MARY KAY

Enriching Women's LivesSM

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Meet the NEW Mary Kay[®] Compact Pro[™]

Celebrate Our 45th Anniversary Get Ready for Fall Advertising

Applause® September 2008



AUG. 16 - SEPT. 15, 2008

Satin Hands[®] Satin Smoothie[®] Hand Scrub and Satin Hands[®] Hand Cream

Suggested use: Help customers achieve beautifully smooth hands with these two irresistible products. The peachscented hand scrub cleanses and exfoliates hands, leaving them feeling soft and smooth. A hands-down favorite, Satin Hands[®] Hand Cream provides instant hydration to condition and moisturize for hours. Both are your BizBuilders bonus starting with a \$400 wholesale Section 1 order.





Mini Mary Kay[®] Body Care Set

Suggested use: Get a preview of the Fall/Holiday 2008 gift with purchase – an adorable travel-sized body care set featuring four products in 1 oz. sizes. Each set includes Mary Kay[®] Loofah Body Cleanser and Mary Kay[®] Nourishing Body Lotion in both Lotus & Bamboo and Red Tea & Fig packaged in a beautiful mini bag. The cleansers not only purify and revitalize but are infused with botanical exfoliators that refresh and renew. The lotions soften and smooth skin and are enriched with antioxidants that help protect against free-radical damage and help strengthen skin's natural defenses. One mini set is your BizBuilders bonus starting with a \$600 wholesale Section 1 order.

Travel Roll-Up Bag

Suggested use: This popular streamlined black nylon bag with pink lining includes clear zippered bags and a swivel hook for easy hanging, and it makes a great gift with purchase for your best customers! It's your BizBuilders bonus starting with an \$1,800 wholesale Section 1 order.



For more details on BizBuilders bonuses, see Page 27.



page

45 Years and Going Strong

For 45 years, the Mary Kay opportunity has offered women unparalleled business growth, flexibility and unlimited income potential. Take a commemorative look back at how it all started, what's changed and where we've been.

anniversary!

Wouldn't Mary Kay Ash be proud to know that her Company is celebrating its 45th anniversary, holding steadfast to the very Golden Rule principles upon which she founded it in 1963? She also would surely be pleased to know that her original people management book is being rereleased to a new global generation ripe to discover how "making people feel important" can truly equal success. Congratulations to you for carrying on her legacy and committing to her never-ending dream.



The Pro

Flexible. Customizable. Incomparable. Take color sales opportunities to a whole new level by introducing your customers to the sensational, supercustomizable Mary Kay[®] Compact Pro[™].





MARY



The Mary Kay Way

On bookstands now, this version of Mary Kay Ash's original book on leadership principles, updated with examples from Independent National Sales Directors, is sure to be a huge hit throughout the Mary Kay world and beyond.

create stunning color looks like a pro

MARYAAV

Introducing the Mary Kay® Compact Pro™ the most customizable compact ever created by Mary Kay. Available Aug. 1!

RKKA

The NEW Mary Kay[®] Compact Pro[™]

makes the perfect cosmetics companion no matter where life takes you. At home, down the street or around the world, you can feel creative, confident and fully prepared with this sleek compact by your side. With even more customizable options, you can create a complete look from start to finish any way you want with these flexible features:

- > Three large square magnetic areas that hold product refills
- > One large well that holds either two lipsticks, one lipstick and a lip gloss or a mascara
- > Two applicator wells
- > One well that holds lip liners and/or eyeliners

If you just can't get enough of this season's bold colors, create the ultimate eye palette with 18 favorite eye colors plus eyeliners and mascara. Or opt for a contemporary color look plus bronzing, highlighting and sheer mineral pressed powders. The choices are virtually endless for re-creating today's hot makeup trends your way! Available Aug. 1, 2008, through Online Ordering and as a write-in item on the June 16 Consultant order form. \$35, Part #10-018587

Make Life Simple

Today's busy woman needs simple and organized cosmetic options that add value to her life. That's exactly what she gets with the Mary Kay® Compact Pro[™]. This compact works perfectly as a storage option unlike any other, instantly transforming a bathroom drawer or countertop from makeup mess to sophisticated organization. And because it's so flexible, no matter where a woman goes, she'll be prepared for anything!

Beautiful and **Durable**

Here are even more reasons to love the Mary Kay[®] Compact Pro[™]:

- > Ultradurable, purse-tested finish
- Easier-than-ever makeup organization
- > Refillable design, making it a great value and easy on the environment
- > Revolutionary magnetic refill system
- Patent-pending product release tabs

Three release tabs located above each of the three large magnetic refill squares make the Mary Kay® Compact Pro[™] easy to customize and change. Gently press the levers to automatically release the color refills.

The durable surface features a special coating that can be easily wiped clean. Magnets should not desensitize credit cards, hotel room keys, parking lot tickets or gift cards in a purse. As an added precaution, keep cards with magnetic strips at least one-half inch from the opening of the compact.

Quick **Selling Tips**

Customers who love the Mary Kay® Compact are sure to embrace this larger version. You could:

- > Display it at *Color Insider* parties, demonstrating its flexibility and encouraging guests to fill it with their favorite shades.
- > Show the Fall/Holiday 2008 issue of The Look, available on the Sept. 16 Consultant order form, that features the Mary Kay[®] Compact Pro[™].
- Appeal to your customer's creative, fun-loving side as well as her value-loving conscience. The flexibility of the Mary Kay[®] Compact Pro[™] makes it both a thrill to fill and a purchase she can count on for a long time.
- Send the new Mary Kay[®] Compact Pro[™] MKeCard® to those who already love the Mary Kay[®] Compact.

World-Renowned Makeup Artist Brigitte Reiss-Andersen on the Compacts

Mary Kay took the time to look at women's lives and help figure out a real way to save time, while maintaining a full range of choices.



As I see day to day with my clients, schedules are hectic, and multitasking is a necessity. I love the Mary Kay[®] compacts because they provide a modern take on makeup by offering a customizable palette of products and colors.

Find **Flexibility**

With so many customizable options, filling the Mary Kay[®] Compact Pro[™] is the ultimate makeup adventure, allowing you to experiment with makeup any way you like. Here are just two fun suggestions:



Compact on Left:

Mary Kay[®] Compact Pro[™], (unfilled), \$35

Mary Kay® Mineral Eye Color, Dusty Lilac, \$6.50

Mary Kay® Mineral Eye Color, Hazelnut, \$6.50

Mary Kay® Mineral Eye Color, Sweet Plum, \$6.50

- Mary Kay® Mineral Eye Color, Crystalline, \$6.50
- Mary Kay® Mineral Eye Color, Amber Blaze, \$6.50
- Mary Kay® Mineral Eye Color, Espresso, \$6.50
- Mary Kay® Mineral Eye Color, Precious Pink, \$6.50
- Mary Kay® Mineral Eye Color, Blue Metal, \$6.50

Mary Kay® Mineral Eye Color, Denim Frost, \$6.50

Mary Kay® Mineral Cheek Color, Pink Petals, \$10

Mary Kay® Mineral Cheek Color, Sparkling Cider, \$10

- Mary Kay® Mineral Bronzing Powder, Desert Sun, \$12
- Mary Kay® Creme Lipstick, Dusty Rose, \$13

Mary Kay[®] NouriShine™ Lip Gloss, Pink Diamonds, \$13

- Mary Kay® Eyeliner, Deep Brown, Navy, \$10 each
- Mary Kay® Lip liner, Dusty Pink, Neutral, \$10 each

Eve Applicators (pack of two). \$2.50

Compact Cheek Brush, \$2.50

Compact on Right:

Mary Kay[®] Compact Pro™, (unfilled), \$35

- Mary Kay® Sheer Mineral Pressed Powder, Ivory 2, \$16
- Mary Kay® Mineral Eye Color, Silky Caramel. \$6.50

Mary Kay® Mineral Eye Color, Raisin, \$6.50

Mary Kay® Mineral Eye Color, Sweet Plum, \$6.50

Mary Kay® Mineral Cheek Color. Cinnamon Stick. \$10

Mary Kay® Mineral Eye Color, Amber Blaze, \$6.50

- Mary Kay® Mineral Eye Color, Sienna, \$6.50
- Mary Kay® Mineral Eye Color, Cinnabar, \$6.50
- Mary Kay® Mineral Cheek Color, Golden Copper, \$10
- Mary Kay® Creme Lipstick, Amber Glow, \$13

Mary Kay[®] Creme Lipstick, Rich Fig, \$13

Mary Kay® Eyeliner, Deep Brown, \$10

Mary Kay® Lip liner, Cinnamon, \$10

Eye Applicators (pack of two), \$2.50

Compact Powder Brush, \$4 Compact Cheek Brush, \$2.50 Retractable Lip Brush, \$4



get ready for music, glamour and **Nashville, here we come!**

Big stars. Hit music. Grand awards. And even more great news! Mary Kay Inc. is *The Official Beauty Sponsor of the 2008 Country Music Association (CMA) Awards!*

Mark your calendars for **Wednesday**, **Nov. 12**. That's when **"The 42nd Annual CMA Awards"** will be televised live from Nashville on ABC at 8/7c with Mary Kay Inc. as **The Official Beauty Sponsor!** Expanding on last year's success, Mary Kay Inc. is proud to once again reign as the hottest cosmetics company in the Country Music arena. Nearly 35 million people watched last year's show, making the CMA Awards one of the most-viewed music awards shows on television.

And as we heard straight from you, your customers were overwhelmed by the presence of Mary Kay Inc. at this nationally televised show last year. They loved Mary Kay's sophisticated brand image, the contemporary ads and the prestigious association with this event.

During the Nov. 12 broadcast on ABC, six 30-second Mary Kay® commercials featuring the Mary Kay® Compact will air nationally, plus viewers will see additional "brought to you by Mary Kay" messages. A huge hit last year, Mary Kay® products again will be available backstage at the actual CMA Awards for touching up the artists and presenters.

Now's the time to start sharing this exciting news with your customers and planning viewing parties to be held in your home or with top hostesses. Look for ideas in the next issue of *Applause®* magazine. With this incredible event coming, you have even more reasons for contacting your customers and sharing what's new and vibrant at Mary Kay.

Earn Your Way to the CMAs

April 1 - Sept. 30, 2008

There's still time to earn your way to the prestigious CMA Awards! Fifteen independent sales force members will have the opportunity to attend the live show and be treated like one of the stars. Be sure to check out your August issue of *Applause®* magazine and the Mary Kay InTouch® Web site for all the details!

The Mary Kay Beauty of Country[™] Consumer Sweepstakes Sept. 16 – Oct. 16, 2008

There's even more to share! *The Mary Kay Beauty of Country*[™] sweepstakes could land one of your customers in Nashville to attend the live CMA Awards. The grand-prize winner will receive:

- > A trip for two to the 2008 CMA Awards in Nashville.
- > An invitation to a CMA insider event.
- > A makeover by a professional makeup artist before the show.

The Mary Kay Beauty of Country[™] consumer sweepstakes will be promoted with a dedicated promotional spot in our top 20 viewing markets on various ABC programs. The sweepstakes will be open for entries Sept. 16 – Oct. 16, however, the promotional spots will air Sept. 16–28. Then, from Nov. 3-23, Mary Kay[®] commercials featuring the compact will air in these markets during shows like *Live With Regis and Kelly, Good Morning America*, plus prime-time programming. Finally, during the week of the CMA Awards, three Mary Kay[®] commercials will air nationally during *Good Morning America*.

To target your customers directly, you can send *The Mary Kay Beauty of Country* [™] consumer sweepstakes MKeCard[®] and sign them up to receive the *Beaut-e-News* [™] e-newsletter. To enter the sweepstakes, customers can go to your Mary Kay[®] Personal Web Site or www.marykay.com to link to the sweepstakes entry.



Kathy Rusten of Crestline, Calif., last year's grand-prize winner of *The Mary Kay Beauty of Country*™ consumer sweepstakes, received a professional makeover in Nashville. "I can't thank Mary Kay enough for giving me the opportunity to feel like a star for the day." Kathy said.

Presenting the Compact This Fall

National magazine ad brings the compact to life.

Look what's coming in popular magazines! This electrifying ad will run in several top national general-market and Spanish-language magazines in the coming months. The two-page ad highlights the customizable Mary Kay[®] Compact while promoting new Mary Kay[®] mineral color.

Consider stashing your favorite magazine featuring the ad in your handbag to show as you hand out business cards. Or use it as a display at *Color Insider* parties and skin care classes for even more targeted exposure.

With hot color looks featured in the ad, customers are sure to want the latest. So get ready to talk about this sleek, personalized compact and new color! Look for the ad this fall in these publication issues below:



This ad is not final.

General Market Publications

Allure

September, November Cosmo Beauty & Style

August

Essence September, November

Glamour September, November

Good Housekeeping November

In Style

November *Real Simple*

September, November

Lucky September, November

Marie Claire September, November

0, The Oprah Magazine September, November

Parents September

People Style Watch September

People Country Releases in November

Hispanic Publications

Caras (Puerto Rico) September

Cosmo en Español September, November

Latina September, November

People en Español September, November Ser Padres

August/September

Siempre Mujer August/September, October/November

Vanidades August/September, October/November

Current TV Ads Continue Through Sept. 14.

Have you seen the vibrant TV commercials on air now promoting the Mary Kay[®] Compact? Talk about hot news! These ads have been running during top women's programming bringing the Mary Kay[®] Compact to life!

45 years of sucess



1963 Opening Doors

Mary Kay Ash launched her big dream in a small office space in Exchange Park in Dallas, Texas, on Friday, Sept. 13, 1963. It was called Beauty by Mary Kay.

1963 Beautiful Solutions

The Basic Treatment Set included four skin care products and a foundation. The first glamour products included a pink palette with five eye and lip colors, blush, mascara and an eyebrow and eyeliner pencil.



1965 Suited for Success Since a great image could inspire confidence, success and pride, it's no surprise that the Career Apparel program was one of the first developed after the Company opened.

1966 Dream Rewards

The Company introduced Cinderella gifts – luxury rewards women would love to have but would never buy for themselves. It began with the Golden Goblet program.

1960s

1970 Taking Flight

1971 The Best of the Best

Helen McVoy and Dalene White

debuted as the first Independent

National Sales Directors. Since

then, more than 300 women

have held this top position in

the United States alone, with

many more debuting abroad.

1971 Going Global

On Feb. 23, 1971, the first

opened in Australia. Today,

than 30 markets worldwide.

the Company operates in more

international subsidiary

pins were awarded at the 1970 Seminar. The bumblebee's "can-do" story made it the perfect symbol achieve new heights.



1975

Star Achievements The Star Consultant program was introduced to inspire the independent sales force in sales and team building.

1970s

1964 Thinking Pink

In the '60s, most American bathrooms were white. So pink was chosen for the Company's packaging to give women beauty products they could keep conveniently on their bathroom counters.

1964 A Tradition Begins

On Sept. 13, 1964, crepe paper and balloons decorated the new larger warehouse at 1220 Majesty Drive for the very first Seminar. Mary Kay Ash cooked chicken for 200 attendees.

1969 Pink Cadillac Mary Kay Ash's personal

pink Cadillac created the model for the Career Car program. The top five Independent Sales Directors earned the use of their own 1970 Coupe de Villes in the now iconic color.

The first bumblebee for women aspiring to



1974 Inspiring Leaders

The first Leadership Conference was created, providing Independent Sales Directors with education, inspiration and motivation for reaching their greatest potential.



When Mary Kay Ash opened the doors to her dream Company 45 years ago, she set out to provide an unlimited opportunity for women. Today, her vision, her courage and her spirit continue to make that dream a reality for women around the world. Take a look at our colorful history.



1978 Prestigious Honors Dr. Norman Vincent Peale presented Mary Kay Ash with the prestigious Horatio Alger Award given to distinguished Americans who have succeeded in spite of adversity.

1980 Breaking Barriers Shirley Hutton became the first Independent Sales Director to achieve more than \$1 million in estimated retail sales.





1987 Career Conference This special conference was first held in 14 cities across the United States. Today, the list has grown to more than 40 cities.

1988 "On Silver Wings"

A poem that spoke to Mary Kay Ash's heart became the inspiration for a sculpture commissioned in honor of the Company's

25th anniversary.



1989 Doing Green Mary Kay Inc. became one of the first companies to enact a comprehensive

corporate recycling

program, followed by

banning product testing

as Pink Doing Green[™].

on animals. Today, we refer

to all our substantial efforts

1979 National Attention

America took note when 60 Minutes interviewed Mary Kay Ash. Within two years, the independent sales force had more than doubled and sales almost tripled.





1981 Sharing Her Story Mary Kay Ash's autobiography, first titled *Mary Kay*, was released through Harper & Row and has sold more than 2 million copies.

1980s

1984 Winning

Mary Kay Inc. first

edition of The 100

Best Companies to

Work For in America.

WIDE BESTSELLER

appeared in the 1984

Company

45 years of sucess





1993 Passing It On The Mary Kay Museum of

The Mary Kay Museum opened to give visitors a view of the extraordinary vision of Mary Kay Ash and the Company she created.

1993 Making Headlines

Fortune magazine featured Mary Kay Ash and her leadership principles in a prominent cover story.

1990s

1996 Selling Success The independent sales force earned national recognition, ranked by *Sales & Marketing Management* magazine as one of the top 25 sales forces in the nation.

1996 A Helping Heart

Mary Kay Ash expanded her vision of enriching women's lives by establishing the Mary Kay Ash Charitable Foundation that now supports cancer research related to women's health and helps in the fight against domestic violence.





1993 "Can-Do" Power

Kathy Helou became the first Independent Sales Director to achieve \$2 million in estimated unit retail sales.





1995 New World Headquarters Situated on 34 acres, the 13-floor, pink granite building in Addison, Texas, became the world headquarters.

1999 E-Business With Ease

The Company launched the Mary Kay InTouch® Web site to help all Independent Beauty Consultants manage their businesses online.



1990 - 2008



2000 Internet Sales Rise Mary Kay Inc. ranked fourth in Interactive Week magazine's list of retail companies with the highest online revenue.

2001 Saying Goodbye

On Thanksgiving Day, Mary Kay Ash passed away. "The extraordinary thing," said Richard Rogers, her son and Company co-founder, "was the way Mother inspired people to believe in themselves."





2006 A Glimpse Into a Dream The Biography Channel broadcast of Mary Kay Ash gave even more people a look at the woman whose visionary dream opened new doors for women everywhere.

2008 45 Years

Mary Kay has grown to be a multibillion-dollar global cosmetics and direct-selling company with more than 4,500 corporate employees and more than 1.8 million independent sales force members worldwide. The dream continues!



000 Powerhouse Skin Care™ The Mary Kay® TimeWise® 3-In-1 Cleanser and Age-Fighting Moisturizer became the most successful product launch in Company history.





2002 Record Debut A record 28 Independent National Sales Directors debuted at Seminar.

2003

2000s

Making History Mary Kay Ash was honored as the **Greatest Female** Entrepreneur in American History by a panel of academicians and business historians.

2007 Products Women Love

From advanced age-fighting skin care to the latest trends in color, women around the world look to Mary Kay for products they love.

