M. Olivares
Suzanne M. Oliver
Sandra Ollar
Ayobami O. Olusa

Denisse J. Ordonez
Judith Orduino
Jennifer Orr
Elaine Ortega
Angela Ortiz
Ebon Osaze
Eushia N. Osby
Uzoamaka Osili
Martina C. Osuna
Kristy L. Owens
Cynthia Pack
Sharon Packett
Ruslyne N. Padron
milano
Jenell M. Pagan
Shannon M. Palko
Cynthia B. Palmer
Jenia Paniagua
Eileen M. Pankake
Adrian N. Pare
Mareena Pare
Ericka Parker
Tina V. Parkin
Michelle R. Parks
LaBrake
Jenny J. Parolek
Leanne Parrino-Phessant
Mary E. Patricia
Nan M. Patrick
Stacey L. Patton
Jamie L. Peat
Renita G. Peele
Tonya L. Peeler
Ingrid Pena
Yucdelin Pena Gonzalez
Anne Z. Pendleton-White
Teresa Perez
Yusleidy Perez Gonzalez
Nicole Perhalla
Angela Perry Hill
Angela Peters
Denise Peterson
Kate Peterson
Lyndsey Peterson
Tania L. Peterson
Ashley M. Peyton
Marie Pfanz
Keri S. Pfirtzenmayer
Jennifer D. Phelps
Cathy M. Phillips
Nikita J. Phillips
Suzette M. Phillips
Marissa R. Piatelli
Patricia Picard
Stephanie Piccini
Mandi L. Pierce
Nicole A. Pierskalla
Janice E. Pietro
Sandra Pineda
Amelia M. Piquinto
Yusmary Piotrowski
Erica Pizarro
Frances Pizzo-Banna
Star E. Pleasant
Kristen L. Pletschett
Linda Pocasangre
Araceli Ponce
Tessa M. Poorker
Theresa J. Popham
Ofelia N. Posas
Tavia L. Poulos
Regina H. Powell
Rhonda E. Prater
Mary Jo Pressman
LaToya Preston-Gill
Dawn M. Preszler
Laura A. Prevost
Katie Prewitt
Alexa K. Price
Maritza A. Prieto
Laura C. Prottzman
Carol M. Pryor
Rebecca J. Puckett
Jenn Pugh
Ruthxelis A. Querales
Hernandez
Abigail L. Quinn
Luz O. Quintana
Isamar Quiroz Zelaya
Maggie Rader
Sally Ralph
Delia M. Ramirez
Pablo M. Ramirez
Yamilke Ramirez
Alyssa F. Ramos
Heather Ramos
Tracy Randall
Shaunda R. Raney
Michele S. Rankin
Mary J. Rann
Laurie B. Rappe
Cryste A. Rasbach



Pearl Stars, cont.