Mary Kay -then and

From Independent Sales Director suits and Mary Kay Career Cars to panoramic featured a unique brand of stylish opportunity. Millions of women have found

Wheeling and Dealing



Success has been all the sweeter for the thousands of women who have put themselves in gear and earned the use of a Mary Kay Career Car. Today's car qualifiers have more options than ever, including the Cash Compensation option. Who knew back in the beginning that someday Mary Kay women in Kazakhstan could earn the use of a red Peugeot or a pink Mercedes? Their choice!

Fashionably Arrayed



How about that Mary Kay woman? Over the years, our look has set the standard for the ultimate in professional attire. Careful thought and planning go into the selection of fabrics, colors and cut to create a flattering ensemble for every woman.



NOW

palettes of color cosmetics, our history has their future in our tradition of excellence ...

Simply Incredible

In a small warehouse on Sept. 13, 1964, Mary Kay Ash took center stage at the first Seminar and introduced 200 celebrants to what would become the Company's annual premier special event hosting tens of thousands. Today's

Yesterday

Perfect Palettes

Yesterday



Seminar offers a package of unparalleled teaching sessions, motivational speeches and relationshipbuilding memories like no other in the world.

Yesterday

Dream Factory

Today



The new mineral colors are just the latest in a long line of high-quality Mary Kay® products that please customers and help members of the independent sales force achieve their business goals. Further enhancing our heritage, the versatile Mary Kay® Compact is the perfect platform for our palette.

From that first modest storefront to our landmark 13-story granite and glass high-rise, our world headquarters have sheltered and nurtured the vision our Founder brought to life within its walls, whatever the address. Mary Kay called this her dream Company, and 45 years later, our first priority is still your own dream of success. 0

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Congratulations to the winners for May 2008

On-Target Inner/Diamond Circle Independent National Sales Directors become members of the prestigious Diamond Circle when they earn \$200,000 or more and a member of the exclusive Inner Circle when they earn \$325,000 or more in "NSD commissions" during the Seminar contest period. (NSD commissions are comprised of commissions earned on the wholesale production of first-, second-, and third-line offspring units; Top 10 fourth-line and beyond; Elite Executive NSD commissions; NSD commissions on personal units; NSD bonuses for NSD offspring and offspring from personal units for May 2008, NSD bonuses for Star Consultants and NSD commissions earned on all foreign countries for April 2008.) These "NSD commissions" are used to determine NSD ranking for a Seminar year. Congratulations to the following NSDs who are considered on-target from July 1, 2007 through May 31, 2008.

Emerald Pearl Diamond Ruby Sapphire Barbara Sunden **Carol Anton Gayle Gaston Gloria Mayfield Banks** Nan Stroud On-Target for \$1,00,000 Inner Circle On-Target for \$325,000 Inner Circle Anita Mallory Garrett-Roe....341,939.60 Judie McCoy.. ...283,541.24 Anita Tripp Brewton... ..250,663.01 Kerry Buskirk. .209,609.85 ...\$442,777.38429,503.54418,782.47406,769.89 Sherry Giancristoforo...... Jana Cox Linda McBroom339,317.22 ...335,869.63 ...335,569.27321,155.17 Johnnette Shealy..... Julianne Nagle-Hackett. Mary Diem ...282,948.19 ...281,353.54 Jackie Swank. Sonya LaVay ... Doris Jannke243,832.50243,274.77 ...238,337.23 ...235,936.95 Elizabeth Fitzpatrick... Shannon Andrews..... Jamie Cruse-Vrinios.. ..205,757.05 ..203,894.83 Barbara Sunden. ...\$916,733.33 On-Target for \$750,000 Inner Circle ...274,543.23 .202,660.00 ...\$858,871.46 Jan Harris.. Sonia Páez.. Rosa Jackson. Dacia Wiegandt Jeanne Rowland. Gavle Ga .387,146.96 Stacy James Cindy Williams Halina Rygiel Tammy Crayk ...235,133.54 ...234,270.04 ..185,734.07 ..183,960.80 Pat Danforth Nancy Bonner..... Karlee Isenhart ... Cindy Fox...... Mattie Dozier. On-Target for \$500,000 Inner Circle Valerie Bagnol. Kathy Helou 377 572 51 Sue Kirkpatrick. 313 447 38 23136429 183 719 78 ...261,473.24257,134.16 ...256,419.32 ...254,419.50253,865.17 ...253,771.46 Patricia Rodríguez-Turker. Carol Anton .376,837.72 Holly Zick ..303,210.16 Jo Anne Cunnington. .183,304.24 On-Target for \$200,000 Nan Stroud Cheryl Warfield369,555.62 Pam Gruber. On-Target for \$250,000 Diamond Circle SuzAnne Brothers......\$ Linda Toupin Shirley Oppenheimer Pamela Waldrop Shaw . Karen Piro 484.978.78 Lupita Ceballos Gloria Castaño... Diamond Circle Diane Underwood Lisa Madson..... ...474,065.73 353,896.96 ..\$215,033.75 Darlene Berggren... \$296,837.38 .353.660.51 .214.316.35 Lilv Orellana.

Monthly Commissions and Bonuses Listed are NSD commissions earned in May by independent National Sales Directors as domined above proceeding which do not count toward NSD ranking: Sales Director commissions, Personal Team Listed are NSD commissions earned in May by Independent National Sales Directors as defined above plus commissions and NSD contest bonuses. Cars, prizes, etc. are not included in these amounts.

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Diamonu	
Barbara Sunden*** Gloria Castaño**	\$96.907
Gloria Castaño**	
Karen Piro**	
Anita Mallory Garrett-Roe*	
Lisa Madson	
Sonia Páez	
Joyce Z. Grady	
SuzAnne Brothers*	
Holly Zick** Julianne Nagle-Hackett*	
Julianne Nagle-Hackett*	25,387
Evelinda Díaz	
Tammy Crayk	
Linda C. Toupin	
Pam Gruber*	
Mary Diem*	
Diane Underwood	20,618
María I. Monarrez	
Jo Anne Cunnington	
Dawn A. Dunn	
Sandy Valerio	15,581
Dalene Hartshorn	15,471
Sharon Kingrey Rosibel L. Shahín*	15,032
Rosibel L. Shahín*	13,067
Connie A. Kittson	12,889
Sandra Chamorro	12,299
Diana Heble	11,847
Diana Sumpter	10,728
Charlotte G. Kosena	10,275
Morayma Rosas	
Jan Mazziotti	
Isabel Venegas	9,069
Betty Gilpatric	8,946
Carol Lawler	8,355
Andrea C. Newman	7,489
Caterina M. Harris	6,880

Ruby	
Carol Anton**	\$47,611
Wanda Dalby**	
Pat Danforth [*]	
Karlee Isenhart**	
Linda McBroom*	
Sue Kirkpatrick*	
Johnnette Shealy*	
Pam Ross* Ronnie D'Esposito Klein*	
Ronnie D'Esposito Klein*	
Shirley Oppenheimer* Pamela A. Fortenberry-Slate*	
Pamela A. Fortenberry-Slate*	
Jeanne Rowland* Judy Kawiecki	
Judy Kawiecki	
Candy D. Lewis	
Candy D. Lewis	
Lýnne G. Holliday	
Lynne G. Holliday Rebbecca Evans*	
Janis Z. Moon	
Bea Millslagle	14 027
Toni A. McElroy Michelle L. Sudeth* Kirk Gillespie	
Michelle L. Sudeth*	
Kirk Gillespie	
Donna B. Meixsell	
Maria Aceto Pirro	
Gena Rae Gass Scarlett S. Walker*	
Scarlett S. Walker*	
Vicky L. Fuselier Kimberly R. Copeland	
Kimberly R. Copeland	11,748
Amy Dunlap	
Amy Dunlap Kate DeBlander	11,471
Chervl J. Davidson	
Jean Santin*	
Gay Hope Super	
Gay Hope Super Nancy M. Ashley*	
Patricia Lane	
Terri Schafer Nancy West Junkin*	
Nancy West Junkin*	
Sue Z. McGray	
Phyllis Chang	
Cindy Towne	
Vicki Jo Auth	
Cindy Z. Leone	
Katie Walley	8 901
Margaret M. Bartsch	8,841
Thea Elvin	8.279
Kelly McCarroll	
Sharilyn G. Phillips	7,915
Rhonda L. Fraczkowski	7,875

Renee D. Hackleman....

...6.140

Sapphire	
Gavle Gaston***	\$87.728
Christine Peterson***	
Gayle Gaston*** Christine Peterson*** Lupita Ceballos**	57.669
Rena Tarbet*	
Joanne Holman**	33,582
Rena Tarbet* Joanne Holman** Shannon C. Andrews*	30,726
Jana Cox*	29,803
Valerie I Bagnol*	26,058
Judie McCov*	23 577
Jana Cox*	19 478
Mattie Dozier	17 910
Kimberly D. Starr	17 866
Pam I. Higgs	17 210
Sharon L. Buck	17 012
Nancy A. Moser	16 372
Maribel Barajas	15 /17
Maribel Barajas Paola J. Ramírez	15 /1/
Gloria Báez*	15 37/
Vernella Benjamin	15108
Alia L Hoad	1/ 00/
Alia L. Head Pam Klickna-Powell	14,304
Jan L. Thetford	13 080
Sherril L. Steinman	13,855
Jeanne Curtis	13,699
Karen Kratochvil	13,000
lov Broon	13 208
Joy L. Breen Mary L. Cane	10,200
Jo Anne Barnes	12,000
Lorraine B. Newton	12,330
Davanne D. Moul*	11622
Davatilie D. Woul	10 967
Brigit L. Briddle Debra M. Wehrer	10,004
Carol L. Stoops	10,002
Viras Maija da Cánabaz	10,402
Mirna Mejía de Sánchez Gladis Elizabeth Camargo* Karen B. Ford	10,310
Giauls Elizabetti Gattiargo	
Kendra Crist Cross	9,340
Flinch ath Cárahan	9,000
Elizabeth Sánchez	
María Aguirre	ŏ,IZ4
Gillian H. Ortega	
Ann Brown	
Jill Moore	

Emerald	
Sherry Giancristoforo** Gloria Mayfield Banks*** Kathy S. Helou*	\$45,698
Gloria Mayfield Banks***	41,125
Kathy S. Helou*	37,083
Debi R. Moore*	36,132
Dacia Wiegandt	26,415
Debi R. Moore* Dacia Wiegandt Lily Orellana Jamie Cruse-Vrinios	22,282
Jamie Cruse-Vrinios	20,988
Doris Jannke*	20,494
Cindy Fox* Mona Butters	17102
Kerry Buskirk*	16 965
Vuonne S. Lemmon	16 202
Yvonne S. Lemmon Cathy Bill*	15 8/15
Kay E. Elvrum	15 821
Janet Tade*	15,803
Consuelo R. Prieto	15,732
Cathy Phillips	
Shelly Gladstein	15.324
Paméla Tull	15,282
Paméla Tull Joanne R. Bertalan*	15,117
Miriam Gómez-Rivas	14,349
Sabrina Goodwin Monday	12,911
Brenda Segal*	12,867
Natalie Privette-Jones	12,351
Kym A. Walker*	12,225
Jackie LaPrade	
Barbara Whitaker	10,908
Cristi Ann Millard	10,900
Jo Reynal Rogers Crisette M. Ellis	10,898
Criselle M. Ellis	10,457
Sherry A. Alexander	
Dawn Otten-Sweeney Judy Harmon	10,200
Irene A. Shea	
Kathy Podgoro Smith	0127
Kathy Rodgers-Smith Francie McBeth	8730
Regina Hogue	8534
Carmon Bios	8/06
Carmen Ríos Nora L. Shariff*	7 861
Joanne Hollingsworth	7 602
Esther Whiteleather	6109
Phyllis R. Sammons	4 4 9 3
Pamela Cheek	4.061

Pearl	
Nan Stroud*** Darlene Berggren* Stacy I. James* Jan Harris**	\$52,492
Darlene Berggren*	
Stacy I. James*	
Jan Harris**	
Cindy A. Williams	29,933
Cindy A. Williams Cheryl Warfield**	29,006
Halina Rygiel* Anita Tripp Brewton*	
Anita Iripp Brewton*	
Ainta http://fitzpatrick* Lynda Jackson*	25,598
Lynda Jackson [*]	
Mary C. Estupinan-Martei"	
Rosa Jackson	
Parrela Walurup Sriaw	
Jackie Swank* Anabell Rocha	
Sandy Miller	17 /65
Sandy Miller Nancy Bonner*	17 21/
Maureen S. Ledda*	15 216
Shirley M. Oshiro	15 201
Lise T. Clark*	
Anita N. Conley	
Glinda McGuire	1/ 0/8
Wilda Dekerlegand*	
Julie Krebsbach	
Pat Campbell Monique Todd Balboa Robin Rowland	13,527
Monique Todd Balboa	
Robin Rowland	
Ruth Theodocion Allison LaMarr	
Allison Lawarr	
Bett Vernon Jane Studrawa	
Jane Stuurawa	11,370 11,550
Kathy C. Goff-Brummett Maureen Myers	11,000
Barbara Stimach*	11103
Barbara Stimach* Cathy E. Littlejohn Beatrice Powell	10 828
Beatrice Powell	10,020
Linda Kirkbride	9,888
Wadene Claxton-Prince	
Sonja Hunter Mason Sylvia Kalicak	
Svlvia Kalicak	
Deb Pike	9.049
Rosalie Ann Medjesky Bettye M. Bridges	
Bettye M. Bridges	7,349
Kathy Jones	7,076
Mary Pat Raynor	5,498

*Denotes Senior NSD

Denotes	Exec	utive NSD	
***Denotes	Flite	Executive	NSD

12 Applause September 2008	1	2	Applause	September	2008
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Pascoe

New Independent Sales Directors. For more information, log on to the Mary Kay InTouch® Web site. Under "Resources", click on "DIQ Program."/Nuevas Directoras de Ventas Independientes. Para más información, visita el sitio electrónico Mary Kay InTouch®. En el apartado "Recursos", haz clic en "Programa DIQ".



Newberg, Ore. J. Brack Unit





Ivonne Malo Sarasota, Fla. S. Forsyth Unit

Staten Island, N.Y. E. Muna Unit

Susan Elizabeth Jennifer Lynn

Stephens Newport News, Va. North Augusta, S.C. K. Malone Unit L. Kavanagh Unit

Congratulations to Sales Directors Amanda Becraft, Virginia Beach, Va., T. Storm Unit; Glenda Miller Collins, Granbury, Texas, T. Reeves Unit; Misty Kozlowski Gauley, Clearwater, Fla, M. Brooks Unit; Erika Govea-Rodfiguez, Austin, Texas, V. Martinez Unit, Ester Guerrero Garcia, Irving, Texas, E. Benitez Unit; Roslanna Hall, Romulus, Mich., T. Lewis Unit; Bethany Ann Hartle, Junction City, Ore, C. LeCompte Unit, London Ann Junker, Louisville, Ky, S. Jarbee Unit, Janet Louise Kotecki, Peru, III., J. Martin Unit; Risicatu Lawani, Bronx, N.Y., I. Aiho Unit; Kimberly Antoinette Murray. Starkville, Miss., A. Murray Unit; Caroline Adedolapo Yussuf, Brooklyn, N.Y., L. Shusterman Unit; photos unavailable at press time./Felicidades a estas Directoras de Ventas cuyas fotos no estaban disponibles al cierre de edición.

*Previously debuted./*Debutaron anteriormente.

Dean's List/Lista del Decano

(May 2007 debuts/debutes de mayo 2007)

The top three Honors Society members from each debuting class who have the highest adjusted unit wholesale production of their debut class and who have at least 50 unit members by the end of the twelfth month following their debut date./Las primeras tres miembros de la Sociedad de Honor de cada clase de debut con la mayor producción de unidad al mayoreo de su clase y que cuenten con por lo menos 50 integrantes de unidad al final del duodécimo mes de su fecha de debut.



Cranberry Township, Pa. Riverview, Fla. G. Mavfield Banks Area Go Give Area Emerald Seminar Pearl Seminar

West Jordan, Utah G. Carmargo Area Sapphire Seminar

Honors Society/Sociedad de Honor

(May 2007 debuts/debutes de mayo 2007)

Independent Sales Directors whose adjusted unit wholesale production is at least \$60,000 and who have at least 50 unit members by the end of the twelfth month following their debut date./Las Directoras de Ventas Independientes cuya producción de unidad al mayoreo ajustada es por lo menos de \$60,000 y tienen por lo menos 50 integrantes de unidad al final del duodécimo mes de su fecha de debut.



Pennie Mae Strople Cynthia Laura Fernandez Montrose, Colo Richmond, Texas M. Todd Balboa Area D. Berggren Area



Congratulations to Sales Director Bianca Torres. Chicago, M. Estupiñan-Martel Area: photo unavailable at press time./ Felicidades a esta Directora de Ventas cuva foto no estaba disponible al cierre de edición

Fabulous 50s/Los Fabulosos 50

(November 2007 debuts/debutes de noviembre 2007)

Independent Sales Directors whose adjusted unit wholesale production is at least \$30,000 and who have at least 50 unit members by the end of the sixth month following their debut date./Las Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es por lo menos de \$30,000 y cuenten con por lo menos 50 integrantes de unidad al final del sexto mes de su fecha de debut.



Delisha Comfort Doboyouh Covington, Ga. R. Jackson Area

pearl/perla

On the Write Track/En buen camino

(March 2008 debuts/debutes de marzo 2008)

Independent Sales Directors whose adjusted unit wholesale production is at least \$15,000 by the end of the third month following their debut date, and who have added three or more qualified new personal team members whose Independent Beauty Consultant Agreements and minimum of \$600 in wholesale Section 1 orders were received during the three months following their debut date./Las Directoras de Ventas Independientes cuya producción de unidad ajustada al mayoreo es de por lo menos \$15,000 al final del tercer mes de la fecha de su debut, y que hayan obtenido tres o más nuevas integrantes de equipo personal calificadas cuyos Acuerdos de Consultora de Belleza Independiente y pedidos por un mínimo de \$600 de la sección 1 al mayoreo fueron recibidos durante los tres meses después de la fecha de su debut.

Roxy Hall	Janet Louise Kotecki	Risicatu Lawani	Adenike Morakinyo	Caroline Adedolapo Yussuf

New Team Leaders/Nuevas Líderes de Equipo

Independent Beauty Consultants who have at least five active personal team members for the first time./Las Consultoras de Belleza Independientes que por primera vez obtuvieron por lo menos cinco integrantes de equipo personal activas.

Allyson Bailey-Leonard Maria E. Barron Amanda J. Branch Shadan Buckalew Cindy J. Burns Jo Anne Carter Lesley Chinanga Cor-Nan Coldiron Amy Cole Melanie Crutcher Lynette H. Dalton Carolyn Davis Ayah Davis-Karim Jennifer De La Fuente Melissa D. Devoe-Ramsay Sandra M. Dyer Rhonda R. Edwards Jennifer L. Falkowski Amanda M. Filkins Christina W. Garrett Marie A. Gould Joyce Gwardyak Arla J. Hablutzel Andrea G. Harden Obiageli J. Ikemefuna Olive Iluyomade Peggy P. Jackson Kellie J. Jenkins Tammi H. Jones Karla Jordan Nicole S. Kois Dawn C. Lockett Marlene R. Lopes Tonya L. Luiz Zulfiya Malayev Katie Marshbanks Elissa L. Martin Claudia L. Mazariego Sarah M. Miller Cynthia Morales Jacqueline H. Mouton Tracy L. Murphy Florence O. Okotie Norma Orozco Teresa S. Porter Luz Maria Puga Yanela Quesada Vianey Ramirez Trisha M. Robinson Emily L. Roney Michelle Runner Brenda J. Sanders Gloria E. Serna Gretchen L. Sirney Toi M. Smith Cindy L. Stechschulte Sandra Stovall Deana C. Talbert Victoria I. Tejeda-Martinez Brooke L. Thompson Jennifer D. Thompson Sherry A. Thompson Angela H. VanHoy Khalilah M. Vickers Maria D. Villanueva Patricia M. Waiters Helen O. Watson Tulea A. Wynn Bridgette R. Yates Susan Youells

13% Club/Club del 13%

Congratulations to the top 25 Independent Beauty Consultants and Independent Sales Directors in the Pearl area earning 13 percent personal team commissions. They placed a personal minimum \$600 wholesale Section 1 order and had at least five personal team members each place a minimum of \$200 in wholesale orders during May./Felicitaciones a las primeras 25 Consultoras de Belleza Independientes y Directoras de Ventas Independientes en el área Perla que ganaron las comisiones del 13% por equipo personal. Éstas hicieron un pedido personal mínimo de \$600 al mayoreo de la sección 1 y tuvieron por lo menos cinco integrantes de equipo personal que hicieron cada una pedidos por un mínimo de \$200 al mayoreo en mayo.

Sales Director Sharon Smith Wisnoski	\$3,034.59	Juli
Sales Director Angela P. LaFrance	2,252.02	Sale
Sales Director Linda Goode	1,550.95	Sale
Angela Harris VanHoy, D. Juliana Unit	1,486.78	Sale
Sales Director Janice Baxter Hull	1,451.32	Sale
Sales Director Ella M. Chick-Power	1,374.78	Rutl
Melainey Jo Gunning, B. Layman Unit	1,354.41	Sale
Sales Director Lisa Ann Tutino	1,330.68	Ros
Sales Director Rita Schaefer	1,281.80	Sale

Julie Gentry Rippey, K. Myers Unit Sales Director Jatashia A. Bennett Mansor	
Sales Director Hazel White	
Sales Director Jeanie Martin	
Sales Director Adenike Morakinyo	'
Ruth Craig Edwards, J. Davis Unit	1,246.60
Sales Director Judy Brack	1,243.43
Rosemary Dolores Reninger, R. Mattis Unit	t1,234.38
Sales Director Luz J. Diaz Almeyda	

Sales Director Kim L. McClure Sales Director Maria S. Campbell Sales Director Gail Boorum Sales Director Angel B. Toler Karen Browne, L. Olivares Unit Elizabeth Ann Hreha, R. Mattis Unit Sales Director Melissa D. Waller	1,212.09 1,207.25 1,204.32 1,197.50 1,170.96
Sales Director Melissa D. Waller	1,158.53

be sure to check out *Ovation*[®] on the first of every month for more recognition. Go to the Mary Kay InTouch[®] Web site under "Resources," click on "Publications" and then "*Ovation*[®]."/No olvides consultar *Ovación*[™] el primer día de cada mes para ver más reconocimiento. Visita el sitio electrónico *Mary Kay InTouch*[®] y en "Recursos," haz clic en "Publicaciones" y luego en *Ovación*[™].

Gold Medals/Medallas de Oro

Independent Beauty Consultants and Independent Sales Directors who added a minimum of five Independent Beauty Consultants to their team within one calendar month./Las Consultoras de Belleza y Directoras de Ventas Independientes que en un mes de calendario lograron un mínimo de cinco Consultoras de Belleza Independientes para su equipo.

NEW TEAM MEMBERS/ NUEVAS INTEGRANTES DE EQUIPO

5

..5

.....5

5

0

.5

.5

...6

....5

81 GOLD MEDALS/MEDALLAS DE ORO Sales Director Mildred Forbes 8

74 GOLD MEDALS/MEDALLAS DE ORO Sales Director Angel Cruz Garciaguirre.....

56 GOLD MEDALS/MEDALLAS DE ORO Sales Director Susan Janish

NAME/NOMBRE

45 GOLD MEDALS/MEDALLAS DE ORO Sales Director Maria De Jesus Ramales

40 GOLD MEDALS/MEDALLAS DE ORO Sales Director Mary Stubbs

39 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Michelle Brooks..... 38 GOLD MEDALS/MEDALLAS DE OBO

Sales Director Mia Mason	Taylor5

35 GOLD MEDALS/MEDALLAS DE ORO Sales Director Jean Wilson.....

30 GOLD MEDALS/MEDALLAS DE ORO Sales Director Angela LaFrance

29 GOLD MEDALS/MEDALLAS DE ORO Sales Director Rhona George

28 GOLD MEDALS/MEDALLAS DE ORO Sales Director Patricia Green..... 5

26 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Alberta Vargas-Rodriguez 5

23 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Patrice Maycock..... 5 Sales Director Denise Roland..... ..6

22 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Josephine Broussard
Sales Director Tinia Campbell Drewry5

21 GOLD MEDALS/MEDALLAS DE ORO Sales Director Denise Williams.....

17 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Anita Olivares.....

15 GOLD MEDALS/MEDALLAS DE ORO Sales Director Yvette Alexander 6 Sales Director Snowe Saxman...... ..6

14 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Amelie Kemogne.....

13 GOLD MEDALS/MEDALLAS DE ORO Sales Director Debra Daniel.....

12 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Mahnaz Afghan.....

Sales Director Jacquelyn Bates	6
Sales Director Armandina Tamez	5

10 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Beatrice Alghali	5
Sales Director Tracey Koch	5

9 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Evelyn Benitez	6
Sales Director Tracie Carley	
Sales Director Belinda Carver-Taylor	
Sales Director Nedra White	5

8 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Emmanuel Mbouguen	5
Sales Director Lisa Olivares	6
Sales Director Pamela Savage1	1

7 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Heather Erbe	5
Sales Director Heather Gieson-Cowman	5
Sales Director Laura Gonzalez	6
Sales Director Maria Jimenez	5

6 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Jeanne Bordelon	5
Sales Director Dollie Cook	5
Sales Director Irene Griffith	6
Sales Director Roxy Hall	8
Sales Director Rosalina Liranzo	5
Sales Director Reina Murcia	5
Sales Director Monica Ruiz-Simone	5
Sales Director Maria Valverde	5

5 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Edzna Corral	5
Darlene Gamble, S. Mason Unit	15
Sales Director Josefina Hernandez-Barbaza	5
Sales Director Shirley Lockhart-True	5
Sales Director Angeles Lopez	5
Sales Director Danielle Manning-Halsey	5
Sales Director Constance Nugent Miller	5
-	

4 GOLD MEDALS/MEDALLAS DE ORO

Sales Director Shauna Abbotts	5
Sales Director Jean Bishop	
Laura Larson, K. Scholten Unit	5
Sales Director Zoe Marguez	6
Alberta Reed, C. Allen Unit	12
Nicci Utley, M. Givens Unit	11
Audrey Wallace, S. Mason Unit	

3 GOLD MEDALS/MEDALLAS DE ORO

Veronica Blackwell, D. Fleming Unit	7
Lisa Drennan, A. Adams Unit	5
Margie Edwards, L. Perez Unit	9
Ashley Kelly, P. Blalock Unit	15
Gail Marshall-Wells, D. Roland Unit	5
Tammera Porter, R. Bullock Unit	5
Rosemary Reninger, R. Mattis Unit	8
Carole Shaw, B. Ashworth Unit	10
Oliva Sosa, A. Villada Unit	5
Cindy Steinmetz, C. Machado-Flippen Unit	5
Veronica Wilson, A. Vinson Unit	15

2 GOLD MEDALS/MEDALLAS DE ORO

E doeb mebrico/mebricerio be ono
Elaine Alston, K. Jarrell Unit5
Mary Bicknell, N. Brailsford Unit9
Blythe Billing, L. Lauchlan Unit
Maria Conner, O. Pereznegron Unit11
Diane DePue, T. Lord Unit
Ruth Edwards, J. Davis Unit6
Alana Flurry, B. Ashworth Unit10
Maria Gonzalez, I. Almendarez Unit6
Sales Director Ester Guerrero Garcia5
Sales Director Susan Haselton-Kelley5
Elizabeth Hreha, R. Mattis Unit11
Melanie Jordan, T. Quinn Unit5
Chandra Montgomery, T. Staggs Unit7
Kristi O'Rourke, J. Williams Unit5
Shari Phillips, R. Clark Unit
Jennifer Quarles, K. Goff-Brummett Unit12
Alma Salazar, J. Sanchez Unit5
Brandy Shumaker, A. Woodrum Unit5
Sales Director Pascale Talbert5
Marina Vasquez, I. Almendarez Unit14
Lameka Washington, L. Allison Unit5
Carolyn Winfield, G. Johnson Unit

1 GOLD MEDAL/MEDALLA DE ORO

I GULD WEDAL/WEDALLA DE UNU	
Deborah Badillo, L. Lopez Unit	5
Katherine Bowers, E. Elmer Unit	9
Cindy Burns, L. Allison Unit	6
Cor-Nan Coldiron, C. May Unit	5
Vera Collins, D. Daniel Unit	5
Carolyn Davis, L. Allison Unit	6
Marlene Delgado, L. Garcia Unit	8
Ana Duarte, A. Valdez Cruz Unit	
Nicole Durakovic, D. Jacobs Unit	
Zaira Espinosa, M. Dowling Unit	5
Barbara Eubanks, M. Mason Taylor Unit	7
Christina Garrett, L. Crabtree Unit	
Melainey Gunning, B. Layman Unit	9
E. Hardwick, M. Page Unit	5
Sales Director Janine Johnson	
Tammi Jones, L. Stewart Unit	
Leticia Juarez, H. Alvarez Unit	1
Shannon Kadlec, W. Johnsen Unit	9
Jeanalynn Kama, M. Todd Balboa Unit	6
Stephanie Lines, A. Woodrum Unit	6
Candace Merillat, S. Hollenbach Unit	b
Tara Nelson, T. Mitchell Unit	5
Florence Okotie, I. Aiho Unit	5
Lia Pacheco, O. Cascantes Unit	5
Trisha Robinson, R. Clark Unit	
Michelle Runner, L. Allison Unit	
Toi Smith, N. Bryie Unit	D
Maritza Topping, D. Lettman Unit Phyllis Towers, M. Givens Unit	00 G
Jovana Valenzuela, S. Miller Unit	
Angela VanHoy, D. Juliana Unit	0

recognition/reconocimiento

Achievement Circle/Círculo de Logros

Listed below is the ranking of the top 100 Independent Sales Directors in each Seminar area based on their May 2008 estimated unit retail production./Lista de las primeras 100 Directoras de Ventas Independientes en cada Seminario según su producción de unidad estimada al menudeo de mayo de 2008.

Diamond/Diamante | Ma

Diamond/Diamante	N F
Amy Lynn Allgood\$138,106	ł
Valorie Jean White106,534 Cecilia C. James97,472	F
LaRonda L. Daigle	Ē
Ada Y. Garcia-Herrera85,963	[
Kim I. Cowdell	5
Diane Ferguson-Mentiply79,157	
Felicia Ifevinwa Nweze 78.023	i
Melissa R. Hennings77,394	F
Krista A. Johnson75,519 Pat A. Nuzzi	F
Ivonne Hernandez	5
Fernanda Morla-Canales69,266	
Mary Kathryn King	
Yvonne Tazem	
Audrey K. MacDowall65,905	E
Melinda M. Balling	
Marsha Morrissette	3
Faith A. Gladding63,278	1
Ana X. Solis	ł
Mery C. Ramirez Bravo	F
Julie Danskin60,369 Robin S. Lantz59,677	Ì
Mary Strauss	A
Martha Reyes	2
Piper R. Mullin	
Betty McKendry	Ĺ
Melissa Mays56,937	1
Julie Schlundt	F
Andrea Shields55,293 Lisa A. Stengel	F
Elvi S. Lamping	ŀ
Cynthia L. Frazier	ł
Connie L. Russo	F
Karime Rosas52,183 Virginia Rowell51,930	ľ
Terri J. Beckstead	3
Evitelia Valdez-Cruz	
Gina Rodriguez51,370 Magdalena Diaz de Leon50,740	E
Kathy M. Viola	
Tammie M. Hanson	ł
Chatney Gelfius	
Yosaira Sanchez	3
Vivian Diaz	1
Ruth Ojibeka	
Joye Z. Stephens	i
Carol Lee Johnson47,579 Carmen Hernandez47,065	
Elizabeth K. Daniels46,921	1
Lara F. McKeever46,795 Julia Medina46,744	
Jennifer V. Agema	(
Cindy S. Kriner46,297	L
Ana Carolina Alvarez46,200	E
Blanca E. Arroyo46,124 Lucy Varela45,503	
Blanca M. Vasquez44,638	g
Indhira Fernandez44,602 Nancy Fox Castro44,316	!
Nancy Fox Castro	1
Julieta A. Mitchell43,673	Ē
Arianne C. Morgan43,632	
Ellyn Hembd43,559	ł
Stephanie A. Richter43,292 Claudia Lemper42,838	
Sharee Munger	ľ
Gladys C. Reyes42,579	(
Keysi Y. Colon	
Silvia Sanchez	ľ
Mary P. Creech42,280	1
Monica J. Hartle	(
Anayanci Canales	
Omosolape O. Akinyoyenu42,127	(
Patricia Carr42,051	1
Karen L. Kunzler41,969 Shannon Renee Thompson41,921	1
Ngozi Onuoha41,790	i

Maria K. Eades. 41,498 Rosa C. Fernandez...... Kristen Dravage-Smith. ..41,494 ..41,296 ..41,147 Amalia Quintana. Paula Grabau-Friedt Eileen M. Huffman... .40,916 Debbie Jeter. 40.870 Julie A. Sharla-Coffman. ..40,459 ..40,400 ..40,315 Dayna L. Lemke... Nancy Polish Dove. Teresa A. Lischwe... .40,170 Rosa Bonilla..... Jenny Siemonsma.. ..39,796 Patricia Schneider Susan Hattem Weeks.. 39514 ...39,221

Ruby/Rubí

riuby/riubi	
Ekene S. Okafor\$ Oye A. Onuoha	237.730
	12/1/0
Devethic Olles	05 000
Dorothy C. Ibe	95,689
Stella Smith-Pius	95,594
Thessy Nkechi Nwachukwu	93,413
Krystal D. Downey-Shada	85,658
Kemi E. Madunta	
Reffii E. Wauufita	04,702
Patricia Onyeise	83,922
Vicki S. Lindsay Adaora Eucharia Umeh Somer Ballard Carter	76.114
Adaora Eucharia Ilmeh	75 000
Comor Dollard Cortor	71 504
Somer Ballard Carter	/ 1,504
Debbie A. Elbrecht Rosalind A. Onyia	67,318
Rosalind A. Onvia	
Linda Omene	65 2/0
Linua Uniene	00,240
Maureen Uzorka K. T. Marie Martin Phuong L. White Phina N. Onwuachi	03,113
K. T. Marie Martin	62,353
Phuona L. White	61 884
Phina N. Onwuachi	61 604
	01,004
Helen Naomi Godswill	60,388
Kathy Monahan	57,971
Rebecca Tilley	57 699
Appolonia Nnediogo	
	F7 F00
Onwuanaegbule Sheila K. Valles Diane Covington	57,528
Sheila K. Valles	56,287
Diane Covington	
Gloria Dominguez	54701
Gioria Dorninguez	
Breda M. Teal	54,264
Debra Moore Kinley	53,622
Kathleen C. Savoronan	52 051
Augusta C. Opvonomoro	E0.061
Kathleen C. Savorgnan Augusta C. Onyenemere Laura A. Kattenbraker	
Laura A. Kattenbraker	51,/65
Sonya F. Goins	50.939
Donna F. Knotts	50 761
Joyce Omene	E0 610
Joyce Onene	
Julie Smith	
Laura L. Loghry	50.174
Donna Clark	/0/01
Victoria Nonyelum Anaduaka	
Christy M. Cox	48,732
Maribel Olivares	
Connie A. Brinker	48 383
Lico Anno Hormon	40.007
Lisa Anne Harmon	40,007
Belva Fritz	47,577
Melissa Regina Almanza	47.375
Cissy F Warren	47 282
Cholia D. Evona	47.057
Lisa Aline Harinon Belva Fritz Melissa Regina Almanza Cissy E. Warren Shelia D. Evans Michelle M. Visco. Halan Amato	41,207
Michelle M. Visco	46,253
Helen Amato	46,072
Sheryl K. Goins	45 862
Bonnie Brannan	
	4E 007
Jacqueline N. Alford	43,007
Karen Pappas Mary Lou Ardohain	45,429
Mary Lou Ardohain	45,370
Linda Christenson	45.012
Nancy D. Marshall	44701
Carlotta Sandiford-Coleman	
Chioma Ajaegbu	
Anne Weidenweber	44 304
Niliaah: Oliafaa	40,000
Nkechi Okafor	43,682
Darla L. Issa	43,394
Darla L. Issa Cindy P. Markowski	43.365
Linda Leonard Thompson	43.261
Callette Make	4047
Collette McNamee	43,174
Crystal Caldwell Hubbard	
Inez M. Thayer	43.007
Titilayo Onasanya	12 801
hudu lund	40 750
Judy Lund Uzo Ogbutor	42,700
Uzo Ugbutor	42,679

Eleanor M. Reigel .42,604 Lisa Baker..... Kali DeBlander Brigham. ..42,345 ...41,757 Karen E. Gardner..... Sylvia Limon Martinez. .40,755 ..40,748 Esther M. Maston .. .40,588 Suzanne Moeller 40,557 Sarah H. Wuertz ..39,743 Judie Roman. 39,441 Mary Sharon Howell. 39,307 Marnie R. Yunger.... .38,983 Gina M. Gildone 38,820 Eva E. Holguin... 38.650 Mary Jo Dallen Sherrie L. Clemons. .38.099 Susan C. Dunlap.. .37,639 Brenda Fenner 37,600 Terry S. Smith. ..37,494 Lisa V. Bauer Julie Brindell Sapp. ..37,340 .37.101 Ann N. Brown37,090 Paulina Fernandez. Margi S. Eno37,039 ...36,998 Becki Hoisington. ..36,819 Carmen Nunez36.813 Kathy Bryer... .36,716 Mary A. Mack...... Kimberly Cavarretta.. 36706 Edith Ngozi Nwachukwu .36,560 Susan Jean Miller. .36.145 Palia A. Curry..... .35,972 Patricia S. Sabin Lyn Hunter Carnes. .35.710 .35,364