Joyce Recenello Armfield Diane Redlinger Maria L. Reed Besa M. Regan Marissa A. Regan Gracieuse Renard Nina S. Renfro Jamie Revelle Lusbin A. Revolorio Eva Reyes Jennifer N. Rhoades Aydee L. Riano Mimi Richard Carrie L. Richards Lauren Richeson Latrice M. Richie Wendy K. Rickertsen Tongula C. Ricks Katherine Rico Karen E. Ridle Jackie Riemenschneider Gwen L. Ristow Alis Rivera Caroline Rivera Kimberly Rivera Omaya Rivera Else M. Roberts Lisa Robertson Mary L. Robeson Jamila Robinson Maria E. Roblero Lopez Ginger D. Rockett Veronica Rockett Wilkinson	Shelby Rodgers Carolina Rodriguez Damaris Rodriguez Dircia Rodriguez Kala G. Rodriguez Martha L. Rodriguez Myrna P. Rodriguez Nancy Rodriguez Norma E. Rodriguez Rosie Rodriguez Silvia Rodriguez Davihanny A. Rodriguez De Lantigua Jennifer Rogers Jessica R. Rogers Stacy L. Rogers Sara L. Rohr Carolina A. Rojas Elvia Rojas Denise D. Roland Cynthia L. Rollins Megan K. Romens Rosa Romero Elisbeth D. Roque De Monroy Melissa D. Rosine Jeanette F. Roy Donna S. Rueppell Jeanette L. Rugg Maria E. Ruiz Basilio Rachel E. Rushing Krista Russell Arielle C. Ryan Abbigail E. Saffian Maria O. Salas	Patricia Sales Yuserdy Salva Margarita Salvador Merino Alexa Sanchez Esther Sanchez Marlene J. Sanchez Micaela Sanchez Barbara E. Sansing Tatiana Santana- Hernandez Neisis M. Santiesteban Consuelo Santos Keilin Santos Karen J. Saphos Deanna Savala Elizabeth Sayre Merion A. Scarborough Susan L. H. Scarbro Loralyn Schallinske Wendi N. Scheuble Beverly Schildkamp Lindsey R. Schilling Kaitlyn Schimmoeiler Sofia J. Schmidt Patricia Schneider Shawna D. Schneider Stephanie N. Schuman Amy E. Scoggins Susan Scoma Angela M. Scott Lateasa L. Scott Erin L. Seal Suzanne Secrest Rosie Segura-Windish	Anna M. Sempeles Massiel Sen Chrissy Sengstock Jill A. Serpico Nereyda Sesmas Ponce Kelly S. Shannon Ronda M. Shannon Mai Shenouda Dene Sheppard Hollie R. Sherrick Constance Sherwood Michelle L. Shipman Kennetha Shuford Wallace Gina H. Shuler Renée Sick Amanda L. Simmons Therese E. Simon Whitney D. Simpkins Kathy Simpson Gwendolyn D. Singleton Rita E. Siqueiros-Avila Teresa F. Skaggs Jacquelyn I. Smart- Kennedy Bonnie Smelser Chelsey L. Smith Libby Smith Robin Smith Samantha Smith Theresa C. Smith-Grassia Taill Song Omolabake D. Sowemimo	Angela D. Spivey Sherri A. Springman Brenda Stafford Beth Stanford Christie J. Stanislaw Auburnee S. Stanley Dawn M. Starr Naomi M. State Esmeralda Steel Tammy Steele Jennifer Steiger Mary Y. Stevenson June M. Stewart Kris K. Stilen Kendall M. Stiles Dana M. Stitt Emily Stone Starlette R. Stoner Kim Stout Sharon W. Strassburg Alysa G. Stringer Tonia M. Sturm Susan Surrall Claudia D. Swank Carol A. Swanson Ronda L. Swanson Jenna Swartz Abby Sweeney Lauren M. Sweeney Peggy M. Sweet Amanda Swindle Wanda B. Talley Tina Tannehill-Curtis Yurina Taquechel Leyva	Susan A. Tardif Angela D. Tatum Amber C. Taylor Lisa E. Taylor Lynette Taylor Sharon A. Taylor Chris H. Teague Anna K. Teran Diane M. Terwilliger Mitra Teymourian Karen Thelin Melissa J. Thiesen Maureen S. Thoendel Angie Thomas B. Janelle Thomas Debbie A. Thomas Joy V. Thomas LaTasha A. Thomas Mary Thomas Rebekah Thomas Rose Thompson- Peoples Sandra D. Thomson Margie Thooft Deborah G. Thrift Christi B. Thurman Charlene G. Timmons Ann Tinucci Anderson Astrid M. Torraza Lisa Torres MariaJose Torres Amber L. Towne- Geehan Carmen Trinidad Guzman	Michelle Tripp Michelle D. Trotter Darlene Troutman Judy Truitt Joy E. Tucker Michele R. Tucker Natalie B. Tull Allison E. Tuller Patricia Turker Glenda C. Turnbow Deb L. Turner Susan Turner Paula Tyree Bowman Lindsay R. Ufert Tanice Upshaw Brittany Urban Kelly A. Urbisci Luisa Urena Mora Christine O. Urschel Marviette A. Usher Alberlys K. Uztariz Soto Gloria Valderrama Guillermina Valdes Dollie Valdez Soila M. Valdez Zeudi Vamper Heather VanWell Leticia Vargas Erika L. Vassell Hilda T. Vazquez Maria E. Vazquez Yeney Vazquez Juana Vega Glenda P. Velasquez	Kristen M. Vernon Yharamariz Viera Emily S. Vijil Cherylyn Villalobos Jacqueline Villanueva Enedina Villarreal Robin Vincent Samra E. Vogel Liz Voran Debbie L. Wagner Marian A. Wales Penny R. Walker Liane B. Wall Viktoria Wall Teresa L. Waller Marchella C. Walsh Dawn M. Wangard Linda J. Waraska Martha W. Warner Tanzala R. Watts Kelsey L. Welliver Cassie Wells Nikki Wells Kristina E. Wendt-Scott Cynthia Y. West- Galbreath Tammy West-Murrian Angela G. White Zola V. White Jacqueline S. Whitlock Janice M. Whitten Linda J. Wicks Heather Wickstrom Erin L. Wierner Joni B. Wiersum	Brenda L. Wilbur Christine Williams Michelle Williams Monica Williams Tamra R. Willingham Darlene Willis Cassandra F. Willis Melissa M. Wilson Ericka K. Witherspoon Peggy Witt Amy Woodrum Dayna M. Woods Darlene M. Wrenn Nancy L. Wrenn Allison R. Wright Mary C. Wright Noel D. Wright Vicki J. Wright Nickioh Wright-Smith Mindy A. Wynne Catherine E. Yarbrough Brower Yuko Yasuma Visaira Yoly De Lazala Joyce Young Kimberly A. Young Alyson R. Young-Guerra Heidi Zeller-Crawford Mary C. Zimmerman Nicole Zuver-White Kate Zwerg
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13% CLUB
CLUB DEL 13%

June/Junio de 2020
The top 25 independent sales force members in the **Emerald** area earning 13 percent personal team commissions. They placed a personal minimum \$600 wholesale Section 1 order and had at least five personal team members each place a minimum of \$225 in wholesale orders during June. /Primeras 25 Consultoras de Belleza Independientes y Directoras de Ventas Independientes en el área **Esmeralda** que ganaron las comisiones del 13% por equipo personal. Estas hicieron un pedido personal mínimo de \$600 de la sección 1 al mayoreo y tuvieron por lo menos cinco integrantes de equipo personal que hicieron cada una pedidos por un mínimo de \$225 al mayoreo en junio.