Sapphire/Zafiro

Zasha Noel Lowe	\$111,054
Moleda G. Dailey	90,448
Jennifer L. Semelsberger.	
Melva M. Slythe	73,807
Janelle A. Ferrell	70,635
Kristi M. Anderson	
Maria G. Diaz	68,740
Tracy Potter	
Julie Weaver	63,677
Bonnie Crumrin	
Estela Saucedo	
Binta Touray Jagne	
Lady Ruth Brown	
Elaine B. Lewis	55,754
Mary C. Bernhardt	
Hilda Marrufo	
Tasha Bergman	
Sherri Ammons	54,191
Sylvia Boggs	
Lyris Yee	
Brynne M. Blalock	
Ann W. Sherman	
Marty Ulmer	
Roxanne McInroe	
Phyllis I. Pinsker	
Jill L. Glockner	
Bea Heath	
Heather A. Plasencio	
Nancy W. Pettaway	
Josefa Chacon	46,849
Randi Stevens	
Jill Beckstedt	
Christy Bigham	
Shaniece M. Armstrong	45,061
Kesia Webb Dailey	
Jodi L. Feller	
Cheri L. Taylor	44,911
Joanna Helton	
Debbie A. Weld	
Betty H. Schuler	
Oralia Gil	
Kaye Yuen	
Dolores Keller	
Angeles Herrera	43,771
Nichole L. Newton	
Linda Klein	
Brandy Michelle Redden	
Beth S. Austin	
Barbara A. Tyler	
Linda F. Merritt	

Reyna Arroyo	42.397
Julie Neal	
Alison Renee Jurek	.41.237
Linda L. Quillin	
Ann Ferrell Smith	
Maria G. Leon	
Patrice Moore Smith	10,117
Cheryl T. Anderson	10,000
Ana Maria Barba	
Charlyn C. Eschette	40,103
Kathy R. Bullard	.40,132
Sherri Reindl	
Candy I. Johnston	
Ynocenta Hernandez	
Agnes Stewart	
Julia Mundy	39,111
Dayn Moore	38,943
Ruby Garner	38,933
Judy K. Johnson Englund	38,624
Jenny Suarez Zuckerman	38,385
Carrie Elizabeth McCormick.	
Nita Ann Godwin	38,168
Catalina T. Barahona	
Eileen Fricke	38,072
Debora A. Urbach	37,774
Della S. Godfrey	37 640
Kathleen Bonadie	37,317
Laura Hernandez	37.264
Ellen Ezekiel Farguharson	
Lynn B. Cambia	
Danice C. McEldowney	
Flory Palencia	
Marie Pfarr	
Karen D. Dorsey	36,336
Terry A. Hensley	36,215
Brenda L. Curry	36168
G. Isela Cassidy	
JoAnna P. Shipe	35 078
Lucy B. Davis	
Darnett Cohen-Spencer	35,667
Erendira Yahel Razura	
Ronda Compton	
Flaine Lineber	
Elaine Hipsher Beverley M. Brown	35,591
Beverley W. Brown	35,400
Jennifer G. Bouse	35,418
Barbara D. McKneely	35,385
Traci Weber	35,349
Juanita Berumen	35,319
Jeanine Colvin	
Gena Prince	35,258

Emerald/Esmeralda

	Judu
Adriante L. Anderson	\$148,084 108,506 80,839 73,163 77,163 77,163 80,839 64,729 63,434 64,729 63,434 64,729 64,729 64,729 64,729 54,163 54,278 54,278 54,278 54,278 54,278 54,278 54,278 54,278 55,
Cathy Kazzi	45,168

Nancy Harder	44,090
Nancy Harder Trisha Taylor Paula Vander Vorste Maria Sanchez	44,506
Paula Vander Vorste	44,373
Maria Sanchez	.44.099
Silvia Ramos	/3 280
Pat Forehand	
	42,749
Kimberly Richardson	
Edwards	
Tandy L. Ludin	42,078
Linda Bradley	
Stacy D. Foust	10 033
Nancy A. Berlin	
Marla Beddick	40,772
Waria Beddick	40,241
Susan A. Smith	40,166
Roxanne K. Youngton	39,927
Theodora W. Bradley	39,866
Kristen L. Voyles	39.612
Casie Hembree	39,603
Tommu K Avoro	20.015
Tammy K. Ayers Rosemary Soto	
Rosemary Soto	38,792
Diana V. Čaballero	38,649
Linda Jackson	38,283
Nonov C North	20 252
Christine J Kurzawa	37 696
Karen A. Jorgenson	37 / 35
Teresa Maynard	
Kimbi L. Bartik	37,030
Heather Shea Catts	36,303
Auri Hatheway	36.091
Michele Martella Armes	35,979
Karen E. Ridle	35.8/7
Cory L. Kinchloe	05 70 A
COLV F. KITCHIOG	
Valerie Yokie	35,634
Nancy L. DeFina	35,601
Haydee Guzman	35,535
Nancy L. DeFina Haydee Guzman Michelle Hanslik Goins	35,535
Michelle Hanslik Goins	35,526
Michelle Hanslik Goins Laura A. Armstrong	35,526 35,492
Michelle Hanslik Goins Laura A. Armstrong Tami C. Stewart	35,526 35,492 35,480
Michelle Hanslik Goins Laura A. Armstrong Tami C. Stewart	35,526 35,492 35,480
Michelle Hanslik Goins Laura A. Armstrong Tami C. Stewart Jean Mac Donald Abigail Madrid	35,526 35,492 35,480 35,262 35,192
Michelle Hanslik Goins Laura A. Armstrong Tami C. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino	35,526 35,492 35,480 35,262 35,192 35,165
Michelle Hanslik Goins Laura A. Armstrong Tami C. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull	35,526 35,492 35,480 35,262 35,192 35,165 34 831
Michelle Hanslik Goins Laura A. Armstrong Tami C. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull	35,526 35,492 35,480 35,262 35,192 35,165 34 831
Michelle Hanslik Goins Laura A. Armstrong Tami C. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull	35,526 35,492 35,480 35,262 35,192 35,165 34 831
Michelle Hanslik Goins Laura A. Armstrong Tami C. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull	35,526 35,492 35,480 35,262 35,192 35,165 34 831
Michelle Hanslik Goins Laura A Armstrong Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira	35,526 35,492 35,480 35,262 35,192 35,165 34,831 34,517 34,510 34,379
Michelle Hanslik Goins Laura A. Armstrong Jaan A. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira Nancy A. Coleman	35,526 35,492 35,480 35,262 35,192 35,165 34,831 34,517 34,510 34,379 34,337
Michelle Hanslik Goins Laura A. Armstrong Jani C. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira Nancy A. Coleman Barbara Gizzo	35,526 35,492 35,480 35,262 35,192 35,165 34,831 34,517 34,510 34,379 34,337 34,031
Michelle Hanslik Goins Laura A. Armstrong Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira Nancy A. Coleman Barbara Gizzo Connie S. Willer	35,526 35,492 35,480 35,262 35,192 35,165 34,831 34,510 34,379 34,377 34,031 34,031
Michelle Hanslik Goins Laura A. Armstrong Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira Nancy A. Coleman Barbara Gizzo Connie S. Willer	35,526 35,492 35,480 35,262 35,192 35,165 34,831 34,510 34,379 34,377 34,031 34,031
Michelle Hanslik Goins Laura A. Armstrong Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira Nancy A. Coleman Barbara Gizzo Connie S. Willer	35,526 35,492 35,480 35,262 35,192 35,165 34,831 34,510 34,379 34,377 34,031 34,031
Michelle Hanslik Goins Laura A. Armstrong Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira Nancy A. Coleman Barbara Gizzo Connie S. Willer	35,526 35,492 35,480 35,262 35,192 35,165 34,831 34,510 34,379 34,377 34,031 34,031
Michelle Hanslik Goins Laura A Armstrong Jean Mac Donald Abigail Madrid Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira Nancy A. Coleman Barbara Gizzo Connie S. Miller Sue Uibel Anna Joseph Peet Vicki Hunter	35,526 35,492 35,480 35,262 35,165 34,831 34,517 34,510 34,379 34,337 34,031 33,922 33,704 33,504 33,504
Michelle Hanslik Goins Laura A. Armstrong Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira Nancy A. Coleman Barbara Gizzo Connie S. Miller Sue Uibel Anna Joseph Peet Vicki Hunter	35,526 35,492 35,480 35,262 35,162 35,165 34,831 34,831 34,517 34,831 34,377 34,337 34,031 33,922 33,741 33,504 33,504 33,390
Michelle Hanslik Goins Laura A. Armstrong	.35,526 .35,492 .35,492 .35,262 .35,162 .34,831 .34,517 .34,510 .34,379 .34,379 .34,031 .33,922 .33,741 .33,504 .33,504 .33,391
Michelle Hanslik Goins Laura A. Armstrong	.35,526 .35,492 .35,492 .35,262 .35,162 .34,831 .34,517 .34,510 .34,379 .34,379 .34,031 .33,922 .33,741 .33,504 .33,504 .33,391
Michelle Hanslik Goins Laura A. Armstrong Jean Mac Donald Abigail Madrid Dana Dean Cornalino Grace Hull Anita Kay Cunningham Susie J. Serio Kathy P. Oliveira Nancy A. Coleman Barbara Gizzo Connie S. Miller Sue Uibel Anna Joseph Peet Vicki Hunter Michelle Lyle Barbara Pleet Joni Pritchard Sheila J. McCune	.35,526 .35,492 .35,480 .35,262 .35,165 .34,831 .34,517 .34,517 .34,379 .34,337 .34,337 .34,031 .33,922 .33,741 .33,504 .33,2443 33,504 33,219 33,219 33,219 33,208
Michelle Hanslik Goins Laura A Armstrong Tami C. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino	.35,526 .35,480 .35,480 .35,262 .35,192 .35,165 .34,831 .34,510 .34,377 .34,510 .34,377 .34,377 .33,922 .33,741 .33,942 .33,403 .33,443 .33,443 .33,249 .33,311 .33,229 .33,798 .32,771
Michelle Hanslik Goins Laura A Armstrong Tami C. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino	.35,526 .35,480 .35,480 .35,262 .35,192 .35,165 .34,831 .34,510 .34,377 .34,510 .34,377 .34,377 .33,922 .33,741 .33,942 .33,403 .33,41 .33,229 .33,718
Michelle Hanslik Goins	.35,526 .35,480 35,480 35,262 .35,165 .34,831 34,831 34,517 34,517 34,517 34,517 34,379 34,377 34,031 33,504 33,504 33,504 33,310 33,229 33,098 32,771 32,763 32,526
Michelle Hanslik Goins	.35,526 .35,480 .35,480 .35,162 .34,831 .34,517 .34,517 .34,517 .34,379 .34,337 .34,337 .33,922 .33,741 .33,922 .33,741 .33,922 .33,741 .33,922 .33,741 .33,922 .33,741 .33,922 .33,741 .33,922 .33,741 .33,922 .33,741 .33,922 .33,922 .33,741 .33,922 .33,922 .33,741 .33,922 .33,922 .33,922 .33,741 .33,922 .33,922 .33,922 .33,924 .33,922 .33,924 .32,926 .32,92
Michelle Hanslik Goins Laura A Armstrong Tami C. Stewart Jean Mac Donald Abigail Madrid Dana Dean Cornalino	35,526 35,480 35,480 35,480 35,482 34,31 34,517 34,510 34,337 34,337 33,4379 33,392 33,390 33,311 33,209 33,320 33,320 33,320 33,320 33,320 33,320 33,320 33,320 33,320 32,563 32,263 32,263 32,263 32,270 30,270 30
Michelle Hanslik Goins Laura A Armstrong	35,526 35,480 35,480 35,262 35,192 34,831 34,510 34,379 34,379 34,373 33,4510 33,4510 34,379 33,4510 33,2500 33,4510 33,2500 33,4510 33,2500 33,2700 33,2700 33,2700 32,2703 3
Michelle Hanslik Goins Laura A Armstrong	35,526 35,480 35,480 35,262 35,192 34,831 34,510 34,379 34,379 34,373 33,4510 33,4510 34,379 33,4510 33,2500 33,4510 33,2500 33,4510 33,2500 33,2700 33,2700 33,2700 32,2703 3
Michelle Hanslik Goins	35,526 35,480 35,480 35,262 35,192 34,831 34,517 34,517 34,517 34,517 33,4510 34,337 33,504 33,3504 33,3504 33,3504 33,351 33,527 33,2711 32,763 33,2487 32,2407 32,2404 34,24
Michelle Hanslik Goins	35,526 35,480 35,480 35,262 35,192 34,831 34,517 34,517 34,517 34,517 33,4510 34,337 33,504 33,3504 33,3504 33,3504 33,351 33,527 33,2711 32,763 33,2487 32,2407 32,2404 34,24
Michelle Hanslik Goins	35,526 35,480 35,480 35,262 35,192 34,831 34,517 34,517 34,517 34,517 33,4510 34,337 33,504 33,3504 33,3504 33,3504 33,351 33,527 33,2711 32,763 33,2487 32,2407 32,2404 34,24
Michelle Hanslik Goins Laura A Armstrong	35,526 35,480 35,480 35,262 35,192 34,831 34,517 34,517 34,517 34,517 33,4510 34,337 33,504 33,3504 33,3504 33,3504 33,351 33,527 33,2711 32,763 33,2487 32,2407 32,2404 34,24

Nancy Harder...

44,695

Pearl/Perla

Kristin Myers.... .\$143,054 Roya M. Mattis. Lisa Allison. Rachael M. Bullock. .79,466 .75.229 Amie N. Gamboian Janice Baxter Hull. .74,305 Jeanie Martin..... Kim L. McClure.. ..70,779 ..70,269 Sharon Smith Wisnoski ..67,492 Barbara Ashworth... Cindy Machado-Flippen. ..66,985 Betsy C. Richard... Anne Geertsen66.237 ..64,496 Lisa Olivares. ..63,201 Holli Thompson Lowe62.106

Leah Michelle Lauchlan	59565
Lia Rene Carta	
Tina M. Wright	
Alma Orrostieta Ella M. Chick-Power Alicia Borkowska	57,385
Ella M. Chick-Power	57,243
Alicia Borkowska	56,077
Angela P. LaFrance	E4600
Lindsay R. Stewart	54,383
Julia Sander Burnett	54,030
Luz J. Diaz Almeyda	52 087
Elizabeth D. Muno	E1 000
Elizabeth B. Muna Caroline Adedolapo Yussuf	
Caroline Adedolapo Yussut.	51,201
Jennifer C. Olaiz	51.187
Denise E. Crosby	50,862
Jeraline B. Long	
Menina M. Givens	
Maureen Shipp	48.947
Richelle V. Barnes	
Diane M. Detesco	
Dialle IVI. Delesco	40,190
Jeanie K. Navrkal Amy Kemp	47,712
Amy Kemp	47,490
Patty Webster	47 241
Carmon I Foliy	/7 102
Carmen J. Felix Vicki Piccirilli	47,000
Holly L. Ennis	46,357
Leah G. Nelson	
Shari M. Kirschner	
Dotti Corpoli	110,020
Patti Cornell	
Kathryn L. Engstrom	44,374
Cathy A. Barnhart	
Susan M. Hohlman	13 064
Darlene Bryan	
Laura Poling	43,241
Barb Layman	
Dana Julyn Pizzo	
Daria Julyi i 1220	40.001
Judi Tapella	
Jean A. Wilson	
Beth H. Piland	41 983
Amber D. Campbell	11 150
Annuel D. Gampbell	41,409
Amy C. Schule	41,157
Gina Beck	41,012
Kathy Eckhardt	40 727
Jamie Leigh Techentin	10,727
Jainie Leigh Techenun	40,200
Anna Marie Rowe	
Joyce Recenello	
Joyce Recenello	
Joyce Recenello	
Joyce Recenello Charlene Grubbs Nedra Ruby White	39,980 39,873 39,803
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper	39,980 39,873 39,803 39,624
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell	39,980 39,873 39,803 39,624 39,383
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell	39,980 39,873 39,803 39,624 39,383
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Beginge I McDormett	39,980 39,873 39,803 39,624 39,383 39,093
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Beginge I McDormett	39,980 39,873 39,803 39,624 39,383 39,093
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Beginge I McDormett	39,980 39,873 39,803 39,624 39,383 39,093
Joyce Recenello Charlene Grubbs	39,980 39,873 39,803 39,624 39,383 39,093 38,839 38,447 38,242
Joyce Recenello Charlene Grubbs	39,980 39,873 39,803 39,624 39,383 39,093 38,839 38,447 38,242
Joyce Recenello	39,980 39,873 39,803 39,624 39,093 38,839 38,8447 38,242 38,102
Joyce Recenello	39,980 39,873 39,803 39,624 39,093 38,839 38,8447 38,242 38,102 38,025
Joyce Recenello Charlene Grubbs	39,980 39,873 39,803 39,624 39,383 39,093 38,839 38,447 38,242 38,102 38,025 37,913
Joyce Recenello	39,980 39,873 39,803 39,624 39,383 39,093 38,839 38,8447 38,242 38,102 38,102 37,913 37,851
Joyce Recenello	39,980 39,873 39,803 39,624 39,383 39,093 38,839 38,447 38,242 38,102 38,102 37,913 37,913 37,851 37,681
Joyce Recenello	39,980 39,873 39,803 39,624 39,383 39,093 38,839 38,447 38,242 38,102 38,102 37,913 37,913 37,851 37,681
Joyce Recenello Charlene Grubbs	39,980 39,873 39,803 39,624 39,383 39,093 38,839 38,447 38,242 38,102 38,025 37,913 37,851 37,851
Joyce Recenello Charlene Grubbs	39,980 39,873 39,803 39,624 39,383 39,093 38,839 38,242 38,242 38,102 37,913 37,851 37,681 37,287 37,682 36,839
Joyce Recenello	39,980 39,873 39,803 39,803 39,803 39,093 38,2447 38,242 38,102 38,242 38,102 37,913 37,851 37,287 37,082 37,082 36,873 36,873 36,873 36,842
Joyce Recenello	39,980 39,873 39,803 39,803 39,803 39,093 38,447 38,242 38,102 38,102 38,102 37,913 37,851 37,851 37,851 37,082 37,082 36,839 36,614
Joyce Recenello Charlene Grubbs	
Joyce Recenello	
Joyce Recenello	39,980 39,873 39,803 39,803 39,093 38,839 38,839 38,8242 38,8242 38,025 37,913 37,851 37,851 37,851 37,852 37,082 36,873 36,873 36,614 36,4406
Joyce Recenello	39,980 39,873 39,803 39,624 39,624 39,383 39,093 38,242 38,242 38,102 37,285 37,913 37,851 36,853 36,853 36,853 36,853 36,853 36,853 36,853 36,853 36,853 36,853 36,853 36,853 36,853 36,853 36,85536,855 36,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,855 36,85536,85536,855 36,85536,
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay. Regina I. McDermott. Rose-May Seide Vulcain Melissa D. Waller Judy Brack Sherry Moxley Moir Pat Ringnalda Evelyn Hill. Peggy A. Rooney Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish Vitcoria A. Pierle Katherine Mirkes Ward Kay Rubin Sheryl Jean Arena Angel B. Toler Hazel White Kimberly Antoinette Murray.	
Joyce Recenello	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay. Regina I. McDermott. Rose-May Seide Vulcain Melissa D. Waller Judy Brack Sherry Moxley Moir Pat Ringnalda Evelyn Hill. Peggy A. Rooney Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish Vitcoria A. Pierle Katherine Mirkes Ward Kay Rubin Sheryl Jean Arena Angel B. Toler Hazel White Kimberly Antoinette Murray.	
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Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay. Regina I. McDermott. Rose-May Seide Vulcain Melissa D. Waller Judy Brack Sherry Moxley Moir Pat Ringnalda Evelyn Hill. Peggy A Rooney Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish Vitcoria A. Pierle. Katherine Mirkes Ward Kay Rubin Sheryl Jean Arena Angel B. Toler Hazel White Kimberly Antoinette Murray. Keita Powell Sherry Kostner	
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Joyce Recenello	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay. Regina I. McDermott. Rose-May Seide Vulcain Melissa D. Waller Judy Brack Sherry Moxley Moir Pat Ringnalda Evelyn Hill. Peggy A Rooney Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish Vitcoria A. Pierle. Katherine Mirkes Ward Kay Rubin Sheryl Jean Arena Angel B. Toler Hazel White Kimberly Antoinette Murray. Keita Powell Sherry Kostner Rebecca Milligan Sally Ralph Darlene A. Juliana Shery, S. Hanes	
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Joyce Recenello	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay. Regina I. McDermott. Rose-May Seider Vulcain Melissa D. Waller Judy Brack. Sherny Moxley Moir Pat Ringnalda Evelyn Hill Peggy A Rooney. Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish Vitcoria A. Pierle Katherine Mirkes Ward. Kay Rubin. Sheryl Jean Arena Angel B. Toler Hazel White Kimberly Antoinette Murray. Keita Powell Sherry Kostner Rebecca Milligan Sally Ralph Darlene A. Juliana Sheryl Jean Arens Sheryl S. Hanes Sheryl Frederic Diane M. Terwilliger Harriett Sharpe	
Joyce Recenello	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Regina I. McDermott. Rose-May Seide Vulcain Melissa D. Waller Judy Brack Sherry Moxley Moir Pat Ringnalda Evelyn Hill Peggy A Rooney Tracey D. Koch. Ruthie Bresette-Mount. Susan K. Janish Victoria A. Pierle Katherine Mirkes Ward Kay Rubin Sheryi Jean Arena Angel B. Toler Hazel White Kimberly Antoinette Murray. Keita Powell Sherry Kostner Rebecca Milligan Sally Ralph Darlene A. Juliana Sherry I. Hanes Sheryi Frederic Diane M. Terwilliger Hartiet Sharpe Harriett Sharpe	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Regina I. McDermott. Rose-May Seide Vulcain Melissa D. Waller Judy Brack Sherry Moxley Moir Pat Ringnalda Evelyn Hill Peggy A Rooney Tracey D. Koch. Ruthie Bresette-Mount. Susan K. Janish Victoria A. Pierle Katherine Mirkes Ward Kay Rubin Sheryi Jean Arena Angel B. Toler Hazel White Kimberly Antoinette Murray. Keita Powell Sherry Kostner Rebecca Milligan Sally Ralph Darlene A. Juliana Sherry I. Hanes Sheryi Frederic Diane M. Terwilliger Hartiet Sharpe Harriett Sharpe	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Regina I. McDermott Rose-May Seide Vulcain Melissa D. Waller Judy Brack. Sherry Moxley Moir Pat Ringnalda Evelyn Hill Peggy A Rooney Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish. Vitcoria A. Pierle Katherine Mirkes Ward Kay Rubin Sheryl Jean Arena Angel B. Toler. Hazel White Kimberly Antoinette Murray. Keita Powell Sherry Kostner Rebecca Milligan Sally Ralph. Darlene A. Juliana Sheryl S. Hanes Sheryle Frederic. Diane M. Terwilliger. Harriett Sharpe Terri Lewis. Connie L. Young	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Regina I. McDermott. Rose-May Seide Vulcain Melissa D. Waller Judy Brack Sherry Moxley Moir Pat Ringnalda Evelyn Hill Peggy A Rooney Tracey D. Koch. Ruthie Bresette-Mount. Susan K. Janish Victoria A. Pierle Katherine Mirkes Ward Kay Rubin Sheryi Jean Arena Angel B. Toler Hazel White Kimberly Antoinette Murray. Keita Powell Sherry Kostner Rebecca Milligan Sally Ralph Darlene A. Juliana Sherry I. Hanes Sheryi Frederic Diane M. Terwilliger Hartiet Sharpe Harriett Sharpe	
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Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Regina I. McDermott Rose-May Seide Vulcain Melissa D. Waller Judy Brack. Sherry Moxley Moir Pat Ringanda Evelyn Hill. Peggy A. Rooney Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish Victoria A. Pierle Katherine Mirkes Ward Kay Rubin Shery Jean Arena. Angel B. Toler. Hazel White Shery Jean Arena. Angel B. Toler. Hazel White Sherry Kostner Rebecca Miligan Salty Ralph Darlene A. Juliana Shery S. Hanes. Sheryle Frederic. Diane M. Terwilliger Harriett Sharpe Terri Lewis. Connie L. Young Brenda Stafford Amie J. Bennett. Mary Beth Pavuk	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Regina I. McDermott Rose-May Seide Vulcain Melissa D. Waller Judy Brack Sherry Moxley Moir Pat Ringnalda Evelyn Hill Peggy A. Rooney Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish Victoria A. Pierle Katherine Mirkes Ward Kay Rubin Shery Jean Arena Angel B. Toler. Hazel White Shery Jean Arena Angel B. Toler. Hazel White Shery Jean Arena Angel B. Toler. Hazel White Shery Kostner Rebecca Miligan Sherry Kostner Rebecca Miligan Sherry Khanes. Sheryle Frederic. Diane M. Terwilliger Harriett Sharpe Terri Lewis Connie L. Young Brenda Stafford Amie J. Bennett Mary Brown.	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Regina I. McDermott Rose-May Seide Vulcain Melissa D. Waller Judy Brack. Sherry Moxley Moir Pat Ringanda Evelyn Hill. Peggy A. Rooney Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish Victoria A. Pierle Katherine Mirkes Ward Kay Rubin Shery Jean Arena. Angel B. Toler. Hazel White Shery Jean Arena. Angel B. Toler. Hazel White Sherry Kostner Rebecca Miligan Salty Ralph Darlene A. Juliana Shery S. Hanes. Sheryle Frederic. Diane M. Terwilliger Harriett Sharpe Terri Lewis. Connie L. Young Brenda Stafford Amie J. Bennett. Mary Beth Pavuk	
Joyce Recenello Charlene Grubbs Nedra Ruby White April Roper Tara Lynn Mitchell Laura Ann Zipay Regina I. McDermott Rose-May Seide Vulcain Melissa D. Waller Judy Brack Sherry Moxley Moir Pat Ringnalda Evelyn Hill Peggy A. Rooney Tracey D. Koch Ruthie Bresette-Mount Susan K. Janish Victoria A. Pierle Katherine Mirkes Ward Kay Rubin Shery Jean Arena Angel B. Toler. Hazel White Shery Jean Arena Angel B. Toler. Hazel White Shery Jean Arena Angel B. Toler. Hazel White Shery Kostner Rebecca Miligan Sherry Kostner Rebecca Miligan Sherry Khanes. Sheryle Frederic. Diane M. Terwilliger Harriett Sharpe Terri Lewis Connie L. Young Brenda Stafford Amie J. Bennett Mary Brown.	

Commission Circle

Listed below are the Independent Sales Directors who earned the top 100 commissions and bonuses in each Seminar area in May 2008. Names in bold print are those who earned the maximum 13 percent Sales maximum 13 percent personal recruit commission.

Diamond

Diamond	
Valorie Jean White	\$19,122.35
Ada Y. Garcia-Herrera	16, 893.03
Amy Lynn Allgood Omosolape O.	16,647.59
Akinyoyenu	13,744.73
Kim I. Cowdell	.13,734.82
Maricarmen Gonzalez LaRonda L. Daigle	.13,494.30
Krista A. Johnson	13,∠17.31 12,172.52
Krista A. Johnson Cecilia C. James	12,012.21
Melissa R. Hennings	11.947.05
Ruth Ojibeka Evitelia Valdez-Cruz	11,216.27
Vivian Diaz	11,210.43
Melinda M. Balling	11,075.08
Felicia Ifeyinwa Nweze Pat A. Nuzzi	11,010.56
Yosaira Sanchez	10,555.02
Ana X. Solis	
Yvonne Tazem Gina Rodriguez	10,534.60
Gladys C. Reyes Olga Cecilia Giraldo	10,371.58
Olga Cecilia Giraldo	10,291.89
Maritza Estela Gonzalez Terri J. Beckstead	
Julie Danskin	9,735.27
Diane Ferguson-Mentiply	9,701.01
Marsha Morrissette Audrey K. MacDowall	9,098.05 9,659.43
Brenda Bennett	9,644.98
Connie L. Russo	9,610.89
Fernanda Morla-Canales	9,477.27 0 / 27 76
Faith A. Gladding Robin S. Lantz	9,174.72
Mery C. Ramirez Bravo	9,054.48
Maria Flores Mary Kathryn King	9,037.37
Barbara E. Roehrig	9.018.55
Carol Lee Johnson	8,828.27
Rosa C. Fernandez	8,744.30
Betty McKendry Virginia Rowell	0,1 24.00
Deanna L. Spillman	8,593.87
Rosa Bonilla	8,481.62
Melissa Mays Consuelo A. Gomez	8,436.26
Silvia Sanchez	8,188.04
Ivonne Hernandez	
Lisa A. Stengel Blanca E. Arroyo	
Lara F. McKeever	8,121.54
Meyra Esparza	8,096.12
Elvi S. Lamping Mary Strauss	8 059 31
Julie Schlundt Priscilla McPheeters	7,992.57
Priscilla McPheeters	7,988.80
Carmen Hernandez Karime Rosas	/ 934 91
Ngozi Onuoha Martha Reyes	7,874.44
Martha Reyes	7,870.54
Magdalena Diaz De Leon Andrea Shields	1,1/6.37
locofa E Rocario	7 685 06
Tammie M. Hanson	7,679.37
Martha Kay Raile	7,593.93 7506.82
Tammie M. Hanson. Martha Kay Raile Maria Teresa Lozada Norma Lee Shaver Deborah Dudas.	7,492.31
Deborah Dudas	7,383.36
Katny IVI. VIOIa	73/613
Luzmila E Abadia	7,340.13
Luzmila E. Abadia Carranza	7.324.43
Carranza	7.324.43
Carranza Piper R. Mullin Cynthia L. Frazier	7,324.43 7,298.15 7,283.17
Carranza Piper R. Mullin Cynthia L. Frazier Sandy Griffith	7,324.43 7,298.15 7,283.17 7,263.86
Carranza Piper R. Mullin Cynthia L. Frazier Sandy Griffith Julie Garvey Nancy Ashton	7,324.43 7,298.15 7,283.17 7,263.86 7,237.20 7,165.74
Carranza Piper R. Mullin Cynthia L. Frazier Sandy Griffith Julie Garvey Nancy Ashton	7,324.43 7,298.15 7,283.17 7,263.86 7,237.20 7,165.74
Carranza	7,324.43 7,298.15 7,283.17 7,263.86 7,237.20 7,165.74 7,163.84 7,132.66
Carranza Piper R. Mullin Cynthia L. Frazier Sandy Griffith Julie Garvey Nancy Ashton Michelle L. Farmer Heidi Goelzer Arianne C. Morgan Juanita Gudino	7,324.43 7,298:15 7,283:17 7,263.86 7,237.20 7,165.74 7,165.74 7,132.66 7,132.66 7,127:12 7,108.36
Carranza Piper R. Mullin Cynthia L. Frazier Sandy Griffith Julie Garvey Nancy Ashton Michelle L. Farmer Heidi Goelzer Arianne C. Morgan Juanita Gudino Nancy Polisih Dove	7,324.43 7,298:15 7,283:17 7,263.86 7,237.20 7,165.74 7,165.74 7,132.66 7,127:12 7,108.36 6,934.82
Carranza Piper R. Mullin Cynthia L. Frazier Sandy Griffith Julie Garvey Michelle L. Farmer Michelle L. Farmer Heidi Goelzer Arianne C. Morgan Juanita Gudino Juanita Gudino Juanita Gudino Juanita Buchove	7,324,43 7,29815 7,263.86 7,263.86 7,263.86 7,165.74 7,163.84 7,132.66 7,127.12 7,108.36 6,934.82 6,934.82
Carranza	7,324.43 7,298.15 7,283.17 7,263.86 7,237.20 7,165.74 7,165.74 7,132.66 7,127.12 7,108.36 6,934.82 6,934.82 6,934.82 6,888.75 6,888.33
Carranza Piper R. Mullin Cynthia L. Frazier Sandy Griffith Julie Garvey Michelle L. Farmer Heidi Goelzer Arianne C. Morgan Juanita Gudino Nancy Polish Dove Jeanette E. Beichle Cindy S. Kriner	7,324.43 7,298.15 7,283.17 7,263.86 7,237.20 7,165.74 7,165.74 7,132.66 7,127.12 7,108.36 6,934.82 6,934.82 6,934.82 6,888.75 6,888.33

D	irector commission p	plus the r
1	Emily Sims	6,741.54
	Elizabeth K. Daniels	
	Nancy Fox Castro Mary Beissel	6 687 71
	Julia Medina	6.676.20
	Lucy Varela	6,667.93
	Noelia Jaimes	6,663.91
	Delmi Cristina Santos	
	Brenda K. Howell Ava Lynn Roberts	
	Nicole Ann Solomon	
	Pat Joos	6,559.12
	Anayanci Canales	
	Sheryl Peterson	6,527.48
	Alfida Rodriguez Donna J. Saguto	6 506 30
	Heather M. Julson	6.486.28
		-,
	Ruby	
	Ekene S. Okafor Thessy Nkechi	536,502.53
	Nwachukwu	32 432 82
	Dorothy C. Ibe	21,982.48
	Oye A. Onuoha	17,345.63
	Stella Smith-Pius	14,651.91
	Adaora Eucharia Umeh Appolonia Nnediogo	12,952.57
	Onwuanaegbule	12154.49
	Jovce Omene	11.230.69
	Kemi E. Madunta Kathy Monahan	11,216.44
	Kathy Monahan	10,648.61
	Patricia Onyeise Gloria Dominguez	.10,608.51
	Somer Ballard Carter	1019962
	Phuong L. White	
	Krystal D. Downey-	
	Shada Vicki S. Lindsay	10,125.24
	Helen Naomi Godswill	0.604.68
	Donna F. Knotts	
	K. T. Marie Martin	9 479 76
	Diane Covington	9.248.33
	Rosalind A. Önyia Debbie A. Elbrecht	9,010.31
	Augusta C. Onyenemere.	8 8 2 0 2 1
	Sheila K. Valles	8.824.51
	Breda M. Teal	8 635 86
	Carlotta Sandiford-Coleman	18,581.99
	Julie Smith Michelle M. Visco	8,562.37
	Bonnie Brannan	8.533.43
	Nina Jonah-Ndukwe	8,498.47
	Mary A. Mack	8,307.44
	Mary Lou Ardohain Chioma Ajaegbu	8,269.39
	Jacqueline N. Alford	8130.66
	Maureen Uzorka	
	Phina N. Onwuachi	8,050.83
	Linda Omene	8,005.71
	Helen Amato Cissy E. Warren	7 883 30
	Maribel Olivares	7,865.48
	Maribel Olivares Donna Clark	7,846.59
	Rebecca Tilley Uzo Ogbutor	7,805.59
	Melissa Regina Almanza	765927
	Laura A. Kattenbraker	
	Svlvia Limon Martinez	7 57165
	Kathleen C. Savorgnan	7,547.40
	Kathleen C. Savorgnan Connie A. Brinker	7,467.82
	Karen Pappas Carmen Nunez	1,233.00
	Esther M. Maston	
	Florence N. Ohen	718276
	Sonya F. Goins Jennifer I. Ehimika	7,172.34
	Jenniter I. Ehimika	
	Sheryl K. Goins Palia A. Curry	
	Sherrie L. Clemons	6,991.94
	Mary Sharon Howell	6,913.48
	Lisa Anne Harmon	6,815.01
	Mary Alice Dell	6 775 20
	Judie Roman Gina M. Gildone	
	Lisa Baker	
	Victoria Nonyelum	
1	Anaduaka	6,721.64