EMERALD/ESMERALDA

Latricia M. Henry*	\$4,698	Jill Drehmer*	3,327	Menina M. Givens*	2,621	Misty D. Guyre*	2,487	Rosmary A. Morel*	2,280	*Denotes Independent Sales Director.
Michelle L. Calbert*	4,009	Nikki H. Edgemon*	2,954	Tandy Fischer*	2,602	Jeanine E. Murphy*	2,446	Andrea C. Leal*	2,208	*Denota Directora de Ventas
Ebun Osaze*	3,921	Jodie Collins*	2,671	Debbie A. Thomas*	2,540	Jennifer L. Besecker*	2,425	Ginger D. Rockett*	2,200	Independiente.
Lindsey E. Freisthler*	3,422	Brendaliz Cajigas*	2,669	Lisa C. Mack*	2,529	Althea A. Lawson*	2,328	Lakeshia M. Chisholm*	2,158	
	3,412	Angela D. Tatum*	2,632	Erika N. Cullen*	2,516	Liane B. Wall*	2,312	Tynisa L. L. Jones*	2,139	

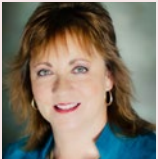
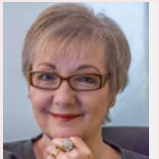
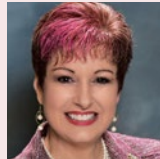
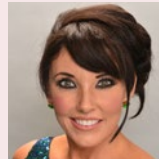
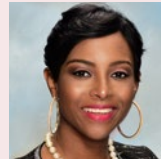
TOP 10 ALL-STARs
PRIMERAS 10 SIEMPRE
ESTRELLAS (ALL-STARs)

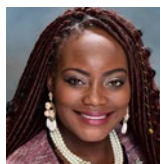
June/Junio de 2020
Independent Sales Directors and Independent Beauty Consultants with the 10 highest amounts of contest credit in *All-Star* Star Consultant consistency challenge during the first quarter June to August 2020. /Las Directoras de Ventas y Consultoras de Belleza Independientes con los 10 más altos montos de crédito de concurso en el reto de la constancia *All Star* (Siempre Estrella) de Consultoras Estrella durante el primer trimestre de junio a agosto de 2020.

1. Sales Director Kelly M. Freeman Atlanta Diamond Seminar 118,221	3. Sales Director Rocio Renteria Sandy, UT Sapphire Seminar 82,495	5. Sales Director Rebecca S. Allen Madison, AL Ruby Seminar 71,696	7. Sales Director P.J. Baunach Alexandria, VA Diamond Seminar 71,320	9. Sales Director Gina M. Ochoa Hillsborough, NJ Ruby Seminar 69,386
2. Sales Director Tracy A. Clymer Wellsboro, PA Emerald Seminar 112,599	4. Sales Director Brenda L. Gill Bristol, VA Sapphire Seminar 75,259	6. Sales Director Heather C. Feiring Epping, ND Ruby Seminar 71,648	8. Sales Director Jill Drehmer Corning, NY Emerald Seminar 70,266	10. Sales Director Jodi L. Feller Preston, IA Sapphire Seminar 68,429

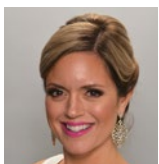
CADILLAC QUALIFIERS
CALIFICADAS DEL CADILLAC

June/Junio de 2020
Independent Sales Directors earning the use of a pink Cadillac during the second quarter. Find Cadillac qualification requirements on *Mary Kay InTouch*® under “Resources,” “Publications” and “Advance Brochure” /Directoras de Ventas Independientes que se ganaron el uso del Cadillac rosado durante el segundo trimestre. Los requisitos de calificación para el Cadillac los encuentras en *Mary Kay InTouch*®, bajo “Recursos”, “Publicaciones” y el “Folleto Avance”.

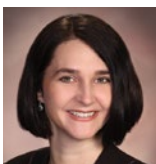
 Delmy A. Aleman Antioch, TN	 Patty J. Andersen Sparks, NE	 Diane K. Autry Rockwall, TX	 Jennifer C. Babineau Olaiz San Luis Obispo, CA	 Taneshia A. Bain Summerville, SC	 Roseanne Bair Ephrata, PA	 Tina L. Baker Hempstead, NY	 Richelle V. Barnes Social Circle, GA	 Robyn K. Barnwell Bedford, OH
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Tigkia M. Barrow
Greenacres, FL



Christine D. Barrueco
Miami



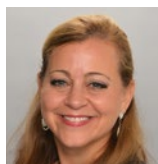
Nancy D. Beckwith
Pensacola, FL



Rachelle Y. Benson
Alpine, CA



Diana M. Bermudez
Tampa, FL



Jennifer L. Besecker
Gambills, MD



Theodora W. Bradley
Maiden, NC



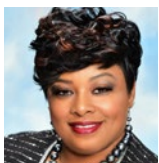
Jodria G. Bufford
Winston Salem, NC



Brendaliz Cajigas
Camuy, PR



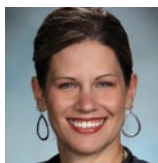
Michelle L. Calbert
Indianapolis



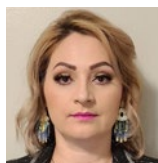
Lisa J. Charity
Buford, GA



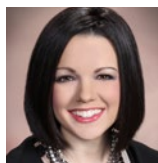
Dawn Coby
Owings, MD



Jodi Collins
Colorado Springs, CO



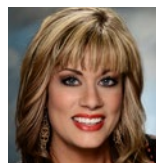
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Coon Rapids, MN



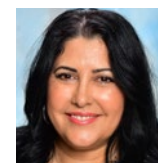
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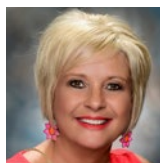
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Amy L. Fields
Clinton, OK



Diana Figueroa
Pearland, TX



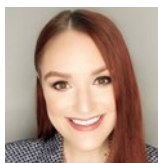
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Sanger, TX



Menina M. Givens
Los Angeles



Katy Goldstein
Barnhart, MO



Lizi M. Gregory
Wylie, TX



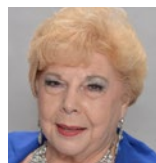
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Groton, SD



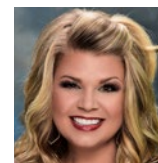
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Lawrenceville, GA



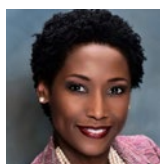
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Oak Park, IL



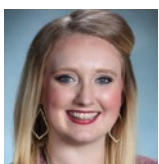
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Vale, NC



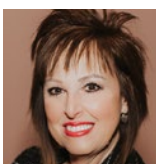
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Newark, OH



Patrice D. Johnson
Ridgeland, MS



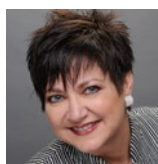
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Fort Worth, TX



MaryAnn V. Knox
Macomb, MI



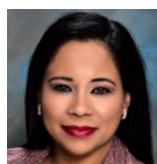
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Orlando, FL



Denise G. Kucharski
Fordland, MO



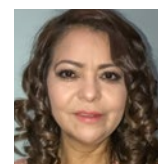
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Mansfield, TX



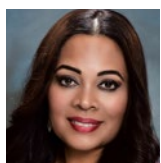
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Tampa, FL



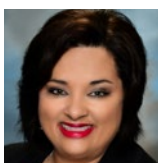
Lisa J. Mahoney
Troy, NY



Antonia Miranda
Miami



Rosmary A. Morel
Cape Coral, FL



Jeanine E. Murphy
Gulfport, MS



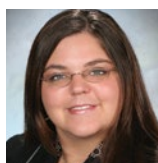
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Los Alamitos, CA



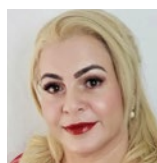
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Chester, VA



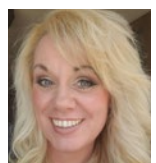
Eburn Osaze
Danville, IL



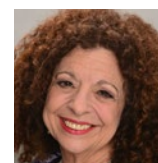
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Midvale, UT



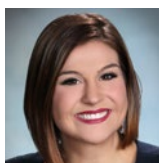
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Gonzalez
West Palm Beach, FL



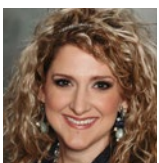
Denise Peterson
Chemung, NY



Phyllis I. Pinsker
Hoschton, GA



Tavia L. Poulos
Edmond, OK



Abigail L. Quinn
Avon, OH



Michele S. Rankin
Rochester, NY



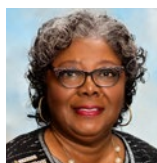
Dircia Rodriguez
Philadelphia



Deborah J. Rose
Wichita Falls, TX



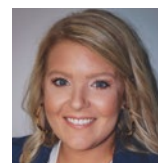
Anna M. Sempeles
Fairfax, VA



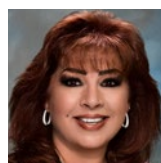
Ann Shears
Greensboro, NC



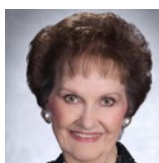
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Bowling Green, KY



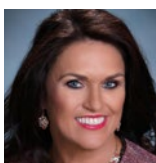
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Riceville, TN



Tammy Steele
University Place, WA



Doreen Stevens
Seal Beach, CA



Debbie A. Thomas
Grovetown, GA



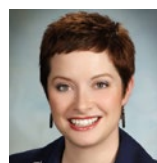
Amber L. Towne-
Geehan
Phoenix



Dana C. Warren
Detroit



Tammy West-Murrian
Smyrna, DE



Melissa M. Wilson
Clinton, IN



**CADILLAC
DIRECTOR**

Not pictured: / Sin foto: Regina M. Clark, Helena, AL; Jhona Cumare, Katy, TX; Lucia Fernandez, Lutz, FL; Andrea C. Leal, Lutz, FL; Tasha M. Miller, Oceanside, CA; Carrie L. Richards, Bergen, NY; Arielle C. Ryan, Horseheads, NY.

NOTHING HAPPENS UNTIL SOMEONE SELLS SOMETHING. / NADA PASA HASTA QUE ALGUIEN VENDE ALGO.