Collette McNamee	
	6.714.61
Shelia D. Evans	6 675 56
Uloma E. Saya-Braide	6 662 97
Debra Moore Kinley	6 572 87
Michele Semper	
Mornio D. Vungor	0,000.01
Marnie R. Yunger	0,000.20
Nancy D. Marshall	0,011.29
Karen E. Gardner	6,492.87
Cindy P. Markowski	6,491.56
Kali DeBlander Brigham.	
Lisa A. DeLucia	6,445.51
Linda Christenson	6.398.12
Lunita G. Ramirez	633496
Lupita G. Ramirez Judy Lund	6 286 60
Eleanor M. Reigel	6 262 50
Nkechi Okafor	6 220 2.30
Alicia Bivens-Jones	0,229.24
Alicia Diveris-Julies	0,172.23
Titilayo Onasanya Inez M. Thayer Molly A. Williamson Pat Z. Allen	0,137.92
inez w. inayer	6,127.80
Molly A. Williamson	6,107.65
Pat Z. Allen	6,069.21
Christy M. Cox	6,058.07
Laura L. Loghry	6,055.08
Crystal Caldwell Hubbard	15,977.24
Crystal Caldwell Hubbard Kate Onyekere	5,916.37
Anne Weidenweber	5,90148
Darla L. Issa	5,892,81
Linda Leonard Thompsor	1 5887 00
Edith Ngozi Nwachukwu	5 868 22
Carab LI Wearte	5 000.22
Sarah H. Wuertz Susan C. Dunlap	
Susan C. Dunap	
Belva Fritz	5,795.15
Lisa V. Bauer	
Corrin Cresci	5,765.30
Mary Jo Dallen Eva E. Holguin	5,740.17
Eva E. Holguin	5,729.89
Sapphire	
Jappine	
Zasha Noel Lowe	\$14,901.59
Melva M. Slythe	14,082.78
Melva M. Slythe Moleda G. Dailey Jennifer L. Semelsberger.	12,676.11
Jennifer L. Semelsberger.	11,995.88
Maria G. Diaz	11,957.41
Magdalena Nevarez	
Janelle A. Ferrell	10,876.79
Julie Weaver	10,654.73
Tracy Potter	10,599.93
Lady Ruth Brown	975208
Pilar Najera	9,694.35
Roxanne McInroe	9,694.35
Roxanne McInroe Kristi M. Anderson	9,694.35 9,479.31 9.095.29
Roxanne McInroe Kristi M. Anderson	9,694.35 9,479.31 9.095.29
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01
Roxanne McInroe Kristi M. Anderson	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01 8,743.09
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01 8,743.09 8,605.86
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Svlvia Boggs	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01 8,743.09 8,605.86 8,438.28
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01 8,743.09 8,605.86 8,438.28 8,249.64
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01 8,743.09 8,605.86 8,438.28 8,249.64 8,215.86
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Martv Ulmer.	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01 8,870.01 8,605.86 8,438.28 8,249.64 8,215.86 8,215.86
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Martv Ulmer	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01 8,870.01 8,605.86 8,438.28 8,249.64 8,215.86 8,215.86
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Ulmer Nancy W. Pettaway Julia Mundy	9,694.35 9,479.31 9,095.29 8,944.49 8,743.09 8,743.09 8,605.86 8,438.28 8,249.64 8,215.86 7,992.44 7,979.08 7,970.35
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Ulmer Nancy W. Pettaway Julia Mundy	9,694.35 9,479.31 9,095.29 8,944.49 8,743.09 8,743.09 8,605.86 8,438.28 8,249.64 8,215.86 7,992.44 7,979.08 7,970.35
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Stela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Ulmer Nancy W. Pettaway Julia Mundy Julia Neal Phyllis I. Pinsker	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01 8,743.09 8,605.86 8,438.28 8,249.64 8,215.86 7,992.44 7,979.08 7,970.35 7,971.803 7,875.77
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Uimer Nancy W. Pettaway Julia Mundy Julia Mundy Julie Neal Phyllis I. Pinsker Diane Bruns	9,694.35 9,479.31 9,095.29 8,944.49 8,870.01 8,743.09 8,605.86 8,438.28 8,249.64 7,992.44 7,979.08 7,970.03 7,970.03 7,970.35 7,918.03 7,875.77 7,875.77
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Synoenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Ulmer Nancy W. Pettaway Julia Mundy Julia Mundy Julia Neal Phyllis I. Pinsker Diane Bruns Wendy Clausen	9,694,35 9,479,31 9,095,29 8,944,49 8,874,01 8,743,09 8,438,28 8,438,28 7,970,85 7,970,85 7,970,85 7,918,03 7,875,77 7,865,72 7,845,72
Boxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Uimer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Persker Diane Bruns Wendy Clausen Bonnie Crumpin	
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Sylvia Boggs Dolores Keller Ann W. Sherman Marty Ulmer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Pettaway Diane Bruns Wendy Clausen Bonnie Crumy Jane	
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Sylvia Boggs Dolores Keller Ann W. Sherman Marty Ulmer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Pettaway Diane Bruns Wendy Clausen Bonnie Crumy Jane	
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Sytore and Hernandez Estela Saucedo Jill Beckstedt. Sytvia Boggs Dolores Keller Ann W. Sherman. Marty Uimer Nancy W. Pettaway. Julia Mundy. Julia Mundy. Julia Neal Phyllis I. Pinsker Diane Bruns. Wendy Clausen Bonnie Crumrin. Binta Touray Jagne Hilda Marrufo. Candy I. Johnston	9,694,35 9,905,29 8,905,29 8,905,29 8,905,29 8,905,29 8,905,20 8,700,10 8,700,20 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,970,35 7,776,81 7,776,81 7,777,81
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Uimer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Neal Phyllis I. Pinsker Diane Bruns Wendy Clausen Bonnie Crumrin Binta Touray Jagne Hilda Marrufo Candy I. Johnston Josefa Chacon	
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Uimer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Neal Phyllis I. Pinsker Diane Bruns Wendy Clausen Bonnie Crumrin Binta Touray Jagne Hilda Marrufo Candy I. Johnston Josefa Chacon	
Boxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Ulmer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Neal Phyllis I. Pinsker Diane Bruns Wendy Clausen Bonnie Crumrin Binta Touray Jagne Hilda Marufo Candy I. Johnston Josefa Chacon Heather A. Plasencio Cheryl T. Anderson	9,694,35 9,905,29 8,905,29 8,905,29 8,870,01 8,870,01 8,870,01 8,870,01 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 7,992,44 7,992,45 7,990,45 7,992,45 7,910,45 7,776,81 7,776,81 7,776,81 7,776,81 7,776,81 7,770,81 7,700,81 7,770,81 7,770,81 7,770,81 7,770,81 7,770,81 7,770,91 7,700,900,900,900,900,900,900,900,900,90
Boxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Ulmer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Nundy Julia Neal Phyllis I. Pinsker Diane Bruns Wendy Clausen Bonnie Crumrin Binta Touray Jagne Hilda Marrufo Candy I. Johnston Josefa Chacon Heather A. Plasencio Cheryl T. Anderson	9,694,35 9,905,29 8,905,29 8,905,29 8,870,01 8,870,01 8,870,01 8,870,01 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 7,992,44 7,992,45 7,990,45 7,992,45 7,910,45 7,776,81 7,776,81 7,776,81 7,776,81 7,776,81 7,770,81 7,700,81 7,770,81 7,770,81 7,770,81 7,770,81 7,770,81 7,770,91 7,700,900,900,900,900,900,900,900,900,90
Boxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Uimer Nancy W. Pettaway Julia Mundy Julia Nead Phyllis I. Pinsker Diane Bruns Wendy Clausen Bonnie Crumrin Binta Touray Jagne Hilda Marrufo Josefa Chacon Heather A. Plasencio Cheryl T. Anderson Sherri Armmons	9,694,35 9,9479,31 9,095,29 8,944,99 8,870,01 8,870,01 8,873,00 8,605,86 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 7,992,44 7,997,035 7,997,035 7,997,035 7,979,035 7,979,035 7,979,035 7,979,035 7,976,039 7,775,87 7,768,39 7,776,85,92 7,761,036 7,7717,81 7,760,029 7,543,46 7,544,465,465,465,465,465,465,465,465,465
Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Uimer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Nundy Julia Mundy Julia Mundy Julia Mundy Julia Mundy Julia Mundy Julia Maruto Candy I. Johnston Josefa Chacon Heather A. Plasencio Cheryi T. Anderson Sherri Ammons. Randi Stevens	9,694,35 9,905,29 8,905,29 8,905,29 8,870,01 8,870,01 8,870,01 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 7,992,48 7,992,48 7,992,48 7,992,48 7,910,490,490,487,910,48 7,910,490,490
Boxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Uimer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Neal Phyllis I. Pinsker Diane Bruns Wendy Clausen Bonnie Crumrin Binta Touray Jagne Hilda Marrufo Candy I. Johnston Josefa Chacon Heather A. Plasencio Cheryl T. Anderson Shab Bergman Bub Gremer	9,694,35 9,9479,31 9,095,29 8,944,49 8,870,01 8,873,00 8,605,86 8,438,28 8,438,28 8,438,28 8,249,64 7,992,44 8,249,64 7,997,035 7,997,035 7,979,035 7,979,035 7,979,035 7,979,035 7,976,39 7,976,39 7,776,85,92 7,768,39 7,776,85,92 7,768,39 7,776,85,92 7,768,39 7,776,85,88 8,7,717,81 7,760,29 7,543,46 7,426,18 7,426,18 7,426,18 7,426,18
Boxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Uimer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Neal Phyllis I. Pinsker Diane Bruns Wendy Clausen Bonnie Crumrin Binta Touray Jagne Hilda Marrufo Candy I. Johnston Josefa Chacon Heather A. Plasencio Cheryl T. Anderson Shab Bergman Bub Gremer	9,694,35 9,9479,31 9,095,29 8,944,49 8,870,01 8,873,00 8,605,86 8,438,28 8,438,28 8,438,28 8,249,64 7,992,44 8,249,64 7,997,035 7,997,035 7,979,035 7,979,035 7,979,035 7,979,035 7,976,39 7,976,39 7,776,85,92 7,768,39 7,776,85,92 7,768,39 7,776,85,92 7,768,39 7,776,85,88 8,7,717,81 7,760,29 7,543,46 7,426,18 7,426,18 7,426,18 7,426,18
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Boxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Uimer Nancy W. Pettaway Julia Mundy Julia Nundy Julia Nundy Julia Nundy Julia Mundy Julia Kelewas Bonnie Crumrin Binta Touray Jagne Hilda Marrufo Candy I. Johnston Josefa Chacon Heather A. Plasencio Chery I. Anderson Sherri Ammons Rand Stevens Tasha Bergman Ruby Garner Lyris Yee Flory Palencia Jill L. Glockner Cheri L. Taylor <th>9,694,35 9,905,29 8,905,29 8,905,29 8,870,01 8,870,01 8,870,01 8,870,01 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 7,902,45 7,9</th>	9,694,35 9,905,29 8,905,29 8,905,29 8,870,01 8,870,01 8,870,01 8,870,01 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 8,438,28 7,902,45 7,9
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Roxanne McInroe Kristi M. Anderson Alison Renee Jurek Ynocenta Hernandez Estela Saucedo Jill Beckstedt Sylvia Boggs Dolores Keller Ann W. Sherman Marty Ulmer Nancy W. Pettaway Julia Mundy Julia Neal Phyllis I. Pinsker Diane Bruns Wendy Clausen Bonnie Crumrin Binta Touray Jagne Hilda Marrufo Candy I. Johnston Josefa Chacon Heather A. Plasencio Cheryl T. Anderson Sherri Ammons Randi Stevens Tasha Bergman Ruby Garner Lyris Yee Flory Palencia Jill L. Glockner Cheri L. Taylor	9,694,35 9,479,31 9,095,29 .8,944,99 .8,870,01 .8,870,01 .8,870,01 .8,438,28 .8,438,28 .8,438,28 .8,438,28 .8,438,28 .8,438,28 .8,438,28 .8,438,28 .8,438,28 .8,438,28 .8,438,28 .7,972,48 .7,972,48 .7,972,48 .7,970,38 .7,970,38 .7,970,38 .7,970,38 .7,970,38 .7,758,58 .7,768,39 .7,758,58 .7,768,39 .7,758,58 .7,426,41 .7,424,47 .7,314,31 .7,298,41
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Linda Klein	7.058.72
Frances Woodham	7 053 73
Frances Woodham Brynne M. Blalock Ann Ferrell Smith	7 052 84
Ann Ferrell Smith	6 888 66
Angeles Herrera	6 883 50
Blanca Celia Caceres	6 86613
lodi L Feller	672/1/
Jodi L. Feller Sherri Reindl	6 700 71
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Agnes Stewart Linda L. Quillin	0,048.91
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Dayn Moore	6,581.44
Dayn Moore Ana Maria Barba Kesia Webb Dailey Teodora Ahumada	
Kesia Webb Dailey	6,552.48
leodora Ahumada	6,427.99
Linda F. Merritt	6,386.84
JoAnna P. Shipe	6,376.59
Patrice Moore Smith	6,375.40
AnaMaria R. Cruz	6,363.17
Linda F. Merritt JoAnna P. Shipe Patrice Moore Smith AnaMaria R. Cruz Robyn S. Cartmill	6,304.84
Tammy Romage	6,304.11
Natalie Reed	6,273.17
Brandy Michelle Redden	6,266.69
Tammy Romage	6,218.36
Catalina T. Barahona	6,139.66
Linne Lane	613334
Linda A. Jones	.6.092.50
Linda A. Jones Oralia Gil. Betty H. Schuler	.6.090.61
Betty H Schuler	6,060,80
Beverley M Brown	6.051.06
Bosa Elia Maza-Sanchaz	6.038.56
Ellon Ezekiel Eargubarson	6030.50
Morio Elvio Lonoz	6 016 10
Maria Dfarr	5 050 / 8
Mory App LoPoy	J,3J3.40
ludy K Johnson Englund	
Diana E Fraustro	
Dialia E. Fraustro	
Beth S. Austin	
Nita Alli Gouwill	
Angelique M. Talbert	5,900.67
Debble A. Weld	5,893.00
Lucy B. Davis	5,892.15
Jennifer Pauline Hyman	5,887.27
Jenny Suarez Zuckerman	5,884.42
Lafreda D. Williams Laura Hernandez Anita R. Rabelo Karen D. Dorsey	5,853.51
Laura Hernandez	5,835.05
Anita R. Rabelo	5,828.46
Karen D. Dorsey	5,823.28
Kim B. Roberts	5,790.19
Kaye Yuen	5,778.83
Barbara A. Tyler	5,769.66
Kim B. Roberts Kaye Yuen Barbara A. Tyler Reyna Arroyo	5,676.74
Emerald	
Marianne L. Anderson	\$19,193.08
Helen Jakpor	16,950.82
Hollie R. Sherrick	15,582.33
Helen Jakpor Hollie R. Sherrick Pattie A. Robinson	12,323.68
Pam Kelly	11,908.09
Maritza Lanuza	11,121.98
Ayobami O. Olusa	11,100.19
Michele Martella Armes	10.366.87
Flaine Oatmever	9,762,44
Evalina Chavez	9.640.14
Aliuska Entenza	9.609.97
Grace Y. Adeove	9,262.83
Sheri L. Farrar-Mever	
Paula Vander Vorste	9.044.45
Candy Jackson	9.028.32
Linda Bradlev	8,953,93
Traci L. Smith	8.565.62
Maria Sanchez	833360
Celsa Meniivar	8189.03
Pattie A. Robinson Pam Kelly. Maritza Lanuza. Ayobami O. Olusa Michele Martella Armes Elaine Oatmeyer. Evalina Chavez. Aliuska Entenza. Grace Y. Adeoye. Sheri L. Farrar-Meyer. Paula Vander Vorste Candy. Jackson Linda Bradley. Traci L. Smith. Maria Sanchez. Celsa Menjivar Jane Okundaye	81461/
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Nancy & Coleman	7 00/010/
nancy A. Ooleman	1,524.10
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Nancy A. Coleman Angel L. Hurley Hope S. Pratt	7,918.99

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6.888.66	Brenda D. Elliott 7.204	91
6,883.50	Nancy Graham 7141	64
6,866.13	Pamela Rowe Krzmarzick 7.054	87
6 70 414	J. L. Bolton	20
6,724.14 6,708.71		
0,700.71	Cathy Kazzi	50
6,648.91	Denise M. Sowder6,749.8	
6,610.71 6,581.44	Marla Beddick6,661.	41
6,581.44	Nancy A. Berlin6,636.	34
6,571.50	Nancy Harder	.19
6,552.48	Stacy D. Foust	71
6/127 00	Kristen L. Voyles	.17
6,386.84 6,376.59	Rosemary Soto	66
6.376.59	Diana V. Caballero	56
637540	Pat Forehand	10
636317	April Leigh Price	20
6,363.17 6,304.84	Helen M. Harlow	/1
6,304.11	Debbio L Power 6264	12
6 07017	Debbie L. Bower	30
6,273.17 6,266.69	Iaminy K. Ayers	J4
6,266.69	Kathy P. Oliveira6,290.4	49
6,218.36	Susie J. Serio6,279.9	94
6,139.66	Maria Grey Boza6,248.	
6,133.34	Heather A. Carlson6,219.3	36
6,092.50	Karen A. Jorgenson6,203.	83
6.090.61	Kimberly Richardson	
6,060.80	Edwards	70
6.051.06	Barbara Pleet	B6
6,038.56	Charlotte Mantooth	
6,030.85	Stacy S. Gilson	
6 016 / 9	Rosa Garcia Acevedo	20
6,016.48 5,959.48	Antonia Miranda	
5,952.63 5,921.05	Teresa Maynard6,008.9	91
5,921.05	Grace Hull6,002.0	78
5,907.96	Christine J. Kurzawa5,933.	51
5,906.27	Barbara Gizzo5,821.	76
5,906.27 5,903.74 5,900.67	Barbara Gizzo5,821. Laura A. Armstrong5,744.	79
5,900.67	Gail Patton Menefee	58
5,893.00 5,892.15 5,887.27	Kay Dickerson 57194	49
5.892.15	Roxanne K. Youngton	38
5.887.27	Aliva Parker 5.602	73
588442	Misty McCain Pollard 5529	52
5,884.42 5,853.51	Misty McCain Pollard5,529. Abigail Madrid	39
583505	Maria Victoria Sura5,526.8	RQ
5,835.05 5,828.46	Marina Sanchez Ramirez5,508.	55
5,823.28	Casie Hembree	
5,790.19	Linda Jackson	22
5,778.83	Vicki Hunter	20
	VICKI HUIILEI	29
5,769.66 5,676.74	MaryAnn V. Knox	20
	Lynne worcester	12
	Valerie Yokie5,368.	78
	Elsa Velarde5,365.4	49
\$19,193.08	Vicki Powell5,343. Anne Louise Goodman5,335.	99
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.15,582.33	Anita Kay Cunningham5,327.	79
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	Jean Mac Donald 5.324	62
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Barbara Ashworth.... Amie N. Gamboian

Jeanie K. Navrkal..... Sandra M. Munguia

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Tandy L. Ludin ...

Rose Campbell Kimbi L. Bartik.