Go-Give® Award

Mary Kay Ash said, "The **Go-Give® Award** is perhaps the greatest honor a Mary Kay Independent Sales Director can earn. Those who possess the Go-Give spirit are the heart of this Company and our shining hope for the future." These October award recipients best exemplify the Golden Rule – helping others unselfishly and supporting adoptees as much as unit members.



DIAMOND

Carey Ann Kaelin

Independent Sales Director

Began Mary Kay Business
October 1989

Sales Director Debut
November 1992

National Sales Director
Mary Kay National Area

Honors Circle of Honor; 24-times Sales Director Queen's Court of Personal Sales; four-times Circle of Achievement; four-times Double Star Achievement.

Personal Lives in Shoreham, N.Y. Husband, Greg; son, Ryan; daughters: Emily, Olivia

"I am motivated to help others because watching a woman's self- confidence and self- esteem increase is priceless. When you believe in yourself, your possibilities become endless. Mary Kay always taught us that if you believe you can, you can, and if you believe you can't, you are right."

Independent Beauty Consultant Maureen Bonner of Centereach, N.Y., says, "Carey is so generous with her time, her knowledge and her 'we can do it' spirit. Carey is always reaching out to make sure you feel included and you have the knowledge you need to succeed. She really is the embodiment of the go-give spirit."



RUBY

Leslie Little

Independent Senior Sales Director

Began Mary Kay Business
October 1998

Sales Director Debut
December 2002

Offspring one first-line

National Sales Director
Mary Kay National Area

Honors Circle of Honor; four-times Sales Director Queen's Court of Personal Sales.

Personal Lives in Sugar Land, Texas. Husband, Simon; son, Ethan; daughters: Kelsey, Mackenzie

"I am motivated to help others because I believe in the spirit of Mary Kay and the mission to change women's lives. It truly drives me. I want to see other women become the person God intended them to be. Mary Kay is simply the vehicle and I'm so grateful for the opportunity to serve Him in this way."

Independent Beauty Consultant Lenice Socha of Sugar Land, Texas, says, "Leslie is a giver by definition. She is constantly reinventing herself in an effort to make it a better fit for you, the customer and the potential new Beauty Consultant. She is real in her giving; she is real in giving of herself."



SAPPHIRE

Piper Prinzi

Independent Senior Sales Director

Began Mary Kay Business
March 1990

Sales Director Debut
November 1995

Offspring one first-line

National Sales Director
Mary Kay National Area

Honors Circle of Honor; 21-times Sales Director Queen's Court of Personal Sales; seven-times Circle of Achievement; seven-times Double Star Achievement.

Personal Lives in Jacksonville, Fla. Husband, Lou

"I am motivated to help others because I love seeing women grow towards becoming all that God intended them to be. We are all here to support one another in whatever ways present themselves."

Independent Beauty Consultant Maria Hickman of Jacksonville, Fla., says, "Piper treats us like family. Even with her tribulations she does it with a smile and the goodness of her heart. Her kind heart and Go-Give spirit spreads to us all."



EMERALD

Martica Jenkins

Independent Senior Sales Director

Began Mary Kay Business
March 1992

Sales Director Debut
January 1995

Offspring two first-line

National Sales Director
Mary Kay National Area

Honors Star Consultant; two-times Sales Director Queen's Court of Personal Sales; four-times Court of Sharing; two-times Circle of Achievement; Double Star Achievement.

Personal Lives in Roswell, Ga. Husband, Lee; sons: Martin, Ryan; daughter, Kristin

"I am motivated to help others because I love to see women realize that they can dream bigger."

Independent Beauty Consultant Jacqueline Smith of Snellville, Ga., says, "My son and I experienced Martica's Go-Give spirit firsthand in August of 2017. She paid for a hotel room for us for two weeks. She didn't ask questions or judge me but was quick to help in any way she could. Martica Jenkins is a true example of Go-Give."

Nominate a well-deserving Independent Sales Director who displays the Go-Give spirit! Find out how on *Mary Kay InTouch*® under Contests/Promotions > Recognition.

MAKE A LIST, CHECK IT TWICE.

Plan now to reap BIG in November and December. Check out this handy list of things you can do now to make the most of the holidays and maximize your sales and team-building.

GO VIRTUAL!

You can reach more when you host a holiday party via a web conference or on social media such as Facebook. Think of yourself as a holiday shopping channel! **Showcase four or five product favorites, and invite your guests to shop.** They can message you with their orders, or if you have a *Mary Kay*® Personal Web Site, they can shop there. [Find more how-tos on Mary Kay InTouch® > Resources > Digital Zone.](#)

THREE REASONS TO BUY FROM YOU!

- 1 Personal Service.** Help her find the perfect gift for everyone on her list. And maybe even a little something for her!
- 2 100% Mary Kay® Satisfaction Guaranteed** She can feel good knowing Mary Kay stands behind its products. If she's not completely satisfied, the product will be replaced without charge, exchanged or the full purchase price refunded.
- 3 No Hassle.** No traffic. No crowds. No high-pressure salespeople. Just a fun time with someone she can trust.



TRICIA'S HOLIDAY SELLING TIPS!