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Julia Sander Burnett	9.522.37
Flizohoth D. Muno	0,400.24
Elizabeth B. Muna	9,400.34
Angela P. LaFrance	9.138.07
Ella M. Chick-Power	0 052 27
Ella IVI. GIIICK-FUWEI	0,000.27
Betsy C. Richard	8.844.11
Luz J. Diaz Almeyda	9 5 1 / 05
	0,314.95
Caroline Adedolapo	
Yussuf Cindy Machado-Flippen	0 /10 00
105501	0,413.02
Cindy Machado-Flippen	
Al'.'. D. J	0,000,04
Alicia Borkowska	8,203.01
Penny J. Jackson	8125.67
	0.000.00
Lindsay R. Stewart	8,028.63
Patty Webster	7 880 30
Menina M. Givens Kathy Eckhardt Carmen J. Felix Kathryn L. Engstrom	1,181.95
Kathy Eckhardt	7 671 81
Carmen J. Felix	7,661.62
Kathryn I Engstrom	7 625 88
Taani yn E. Engotronn	
lammy A. vavala	7,559.21
Leah Michelle Lauchlan	7 41011
Louir monono Luuomun.	= 0.4.4.70
Tammy A. Vavala Leah Michelle Lauchlan Jeraline B. Long	1,244.70
Tina M Wright	7 238 64
Tina M. Wright Joyce Recenello	7,200.04
Joyce Recenello	7,228.18
lean A Wilson	718810
Juli A. Wildon	
Jean A. Wilson Nancy L. Bryie	6,969.53
Denise E. Crosby Sandra Giraldo Kirchhoff	696870
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Sandra Giraldo Kirchhoff.	6,940.60
Keita Powell Sherry Moxley Moir	693211
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Snerry woxiey woir	6,927.46
Tommi Pleasure	672/12
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Evelyn Pirhalla	6,708.35
Judi Tapella	6 705 88
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Dorothy D. Boyd	6,701.91
Lia Rene Carta	664785
	0,047.00
Harriett Sharpe	6,626.29
Darlene Bryan	6 6 2 5 0 0
Dariene Dryan	0,020.00
Maureen Shipp	6,609.44
Amy Kemp	6 575 66
Airiy Komp	0,07 0.00
Nadine Bowers	6,557.06
Diane M. Detesco	6 5 3 2 1 8
Vicki Piccirilli	6,433.86
Patti Cornell	642871
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Jennifer C. Olaiz	6,396.94
Jennifer C. Olaiz	6,396.94
Jennifer C. Olaiz	6,396.94
Jennifer C. Olaiz Sally Moreno Leah G. Nelson	6,396.94 6,342.44 6,338.99
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Lavman	6,396.94 6,342.44 6,338.99 6 315 88
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Lavman	6,396.94 6,342.44 6,338.99 6 315 88
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Lavman	6,396.94 6,342.44 6,338.99 6 315 88
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Lavman	6,396.94 6,342.44 6,338.99 6 315 88
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Lavman	6,396.94 6,342.44 6,338.99 6 315 88
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Layman Terri Lewis Tracey D. Koch Jamie Leigh Techentin	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Layman Terri Lewis Tracey D. Koch Jamie Leigh Techentin	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Layman Terri Lewis Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81 6,250.96
Jennifer C. Olaiz Sally Moreno	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81 6,250.96 6,245.74
Jennifer C. Olaiz Sally Moreno. Leah G. Nelson. Barb Layman Terri Lewis. Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster Hazel White Maria Dowling.	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81 6,250.96 6,245.74 6,22811
Jennifer C. Olaiz Sally Moreno. Leah G. Nelson. Barb Layman Terri Lewis. Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster Hazel White Maria Dowling.	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81 6,250.96 6,245.74 6,22811
Jennifer C. Olaiz	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81 6,250.96 6,245.74 6,228.11 6,220.75
Jennifer C. Olaiz Sally Moreno. Leah G. Nelson. Barb Layman Terri Lewis. Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster Hazel White Maria Dowling.	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81 6,250.96 6,245.74 6,228.11 6,220.75
Jennifer C. Olaiz	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,250.96 6,250.96 6,228.11 6,228.11 6,220.75 6,220.19
Jennifer C. Olaiz Sally Moreno. Leah G. Nelson. Barb Layman. Terri Lewis. Tracey D. Koch. Jamie Leigh Techentin Irvene K. Foster. Hazel White Maria Dowling. Charlene Grubbs. Shari M. Kirschner	6,396.94 6,342.44 6,338.99 6,315.88 6,202.35 6,253.81 6,253.81 6,228.11 6,228.11 6,220.75 6,220.19 6,212.99
Jennifer C. Olaiz	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81 6,250.96 6,228.11 6,220.75 6,220.75 6,220.19 6,212.99 6,212.99 6,212.99 6,204.95
Jennifer C. Olaiz	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81 6,250.96 6,228.11 6,220.75 6,220.75 6,220.19 6,212.99 6,212.99 6,212.99 6,204.95
Jennifer C. Olaiz	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,253.81 6,250.96 6,228.11 6,220.75 6,220.75 6,220.19 6,212.99 6,212.99 6,212.99 6,204.95
Jennifer C. Olaiz Sally Moreno. Leah G. Nelson Barb Layman. Terri Lewis. Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster. Hazel White. Maria Dowling. Charlene Grubbs. Shari M. Kirschner. Cathy A. Barnhart. Rebecca Milligan. Angel B. Toler. Susie Kopacz.	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,245.381 6,245.74 6,224.74 6,220.19 6,220.19 6,220.19 6,220.495 6,185.68 6,069.62
Jennifer C. Olaiz Sally Moreno. Leah G. Nelson Barb Layman. Terri Lewis. Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster. Hazel White. Maria Dowling. Charlene Grubbs. Shari M. Kirschner. Cathy A. Barnhart. Rebecca Milligan. Angel B. Toler. Susie Kopacz.	6,396.94 6,342.44 6,338.99 6,315.88 6,305.07 6,292.35 6,245.381 6,245.74 6,224.74 6,220.19 6,220.19 6,220.19 6,220.495 6,185.68 6,069.62
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Layman Tracey D. Koch Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster Hazel White Maria Dowling Charlene Grubbs Shari M. Kirschner Cathy A. Barnhart Rebecca Miligan Angel B. Toler Susie Kopacz Rita Schaefer	6,396,94 6,342,44 6,338,99 6,315,88 6,305,07 6,229,235 6,253,81 6,220,75 6,2221,91 6,220,79 6,221,19 6,220,19 6,220,19 6,220,19 6,212,19 6,265,66
Jennifer C. Olaiz Sally Moreno. Leah G. Nelson Barb Layman. Terri Lewis. Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster Hazel White Maria Dowling. Charlene Grubbs Shari M. Krischner Cathy A. Barnhart. Rebecca Milligan Angel B. Toler. Susie Kopacz. Rita Schaefer. Richelle V. Barnes.	6,396,94 6,342,44 6,338,99 6,315,88 6,305,07 6,292,35 6,250,96 6,242,97 6,220,75 6,220,19 6,220,19 6,220,19 6,220,19 6,212,99 6,055,69 6,053,97,2
Jennifer C. Olaiz Sally Moreno. Leah G. Nelson Barb Layman. Terri Lewis. Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster Hazel White Maria Dowling. Charlene Grubbs Shari M. Krischner Cathy A. Barnhart. Rebecca Milligan Angel B. Toler. Susie Kopacz. Rita Schaefer. Richelle V. Barnes.	6,396,94 6,342,44 6,338,99 6,315,88 6,305,07 6,292,35 6,250,96 6,242,97 6,220,75 6,220,19 6,220,19 6,220,19 6,220,19 6,212,99 6,055,69 6,053,97,2
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Layman Tracey D. Koch Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster Hazel White Maria Dowling Charlene Grubbs Shari M. Kirschner Cathy A. Barnhart Rebecca Milligan Angel B. Toler Susie Kopacz Rita Schaefer Richelle V. Barnes Richelle V. Barnes	6,396,94 6,342,44 6,338,899 6,315,88 6,305,07 6,292,35 6,253,81 6,220,17 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,25,69 6,059,62 6,053,69 6,039,72 5,964,17
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Layman Tracey D. Koch Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster Hazel White Maria Dowling Charlene Grubbs Shari M. Kirschner Cathy A. Barnhart Rebecca Milligan Angel B. Toler Susie Kopacz Rita Schaefer Richelle V. Barnes Richelle V. Barnes	6,396,94 6,342,44 6,338,899 6,315,88 6,305,07 6,292,35 6,253,81 6,220,17 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,25,69 6,059,62 6,053,69 6,039,72 5,964,17
Jennifer C. Olaiz Sally Moreno Leah G. Nelson Barb Layman Tracey D. Koch Tracey D. Koch Jamie Leigh Techentin Irvene K. Foster Hazel White Maria Dowling Charlene Grubbs Shari M. Kirschner Cathy A. Barnhart Rebecca Milligan Angel B. Toler Susie Kopacz Rita Schaefer Richelle V. Barnes Richelle V. Barnes	6,396,94 6,342,44 6,338,899 6,315,88 6,305,07 6,292,35 6,253,81 6,220,17 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,220,19 6,25,69 6,059,62 6,053,69 6,039,72 5,964,17
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"WITHIN APPLAUSE" MAGAZINE, YOU MAY PERIODICALLY FIND ARTICLES WHICH SUGGEST BUILDING YOUR BUSINESS THROUGH REFERRALS AND/OR BY CONTACTING POTENTIAL GUESTS FOR UPCOMING SKIN CARE CLASSES OR OTHER EVENTS. PRIOR TO CONTACTING SUCH INDIVIDUALS VIA TELEPHONE OR E-MAIL, YOU SHOULD CONSIDER WHETHER SUCH COMMUNICATION IS CONSISTENT WITH STATE AND/OR FEDERAL "DO-NOT-CALL" AND/OR "SPAM" LAWS AND REGULATIONS. FOR MORE INFORMATION ON THIS SUBJECT, YOU CAN GO TO THE MARY KAY INTOUCH" WEB SITE AND CLICK ON "TAX AND LEGAL" IN THE DROP-DOWN MENU. WHEN IN DOUBT, MARY KAY INC. RECOMMENDS FACE-TO-FACE CONTACT AS THE BEST FORM OF COMMUNICATION, WHICH SHOULD ALV JUSTICAL "AND YOR" SPAM" LAWS AND REGULATIONS. FOR MORE INFORMATION ON THIS SUBJECT, YOU CAN GO TO THE MARY KAY INTOUCH" WEB SITE AND CLICK ON "TAX AND LEGAL" IN THE DROP-DOWN MENU. WHEN IN DOUBT, MARY KAY INC. RECOMMENDS FACE-TO-FACE CONTACT AS THE BEST FORM OF COMMUNICATION, WHICH SHOULD ANY ISSUES WITH THESE TYPES OF REGULATIONS

..7,085.52 ..7,075.30

Delmy Ana Torrejon Mary C. Bernhardt

Hope S. Pratt..... Auri Hatheway

Elaine K. Williams.

Kimberly Dawn Reed. Denise G. Kucharski... Haydee Guzman.....

Many Kay Angels These Independent National Sales Directors, Independent Sales Directors and Independent Beauty Consultants achieved the highest commissions/ bonuses or production or had the most new team members in their Seminar areas in May 2008.

Top National Sales Directors – Commissions and Bonuses



\$96.907

DIAMOND





SAPPHIRE



Sherry

\$45,698

Nan Stroud Giancristoforo \$52,492 PEARL **EMERALD**

Top Unit — Estimated Retail Production

\$47,611

RURY

DIAMOND — Amy Allgood, M. Diem Area	\$138,106
RUBY — Ekene Okafor, Go Give Area	
SAPPHIRE – Zasha Lowe, J. Breen Area	
EMERALD — Marianne Anderson, J. Bertalan Area	
PEARL — Kristin Myers, G. McGuire Area	\$143,054

Top Sales Director—Personal Sales

DIAMOND - Ava Roberts, Go Give Area	\$17,313
RUBY – Sheila Valles, R. Evans Area	\$13.255
SAPPHIRE - Debbie Tweedie White, R. Tarbet Area	
EMERALD — Vickie Durfee. K. Helou Area	
PFABI — Darlene Bryan <i>J. Swank Area</i>	

Top Beauty Consultant—**Personal Sales**

DIAMOND - Kathleen Neal, V. White Unit, Go Give Area	\$20,540
RUBY - Chioma Nnadi, H. Godswill Unit, Go Give Area	\$15,167
SAPPHIRE - Irene Evans, C. Hatami Unit, G. Gaston Area	\$11,952
EMERALD - Nancy Hahn, T. Ayers Unit, C. Fox Area	\$14.392
PEARL - Theresa Jones, S. Wisnoski Unit, A. Tripp Brewton Area	

Top Team Builder

DIAMOND — April Turner, J. Grady Unit, J. Grady Area	
RUBY - April Rayder, J. McNulty, C. Gress Area	16 New Team Members
SAPPHIRE - Elizabeth Williams, A. Smith Unit, L. Newton Area	14 New Team Members
EMERALD — Sharon Bone, B. Whitaker Unit, B. Whitaker Area	
PEARL — Ashley Kelly, P. Blalock Unit, C. Warfield Area	15 New Team Members

Jennifer Thomas

Top Unit Builders Independent Sales Directors with 20 or more new unit members for May 2008. Diamond

Diamonu	
Ada Y. Garcia-Herrera	43 New Unit Members
Fernanda Morla-Canales	
Kim C. Meyers	33 New Unit Members
Cynthia L. Frazier	32 New Unit Members
Felicia Ifeyinwa Nweze	32 New Unit Members
Diane Ferguson-Mentiply	28 New Unit Members
Ivonne Hernandez	26 New Unit Members
Julieta A. Mitchell	26 New Unit Members
Amy Lynn Allgood	
Rosa C. Fernandez	25 New Unit Members
Ana X. Solis	
Yvonne Tazem	
Maricarmen Gonzalez	24 New Unit Members
Omosolape O. Akinyoyenu	
Brenda Bennett	23 New Unit Members
Piper R. Mullin	
Lucy Varela	23 New Unit Members
Juanita Chihuahua	22 New Unit Members
Olga Cecilia Giraldo	22 New Unit Members
Mayuli Maria Rolo	22 New Unit Members
Jennifer V. Agema	21 New Unit Members
Maria Isabel Rivas	21 New Unit Members
Leonor A. Rivera	21 New Unit Members
Keysi Y. Colon	
Faith A. Gladding	20 New Unit Members
Zuleyn Ho Miranda	20 New Unit Members
Gladys C. Reyes	20 New Unit Members
Gina Rodriguez	20 New Unit Members

Maria F. Sagal-Gaona......20 New Unit Members

Rubv

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Ekene S. Okafor	.77	New I	Unit Members
Kemi E. Madunta	52	New I	Unit Members
Rosalind A. Onyia	.28	New I	Unit Members
Sheryl K. Goins	.26	New I	Unit Members
K. T. Marie Martin	.26	New I	Unit Members
Jennifer Jean McNulty			
Thessy Nkechi Nwachukwu	24	New I	Unit Members
Casey Lynn Degler	21	New I	Unit Members
Agatha M. Okocha	21	New I	Unit Members
Nkechi Okafor	.20	New I	Unit Members
Suzanne Tripp-Black	.20	New I	Unit Members

Sapphire

Zasha Noel Lowe	40 New Unit Members
Maria G. Diaz	33 New Unit Members
Tabitha A. Hallums	32 New Unit Members
Patrice Moore Smith	
Moleda G. Dailey	
Laura Hernandez	
Erendira Yahel Razura	
Angeles Herrera	24 New Unit Members
Tasha Bergman	23 New Unit Members
Jill L. Glockner	
Arcenia Herrera	
Jennifer L. Semelsberger	
Ellen Ezekiel Farquharson	20 New Unit Members

Emerald			
Marianne L. Anderson			
Pattie A. Robinson			
Kimberly Richardson Edwards			
Lisa Carroll Norville			
Dana Dean Cornalino			
Michelle Lyle			
Bridget L. Shaw			
Angel L. Hurley			
Kim E. Manire			
Rosa Garcia Acevedo			
Ayobami O. Olusa			
Elaine Oatmeyer			
-			

20 New Unit Members

Pearl

Barbara Ashworth	
Lisa Allison	
Roya M. Mattis	
Menina M. Givens	
Leah Michelle Lauchlan	
Ruthie Clark	
Irma G. Almendarez	
Annette Garnett Vinson	
Amie N. Gamboian	
Lindsay R. Stewart	
Kristin Myers	

Meet your NSE

Be sure to visit the Mary Kay InTouch® Web site for inspiring success stories about Mary Kay Independent National Sales Directors. Click on the "Meet Your NSDs" link under the Heritage tab. You can search for NSD stories by name, city, state, Seminar or even former occupation. Why not share their stories with potential team members?

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excerpts from **excellence**

The words of those who blazed the trail and those who now guide us become more relevant with each passing year ...



When I look back at what has happened in this Company, I am convinced that it was more than the dream of one woman. I believe that long before I sat down to write my

training guide and develop my dream, God in His infinite wisdom had a plan. His plan was to use my dream Company as a vehicle for women all over the world. And instead of a tightly closed corporate door bearing the sign, "For Men Only," our Company has an open portal that bears the invitation, "Everyone Welcome – *Especially* Women."

– Mary Kay Ash



"Mary Kay allows us the chance to make a difference in every way. None of us is ever left unchanged by our experience. Each person, each lesson ... teaches us things we can

use in life. We learn about life, about giving and forgiving, about people skills and listening, acceptance and goal setting. And we decide what role we want to play. We decide if we want to be a star and how big a star we want to be. What choices we have! What opportunity there is, just waiting to be cast, and it can all be yours."

 Independent Elite Executive National Sales Director Barbara Sunden



"Mary Kay blazed the trail in the area of economic liberation for women. As the Company expanded globally, she gave women throughout the world an opportunity to enrich their lives, build a

better life for themselves and their families, and build their businesses on the solid foundation, philosophies and principles that she built stateside."

 Independent Executive National Sales Director Emeritus Arlene Lenarz



"The Mary Kay opportunity remains relevant to women today because of its adaptability and portability. When Mary Kay started the Company, the opportunity provided women a way to

get out of the house and have some money of their own. Today, a woman can take this opportunity with her from one life stage to another, craft it around the things she's committed to in other areas of her life and know that she's investing in herself and her future, without the limitations of a traditional J-O-B."

– Senior Vice President Corporate Brand Strategy Rhonda Shasteen



"It's exciting to think about what this new year has in store. The 45th anniversary is a perfect catalyst for achieving your best performance ever and a great promotion in itself.

I and the entire Mary Kay corporate family share a vision of success with you. The future of Mary Kay's dream is in great hands with the Independent National Sales Directors."

- Senior Vice President of Sales Gary Jinks



"I truly believe the business opportunity created by my grandmother and father 45 years ago is still the best business model in our industry. The Mary Kay opportunity offers the best

of both worlds: a retail business with great products, loyal customers, and extraordinary earning potential for Independent Beauty Consultants, as well as a career path that rewards and encourages leadership and helping other women achieve personal success. All of this is surrounded by a culture built on sound principles and values matched by no other company, *in any industry*. What a visionary Mary Kay was; she inspires me every day."

- Vice President Strategic Initiatives Ryan Rogers



"Mary Kay Ash was a master at understanding human nature. Human nature has not and will not change. That was, and still is, the basis of the business opportunity she

created where women could achieve their goals and dreams and balance their lives simply by focusing on the needs of other women."

- President Mary Kay U.S. Darrell Overcash



"Mary Kay Ash knew that if a company offered exceptional quality products and the ability to try the product before buying, customers would purchase and repurchase those products.

Today, just like 45 years ago when Mary Kay started her business, building a loyal customer base and sharing the Mary Kay dream with others is still a great opportunity. A woman will always want an opportunity that is fun and allows her to work at her own pace and on her own schedule. As we celebrate our abundant, successful history, I know the best times for Mary Kay lie ahead!"

- President and CEO David Holl



"As I think back, one thing becomes vividly clear: This Company didn't start 45 years ago; it began with a foundation of hard work and determination many, many years before ... I also

know that if I had not been exposed to Mary Kay's striving ambition and I-can-do-it attitude all the years I was growing up, I definitely would not have been qualified to help her launch her dream. She did it by showing me every living day of my life that opportunity did exist and that one could take advantage of it, and you could do anything you wanted to do if you tried hard enough."

- Executive Chairman Richard Rogers

more than mere milestones

The memories of the woman who started it all live on through those who loved her. From heartwarming to humorous, their personal stories continue to pay tribute to her enduring gifts.



Independent Elite Executive National Sales Director Emeritus Dalene White, one of Mary Kay's personal friends and a member of the "First Nine," the original Mary Kay Independent Beauty Consultants, debuted as an Independent National Sales Director in 1971. "Mary Kay created this to be a direct-selling company where women could buy wholesale and sell retail, where they could make a good profit and climb to whatever heights they wanted to climb and build the income they wanted to build."



Independent Executive National Sales Director Rosa Jackson earned a master's degree in Christian education, but the Mary Kay pioneer notes it was Mary Kay Ash who

set her priorities straight when Rosa balked at relocating with her pastor husband. "My business had just started taking off," she explains. "Mary Kay told me, 'Rosa, it's no fun counting money by yourself. Go with Lewis to Texas knowing that the same God that helped you in Atlanta will be there in Houston." She went, and by adhering to the timeless principles Mary Kay taught, Rosa built a successful business that allowed her husband to remain in the ministry as well. "When I first started my business, Mary Kay didn't have makeup in shades for African-American women. But I saw the opportunity it held for every woman, and I believed in what it could do for me and my family."

Inspiring Moments More Than She Dreamed Possible

It takes a positive outlook to leave all your family

behind, travel 5,000 miles with \$20 in your pocket and immigrate to another country. But **Independent National Sales Director Gillian Ortega** did just that



in 1979. "I came to the United States to claim my American dream. Eventually I found it with Mary Kay – the opportunity of the land, in the land of opportunity." When she came to Dallas for New Independent Sales Director Education week, Gillian came as the "Head of the Class," and she shared a face-to-face visit with Mary Kay. With outstretched arms, Mary Kay drew Gillian into a tight hug. "Gillian! I've been waiting for you to tell you how proud I am of you!" she said, as she guided her over to the famous pink sofa in her office. "She called me her 'Mary Kay daughter', and once she took my hand, I couldn't stop the tears from flowing no matter how hard I tried," shares Gillian, who finally blurted the question that had been tugging at her heartstrings: "Mary Kay, you've done so much for me and my family, how can I ever repay you?" The response was simple and direct. Mary Kay squeezed her hand and said, smiling, "Just pass it on." Gillian came away determined to fulfill Mary Kay's request. "I'll forever cherish those moments with her. Because of Mary Kay and the words she spoke to me, my life was changed forever."