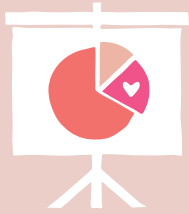
TRICIA MILINSKI, INDEPENDENT SALES
DIRECTOR, GREENFIELD, WIS.

PREP TOGETHER. We turn two October
Success Meetings into a holiday wrap
party. We bring *Mary Kay*® products
and wrapping supplies. Our creative

ones share bundling and merchandising ideas for those of us not so creative. We do it again two weeks later, which gives everyone time to order more products. We have our gift sets ready by Nov. 1!

SHOW AND SELL. Start showing gift sets at your parties now. Ask if anyone needs gifts for teachers, baby sitter, friends, hair dresser, etc.

SEPTEMBER/OCTOBER TO-DO LIST



SET YOUR GOALS.

One for sales, another for team-building.
One idea? Determine your own holiday budget and make enough to be debt-free in January!



PLAN YOUR WORK.

Get out your date book and write in when you can work your Mary Kay business, taking into consideration your personal commitments over the next four months.



BOOK PARTIES.

Now that you know when you can work, get parties on your calendar.



BE STRATEGIC.

To hit your sales goals, plan your inventory needs and order early – that includes limited-edition holiday products.



CHECK IN.

Contact your customers you enrolled to receive *The Look* via the *Preferred Customer Program*SM.



TARGET LOCAL BUSINESSES.

Start a list of those you frequent. Contact them with gifting ideas for their employees and/or clients.



MYCUSTOMERS+™ APP

Use it to help save time as you target messages to your customers over the next months.



ONLINE HELPERS

Check out great resources, such as downloadable fliers and invites, gift tags, party scripts, video tutorials, social media assets, *MKeCards*[®] and more!



POWER START!

There's nothing like gaining momentum and early wins when you facial 30 faces in 30 days. Don't forget to ask for referrals and to share the opportunity.



GO GLAM.

Offer holiday glam with a color look from the holiday *The Look*. "I'm scheduling holiday glam sessions and would love to get your opinion on one of our latest color looks! Would day/evening works best?"



HOLIDAY WISH LIST

Share it with everyone so they can fill out what they want. Offer to share with their husbands/significant others/gift-givers (be sure to get the gift-givers' contact info). (Pg. 24-25)



One Woman Can[®]

SOARING ON PINK WINGS



Adriana Ramirez
INDEPENDENT SALES DIRECTOR,
WINTER PARK, FLA.

Before Mary Kay, Adriana worked as an ER surgery resident in Venezuela, but in 2015, she left her country with the hope of finding new opportunities in the U.S.

Moving came with some obstacles. “I got divorced my first year here. It was hard to start over twice, now alone. I held several jobs to survive. Then one night, in 2017, while at work, I heard someone call my name. It was a lady I had known from Venezuela. She had just started her Mary Kay business. Due to the stress in my life, I had developed acne and my self-esteem was very low. Seeing her was definitely not a coincidence; I believe it was God’s will. She invited me to her Mary Kay Grand Opening event, and I accepted.”

At the event, Adriana met Independent Senior Sales Director (now Independent Executive Senior Sales Director) **Angel Guerra**. Not only did Adriana love the

products, but she fell in love with Angel’s professionalism. “Everything about that event was perfect. Angel made everyone feel special and worthy, including me.”

One week later, Adriana became an Independent Beauty Consultant. She started her Mary Kay business in March 2017, motivated by the professional opportunity and earning potential that could come with a Mary Kay business. However, over time, doubts and personal situations caused her to pause her Mary Kay business.

TURNING POINT

Adriana was at a low point in her life. She had low confidence and being from a foreign country, she doubted that she could accomplish her goals. “One day, I awoke and decided to change my mindset. I wrapped my hands around my Mary Kay business and set my mind to endless possibilities!”

Exactly one year after starting her Mary Kay business, and with a mindset shift, she set out to work again. Her hard work paid off! Adriana became an Independent Sales Director in September 2018. “I now feel confident, I feel beautiful, and I almost feel like I have superpowers.”

OUT OF HER COMFORT ZONE

During this transformation, Adriana decided to practice her English dialect to expand her customer base. “Most of the people I knew did not speak English. I thought in order to gain more clients and not limit myself, I needed to be versatile, so I got a better grasp on the English language.”

“Being bilingual makes me feel more confident to talk to everyone. In English, I tend to be more to the point, and I always show myself as humble; welcoming anyone to correct my words or pronunciation so I can get better. For me, not speaking English is not a limiting condition to grow in Mary Kay for anyone. It was just something I chose to do to expand my audience.”

Adriana is part of the “Invincible” group, with powerful leaders who teach her how to build teams of teams. “I don’t have a secret strategy or personal technique. I keep my enthusiasm high. I commit myself to meet new people every day. I book, I sell, and I share the business opportunity.”

ALL ABOUT CONSISTENCY

For Adriana, consistency and selling is the key for growing her business. She says, “Always think about skin care parties and you’ll have more opportunities.” When Adriana books an appointment, she follows-up immediately after the appointment.

LOOK IMPORTANT, FEEL IMPORTANT

In addition to booking and selling, Adriana proudly wears her Independent Sales Director suit, or her business calling card as she calls it. “It is powerful, and you must work hard to get it, so I wear it proudly. I even wear it to the grocery store. The impact on others is impressive. I always get at least one person complimenting me. The suit is MY SECRET WEAPON to start a great conversation with someone new.”

Adriana’s unit motto has always been “Build your success by being the best version of yourself every day.” This motto gives every one of her unit members confidence when they realize they don’t have to be like other Independent Beauty Consultants to be successful. She promotes the Red Jacket Team-Building Bonus Program to encourage team building while helping new Independent Beauty Consultants meet goals.

EVER EVOLVING

During the pandemic, business for Adriana continues to evolve. Her first priority was teaching her unit members how to pivot, so she held her first online skin care party.



This showed her unit members that they could do it and how much fun it could be. Adriana also recorded and posted videos teaching unit members how to put together and mail customized beauty packets without leaving the house.

“The pandemic actually is an opportunity to adapt to the environment and still succeed. Having such a supportive and solid Company with all the tools provided has been amazing. It makes me feel I’m in the right place and this is one way to get out of our comfort zone and grow.” When asked one of her favorite ways to share her business, she replied, “I absolutely LOVE the *Mary Kay*® Skin Analyzer App. It’s the most fun, convenient and professional app.”

And now that Adriana is no longer working in the medical field, she has found a new way to help others through Mary Kay. For her, Mary Kay is about inspiring positivity. “It’s all about helping people discover their goals, abilities and hidden talents. I feel once you decide to have a Mary Kay business, it is your role to encourage others, teach them, and then let them fly with their own wings.”

SHARE THE Delight!

Now is a great time to share the Mary Kay opportunity. Think about it. Your customers may like the income potential right now or they may want a fresh start for the new year. This Mary Kay Independent Sales Director shares how she grows her team now.



USING TECHNOLOGY TO SHARE A MARY KAY BUSINESS

CHARMAYNE WILSON-MAYOWA,
INDEPENDENT SALES DIRECTOR,
COLUMBUS, MISS.

"Team-building during the holidays is fun! Every year **Independent National**

Sales Director Patrice Moore Smith sends us a holiday sales strategy and we earmark activities to achieve our sales goals. I often use her strategy as a team-building tool to show others their earning potential.

Typically, at my Open House, I had an area with team-building information. Now, with social distancing, I've had great team-building success using web conferences where I host weekday Lunch & Learns. I share the Mary Kay business plan and opportunity in 20 minutes, and I open it up for questions and conversation. It's a game changer. It's good to know we can convert our Open Houses into online experiences if necessary and still offer great personal service!"

THE GIFT OF RED!

Become a **Star Team Builder** (aka Red Jacket) when you **add three active personal team members**. Enjoy these gifts that keep on giving.



- Up to **8 percent commission** on your personal team production.
- **\$100 Red Jacket Bonus**** as a first-time Red Jacket.
- **\$50 Team-Building Cash Bonus** for each *Great Start*-qualified* new personal team member you add. No limits!
- *Great Start* team-building rewards. **Product bonus bundles** you choose (\$220 suggested retail). **No limits!**



*A *Great Start*-qualified new personal team member is one whose initial order or cumulative orders with the Company are \$600 or more in wholesale Section 1 products, and the order(s) are received and accepted by the Company in the same or following three calendar months that her/his Independent Beauty Consultant Agreement is received and accepted by the Company.

**To earn the \$100 Red Jacket Bonus, an Independent Beauty Consultant or Senior Beauty Consultant must be active and have at least three active personal team members at the end of any month during the promotional period. This bonus only applies to Independent Beauty Consultants and Senior Beauty Consultants who have never achieved red jacket status before. An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received and accepted by the Company and in the following two calendar months.



THE MARY KAY
FOUNDATIONSM

The Gift of Giving

October is incredibly important to *The Mary Kay Foundation*SM as we recognize two important awareness months that align with our mission: **Breast Cancer Awareness Month** and **Domestic Violence Awareness Month**.

We are always inspired to see how the Mary Kay family comes together to create a world where ALL women feel empowered, healthy and safe. Here are some ways you can help lead the change:

- **Become a Foundation Ambassador** and represent the Foundation year-round in your community and in your unit! You'll receive exclusive communications, invitations and a special Ambassador pin.
- **Donate on your next order form** in honor of a survivor in your life.
- Participate in **Giving Tuesday on Dec. 1**. Donate to *The Mary Kay Foundation*SM on Facebook for a chance to double your donation!
- **Host a holiday party fundraiser** in person or online!

LEARN MORE AT
MARYKAYFOUNDATION.ORG

DELIGHT UP THE HOLIDAYS!

Brilliant gifts to
give and receive!



Qty. ☐

**NEW! Limited-Edition[†]
Mary Kay[®] Mini
Essential Brush Set,
\$15**

Three eye brushes tucked into a darling zippered pouch, perfect for getting gorgeous on the go!



PART NO. 156071

Qty. ☐

**NEW! Limited-Edition[†]
Mary Kay[®] Men's Hair
and Body Wash Gift
Set, \$26**

Includes limited edition[†] True Original[®] Hair and Body Wash, limited edition[†] MK High Intensity Ocean[®] Hair and Body Wash and a mesh drawing bag.

PART NO. 163069



Qty. ☐

**NEW! Limited-Edition[†]
Mary Kay[®] Hand Cream and
Lip Balm Set, \$18 each**

For soft, smooth hands and mistletoe-ready lips, these delightful sets come boxed and ready to give.



☐ Coconut Mousse
PART NO. 155871

☐ Berry Parfait
PART NO. 155870

☐ Citrus Sorbet
PART NO. 155869

Qty. ☐

**NEW! Limited-Edition[†]
Mary Kay[®] Mini Blending
Sponge Set, \$12, PK/4**

Designed for those hard-to-reach areas, and they're on-so-easy-to-fit in your makeup bag.

PART NO. 156075



Qty. ☐

**Mint Bliss[™] Energizing
Lotion for Feet & Legs,
\$11**

Delight in these soaks for FREE* with the purchase of Mint Bliss[™] Energizing Lotion for Feet & Legs.

PART NO. 125872



Qty. ☐

**Limited-Edition[†]
Mary Kay[®] Mad About
Masking[™] Mask Pod Gift Set,
\$25, PK/4 single-use pods**

These masks are packed with personality and pampering! Set includes four single-use mask pods: Miss Pore-Fect[™], Dewy Gals[™], Lady Serenity[™], and Energy Queen[™].

PART NO. 138559



Qty. ☐

**NEW! Limited-Edition[†]
Mary Kay[®] Gift Box Set,
\$6, PK/3**

Three chic Mary Kay[®] gift boxes, in different sizes and designs, make wrapping and unwrapping gifts a true delight!

PART NO. 172129



**Mary Kay Unlimited[™]
Lip Gloss, \$16 each**

Smooth, glossy goodness that glides on effortlessly.

- | | | |
|--|--|--|
| ☐ Beach Bronze
PART NO. 164571 | ☐ Fancy Nancy
PART NO. 153486 | ☐ Sheer Illusion
PART NO. 153493 |
| ☐ Berry Delight
PART NO. 153485 | ☐ Iconic Red
PART NO. 153475 | ☐ Soft Nude
PART NO. 153488 |
| ☐ Chocolate Nude
PART NO. 153491 | ☐ Nude Blush
PART NO. 153489 | ☐ Tawny Nude
PART NO. 153490 |
| ☐ Copper Aura
PART NO. 153492 | ☐ Pink Balletina
PART NO. 153482 | ☐ Unique Mauve
PART NO. 153483 |
| ☐ Evening Berry
PART NO. 153487 | ☐ Pink Fusion
PART NO. 153484 | |

[†]Available while supplies last.
*Available from participating Independent Beauty Consultants only and while supplies last.
All prices are suggested retail.

MAKE SPIRITS BRIGHT

WITH GIFTS THAT DELIGHT!

Celebrate Her Sparkle.

Qty ☐ **Mary Kay Petite Palette[®] (unfilled), \$8**
PART NO. 114610



Qty ☐ **Mary Kay Chromafusion[®] Eye Shadow, \$8 each**

- ☐ Granite PART NO. 107617
- ☐ Gold Status PART NO. 107623
- ☐ Frozen Iris PART NO. 107633
- ☐ Moonstone PART NO. 107599



Illuminate Her Confidence.

Qty ☐ **Mary Kay[®] Gel Semi-Matte Lipstick in Red Stiletto, \$18**
Nothing says confident like a woman in red!
PART NO. 157973



Qty ☐ **Mary Kay[®] Blending Brush, \$16**
Dense but soft bristles make flawless application easy.
PART NO. 128063



Stocking Stuffers UNDER \$20

Qty ☐ **Mary Kay[®] Ultimate Mascara[™], \$15**
It's called Ultimate for a reason!
Black PART NO. 017657



Qty ☐ **Mary Kay Unlimited[™] Lip Gloss in Berry Delight, \$16**
All the glossy goodness with none of the downsides. This lip gloss is so next-level!
PART NO. 153485



Qty ☐ **Indulge[®] Soothing Eye Gel With Calming Influence[®] Botanical Blend, \$16**
Made with ingredients reported to help reduce the appearance of puffiness.
PART NO. 029739



Light Up Her Glow.

Qty ☐ **Mary Kay Naturally[®] Nourishing Oil, \$48**
A blend of sweet almond, olive and sesame oils leaves skin feeling hydrated.
PART NO. 110064



Qty ☐ **Mary Kay[®] Makeup Finishing Spray by Skindhavia, \$18**
Gives makeup the staying power to last up to 16 hours!
PART NO. 152557



Qty ☐ **SkinVigorate Sonic[™] Skin Care System, \$75**
60 seconds to sensational skin! Includes device, one facial cleansing brush head and USB charging cord.
PART NO. 128064



Pauper Her Pretty.

Qty ☐ **White Tea & Citrus Satin Body[®] Indulgent Shea Wash, \$18**
Cleanses and soothes dry skin with an enveloping balm and white tea & citrus scent.
PART NO. 091502



Qty ☐ **Mary Kay[®] HydrGel Eye Patches, \$40, pk./30 pairs**
Instantly rearing, shimmering gels deliver a refreshing burst of hydration to tired eyes.
PART NO. 139838



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