Independent Senior National Sales Director Patricia Rodríguez-Turker was honored with the United States' Top 50 Latinas Award in New York City. As she stood at the podium



receiving her plaque, tears in her eyes, the El Salvadoran immigrant looked around the room and had to remind herself that what was happening was real. "There were all these highly accomplished professionals, and just to be in their company was more than I would ever have dreamed possible before discovering the Mary Kay opportunity. If you had told me years ago that I'd be setting an example for other women, I wouldn't have believed it."

Opportunity That Speaks For Itself

In her life before Mary Kay, Independent Executive Senior Sales Director Phyllis Pottinger longed to



wake up to the sound of birds chirping on the windowsill and ample time for her morning worship. She yearned for self-directed security, the luxury of working from her own home. Instead, Phyllis rose each day to a jangling alarm clock, donned high heels and began a two-hour commute into New York City via taxi, rail, subway and finally, a block'slong trek to her office where she worked as a nutrition educator. At the end of her daily two-hour commute back home, the PTA president and freelance consultant managed to catch her children's ball games. Incredibly, she found time to work her Mary Kay business on the side. But her full life was missing something. "I loved my job, but I had an intense desire for something more," says Phyllis. "I wanted to develop 'leaders of leaders.' I could imagine extending my reach to create generational leaders worldwide." She saw that even part time, her Mary Kay work offered greater room for achieving her goals than did her primary career. She worked even harder and debuted as an Independent Sales Director. Then, at New Independent Sales Director Education week, Mary Kay confirmed the success image Phyllis already had conceived in her spirit. "Mary Kay looked into my eyes and said in her soft, inspiring voice, 'Ruell Cone needs company.' I knew that Ruell was the first African-American Independent National Sales Director. She was a powerful role model of diversity. I truly comprehended then that this is an inclusive company where there's always room for new leaders of leaders." Twenty-four years later, she's thankful she made the decision to build her Mary Kay business. She's enjoyed being her own boss, setting a flexible schedule, providing excellent customer service and working with her Future National Area. "Now I have more time for my grandchildren, and that's a priceless gift. I can balance all the elements of my life and still enjoy a comfortable income. This is such a beautiful life of profound fulfillment. I look back and remember how I began to grow my business one team member at a time from family members, customers, friends and former students. Who would have thought that thousands of lives would have been positively impacted by that one showcase? Mary Kay was right when she said, 'The future belongs to those who can see the possibilities long before they become obvious to others."

Go-Give® Generosity A Feast for Her Eyes

As members of the budding independent sales force built their businesses back in 1970, Mary Kay Ash was busy looking for first-class ways to reward them. She had been presenting consistent performers with golden water goblets for several years and eventually asked a china manufacturer to create a unique pattern to go with them. **Independent Elite Executive National Sales Director Emeritus Carolyn Ward** was one of the Company's top performers, and her story of Mary Kay's generosity still amazes her. "I had 16 goblets and was looking forward to collecting a coordinating pattern personally chosen by Mary Kay. I proudly earned five complete sets." Then an earthquake hit the California manufacturer's area, and overnight the company, the factory and the lovely china were gone. Some time later, Carolyn told Mary Kay she was heartbroken that she never completed her eight place settings. "Do you know anyone with a partial set who's willing to sell?" she asked. "I'll check for you, honey,"



promised Mary Kay. Months passed and Mary Kay went to New Orleans, then Carolyn's home, to conduct a workshop. Carolyn met her at the airport, saw Mary Kay's luggage and thought they were ready to leave. "No, I'm waiting on a box," Mary Kay said slyly, and smiled at her. A few minutes later, a large, plain box appeared on the ramp. "Open it," prompted Mary Kay. And there inside were three missing sets, taken from Mary Kay's own collection of the same pattern. "I literally shrieked! She hadn't found anyone willing to sell, so she was *giving* me her own." Carolyn told Mary Kay she couldn't accept her gift. She's never forgotten Mary Kay's reply: "Honey, I want you to have this set more than I want to keep it." Says Carolyn, "That was the heart of Mary Kay."

Spirited Scenes Comic Relief

Mary Kay was an intriguing blend of many women rolled into one. Yes, she was smart, glamorous, innovative. But did you know she also had a legendary sense of humor? With her love of practical jokes, Mary Kay jumped at the chance to collaborate with Independent Senior National Sales Director Darlene Berggren on one of the funniest pranks ever, to be unveiled at Darlene's annual retreat. The year was 1994, and Mary Kay had begun to limit her personal appearances. Until then, she typically had her picture taken with each new Cadillac Career Car driver, so as a stand-in, the Company created several life-sized cardboard likenesses showing Mary Kay in her Independent National Sales Director suit, complete with fabulous jewelry. Darlene and her husband Denny asked to borrow the prop and wrote a dialogue between Mary Kay and Darlene. On opening night, the lights went down and Darlene whipped out the Mary Kay likeness from under the podium. She stood it up beside her, and when the lights came back up, the audience burst into rousing applause at the sight of "Mary Kay." Darlene held up a microphone as though interviewing her, and the sound system broadcast Mary Kay's voice over the cheers. "You look surprised. What's the matter, haven't you ever heard me speak before?" asked the real Mary Kay drolly. Darlene encouraged even warmer applause, and after it subsided, Mary Kay said, "That was terrific! I was concerned I would appear a little stiff or flat." And the audience broke up again. Later she remarked, "You know, I'm no dummy," and made personalized observations about people in the audience. No one who was there will ever forget her performance. Darlene cherishes the memory of Mary Kay's quick wit and ready repertoire of jokes. "Her sense of humor made her all the more special. I think Mary Kay would want us to remember that she was just as spontaneous and funny with customers as she was with the independent sales force!"



make customer connections that last

Why not start the Seminar 2009 year by reminding customers about your personalized Mary Kay business services? These tools can help you market your independent business while providing great customer service.

Hostesses Have Options Like Never Before

How do you help a hostess have an incredible hosting experience? By offering her multiple options that allow her to create an experience that suits her style. Not only can she choose her rewards, she can choose the kind of party she wants to host – a *Color Insider* party, a traditional skin care class or more. With options like these, she's more likely to become a hostess for life. She can learn more about her choices when you give her the new hostess brochure available on Section 2 of the Consultant order form and send her to your Mary Kay[®] Personal Web Site where she can click on "What's New," then "Have a Party" for even more details.

You can find out more about holding *Color Insider* parties by logging on to the Mary Kay InTouch[®] Web site. There, you'll discover how you can introduce new Mary Kay[®] mineral color to existing and new customers, making glamour an integral part of your business success.

Promote Gift-Giving Fall/Holiday 2008 Month 2 Mailer

Enroll: Now through Sept. 15 Cost per customer: 40 cents Begins mailing: Oct. 30

Let your customers know you can be their "one-stop shop" for holiday gift-giving by enrolling them to



Final cover may vary.

receive the Fall/Holiday 2008 Month 2 mailer. This brochure beautifully showcases special holiday gifts perfect for everyone and encourages your customers to get a head start on the holiday shopping rush. Be sure to enroll your customers through the Preferred Customer Program by Sept. 15 to receive this guide. Now's also a great time to follow up with customers who received the Summer 2008 Month 2 mailer that featured the Mary Kay[®] Compact Pro[™] by reminding them that this superversatile compact is now available for ordering – and it makes a great gift too!

What a Girl Wants

Girl's Guide to Gorgeous Brochure

Enroll: Anytime

Cost per customer: 45 cents Begins mailing: 12 to 24

business days after enrollment Packed with beautiful images and the latest beauty trends, the *Girl's Guide to Gorgeous* customer brochure features the best of Mary Kay® skin care and color products and a beautiful Mary Kay community outreach message while presenting you as a beauty expert. You can send the



brochure at any time to customers you've enrolled in the Preferred Customer Program. This captivating brochure is also available on the Consultant order form (pk./10, \$1.50). Learn more and view the brochure in the Preferred Customer Program section of the Mary Kay InTouch[®] Web site.

New Virtual Makeover Offers Realistic Sampling

When you encourage your customers to experience the new Virtual Makeover for themselves, you'll be creating a business relationship like no other. How? The Virtual Makeover, available on your Mary Kay[®] Personal Web Site, allows your customers to create personalized color looks they can simply click to purchase directly from you. It's that simple. Plus, the Virtual Makeover offers a unique "try-before-you-buy" experience – a risk-free and realistic trial that offers personalized application tips. Talk about a great value! What's more, it's fun and available 24/7. Featuring all the new Mary Kay[®] mineral colors, the Virtual Makeover gives every woman a chance to play makeup artist for the day. You can also use the online Create-a-Look™ tool to provide even more customized looks for your customers.

plan now for holiday sales



Independent Senior Sales Director Susan Lish of Tremonton, Utah, a 12-time member of the Sales Director Queen's Court of Personal Sales, has perfected a holiday-selling activity list with ideas borrowed and shared throughout the years. Susan's goal is to sell more than \$12,000 in suggested retail product each holiday season, and she recommends this as a goal for everyone.

"I concentrate on various activities each month from October through December," Susan shares. "You can pick a few that appeal to you and run with those. But the key is making sure you have enough inventory on hand to support those activities." Here's Susan's three-month plan:

October Plan: Building Momentum

In October, Susan suggests conducting a Power Start (providing facials to 30 customers a month) to continue building your customer base. At these appointments, Susan asks customers to jot down a personal Mary Kay[®] product holiday wish list (usually these are additional items they would like) on a sales ticket. "This gives me a copy that I can keep on file to share with each customer's husband, other family members or friends," Susan says.

Susan also promotes a "product of the month" — a buy-one-get-one-halfprice offer on one product for the entire month. "This special offer encourages customers to buy one for themselves and one for a gift," Susan shares.

Throughout October, Susan never leaves home without an on-the-go selling bag filled with beautifully wrapped holiday gift items. She carries the bag to all facials and deliveries, showcasing grab-and-go gifts.

In mid-October, Susan sends "save the date" e-mails to her customers announcing her holiday open house held the first week of November. "I follow up by mailing invitations in late October," Susan says.

Susan also encourages hostesses to hold holiday gift parties in October. These fun, relaxed parties focus on holiday gift items. You could entice hostesses by tying these parties into the *Host a Class, Help a Cause*[®] initiative as well.

Lastly, Susan uses October to finalize her own personal gift-giving with Mary Kay[®] products, leaving more time to concentrate on sales!

November Plan: On a Roll

In November, Susan continues holiday selling momentum with these activities:

- Conducting a Power Start
- Gathering wish lists and sharing them with spouses, etc.
- Featuring another new product of the month
- Using the on-the-go selling bag

She also finalizes and holds her very successful holiday open house.

December Plan: The Finishing Touches

In December, Susan recommends following through with a Power Start, holiday wish list calls, *On the Go* selling and a product of the month. She also adds these last-minute selling activities:

Pillow Gifts

Susan encourages spouses to give their wives a "pillow gift" after the holiday rush is over. "This is just a nice gift that says thank-you for all you do," Susan shares.

12 Days of Christmas Gifts

This popular gift series is perfect for husbands who want to surprise their wives with Mary Kay[®] product gifts each day leading up to Christmas Day. Susan simply calls spouses, suggests the idea and does the wrapping for them!

Saturday Phone-a-thon

Susan holds this profitable selling activity on the last Saturday before Christmas as a special "thank-you" to preferred customers. First, she sends postcards announcing the date and times. Here's how it works: Customers who call from 6 to 7 a.m. with a product order receive a 20 percent discount; those who call from 7 to 8 a.m. receive a 15 percent discount; those who call from 8 to 9 a.m. receive a 10 percent discount. Anyone who places an online order with Susan anytime on that Saturday receives a 20 percent discount.

Why not consider incorporating some of these great ideas, making your seasonal sales even more joyful!

Susan's Holiday Selling Plan

October	November	December
Power Start	Power Start	Power Start
Wish lists	Wish lists	Wish lists
Product of the month	Product of the month	Product of the month
On-the-go selling bag	On-the-go selling bag	On-the-go selling bag
Holiday gift shows	Holiday open house	Pillow gifts
Open house planning		Saturday phone-a-thon
Completion of personal		
gift-giving		

The Mary Kay Way now available in bookstores

A fitting tribute as we celebrate the Company's 45th anniversary year

As you heard at Seminar, a rereleased book by Mary Kay Ash is available in bookstores for the first time in 13 years! *The Mary Kay Way: Timeless Principles From America's Greatest Woman Entrepreneur* shares Mary Kay Ash's original message – *in her own words* – on leading people, as she originally wrote it in the 1984 classic *Mary Kay On People Management*. Also featured is additional information about the Company today, touching perspectives by Independent National Sales Directors from around the world and a special foreword by her grandson and Vice President of Strategic Initiatives Ryan Rogers.

Coinciding with the Company's 45th anniversary year, this book release is a testament to the far-reaching business practices Mary Kay initiated when her dream Company opened its door on Sept. 13, 1963.

Already receiving rave reviews, *The Mary Kay Way* could be the next Mary Kay leadership book to hit the *New York Times* Best Seller List – just as its predecessor did 24 years ago. The first English release is available in Canada, the U.K., Australia, Singapore and India. A Spanish-language version is underway and is expected to be available this fall. In fact, *The Mary Kay Way* could be the first Mary Kay worldwide best-seller because it has the opportunity to be translated into multiple languages.

You can find the book, currently available in hardcover, everywhere books are sold. The list price is \$21.95, and several sellers offer discounts.

As Ryan said at Seminar, "Let's get behind this book because, more than anything, it is who we are."



Through the Eyes of Mary Kay Ash

Reading *The Mary Kay Way*, written in Mary Kay's own words, can bring you even closer to the original business principles on which Mary Kay Ash founded her Company – helping you better understand why the Company and her leadership practices have stood the test of time in a very competitive business environment. And with this knowledge, you'll have a firsthand perspective to share with others who want to know more.

Reflections From Mary Kay

Chough much has changed, much still remains the same. The foundation upon which our Company was built – the Go-Give[®] spirit, the Golden Rule and keeping our priorities in order with God first, our family second



and our job third — has not changed. I think that God has showered His blessings upon us because of this. Our Company remains unique in the corporate world, and with wonderful people like you who believe in these priorities, I know that we have only just begun.

- Mary Kay Ash

Dates to Remember

AUGUST 2008

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3	4	5	6	7	8	9
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(17)	18	19	20	(21)	22	23
(24)	25	26	27)	28	29	30
31						
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	M	Т				
	M 1	T 2	3	4	5	6
s (7)	M 1 8	T 2 9	3 10	4 (1)	5 12	6 13

Postmark cutoff for Independent Beauty Consultants to mail Commitment Forms to begin Independent Sales Director qualification this month.

- Online Sales Director-in-Qualification Commitment Form available beginning 6 a.m. Central time.
- Last day to submit online Sales Director-in-Qualification Commitment Form. Commitment Form available until midnight Central time.
- Last day of the month for Beauty Consultants to place telephone orders (until midnight Central time).
- Last day of the month for Beauty Consultants to place online orders (until midnight Central time).
- Last business day of the month. Orders and Independent Beauty Consultant Agreements submitted by mail or dropped off at the branches must be received by 7 p.m. local time to count toward this month's production.
 - Online Independent Beauty Consultant Agreements accepted until 7 p.m. Central time.

This Month:

Aug. 1: Summer 2008 Preferred Customer Program mailing of the Month 2 brochure begins. (Allow 7-10 business days for delivery.) *Class of 2009* Offspring Challenge begins. Aug. 15: Postmark deadline to earn the second monthly product bonus. Last day to enroll online for the Fall/Holiday 2008 Preferred Customer Program mailing of *The Look*, including exclusive samplers.

Aug. 16: Third monthly product bonus begins. Beaut-e-News™ e-newsletter begins e-mailing to customers.

Aug. 20: July Career Car qualifier paperwork due to Company.

Next Month:

Sept. 1: Labor Day. All Company and branch offices closed. Postal holiday.

Sept. 6: Third annual MK5K[™] charity event at The Mary Kay Building, Addison, Texas.

Sept. 10: Early ordering of the new Fall/Holiday 2008 promotional items begins for Independent Beauty Consultants who enrolled in *The Look* for Fall/Holiday 2008 through the Preferred Customer Program July 16 – Aug. 15.

Sept. 13: Mary Kay Inc. 45th anniversary.

Sept. 15: Postmark deadline for Quarter 1 Star Consultant quarterly contest. Postmark deadline for Summer 2008 promotion and to earn the third monthly product bonus. Deadline to make Quarter 4 Star Consultant prize selections. Early ordering of the new Fall/Holiday 2008 promotional items available for all Independent Beauty Consultants. Last day for customers to take advantage of the Summer 2008 Mary Kay[®] Mini Mineral Eye Color Quad gift with purchase.

Sept. 16: Quarter 2 Star Consultant quarterly contest begins. Fall/Holiday 2008 promotion and monthly product bonus begin. *Beaut-e-News*[™] e-newsletter begins e-mailing to customers.

Sept. 20: August Career Car qualifier paperwork due to Company. Fall/Holiday 2008 Preferred Customer Program customer follow-up list, labels master and clip art begin mailing. Online prize selection for Quarter 1 Star Consultant quarterly contest available.

Sept. 25: Fall/Holiday 2008 Preferred Customer Program customer mailing of *The Look* begins, including exclusive samplers of new Mary Kay[®] Eau de Toilette women's fragrances in Simply Cotton[™] and Warm Amber[™]. (Allow 7-10 business days for delivery.)

An Important Reminder: Directory Advertising and Your Mary Kay Business

Please remember that only Independent Sales Directors may advertise their Mary Kay businesses in a telephone directory. However, they can do so only through a vendor authorized by Mary Kay Inc. The only company authorized by Mary Kay Inc. as a directory advertising vendor is Marquette Group. You can be sure you're receiving Marquette's authorized solicitation from the Mary Kay Directory Advertising[™] Department if it features the official Mary Kay[®] logo. Independent Sales Directors can look for the Directory Advertising booth at Seminar 2008.

Independent Beauty Consultants are not authorized to list their businesses or residential service telephone numbers in any White Pages or Yellow Pages directories – whether published by telephone companies or private publishing companies – in any way in connection with the Mary Kay Inc. Company-owned trade names, trademarks or corporate name. It is important to note that failure to follow these guidelines will result in a request that you disconnect the phone line in question or face termination of your Independent Beauty Consultant Agreement by the Company.

From Mary Kay's Perspective: Timeless Leadership Reminders

- The five most important words:"I am proud of you."
- The four most important words:"What is your opinion?"
- The three most important words: "If you please."
- The two most important words: "Thank you."
- The smallest word of all: "I"

Keeping Your Identity to Yourself

Did you know that the Federal Trade Commission estimates that as many as 9 million Americans have their identities stolen each year? Identity theft occurs when someone uses your personal information, like your name, Social Security number or credit card number, without your permission, to commit fraud or other crimes.

Identity thieves use a variety of methods to steal personal information, such as:

- Rummaging through trash looking for bills or other paper with personal information on it.
- Stealing credit/debit card numbers by using a special storage device when processing your card.
- Pretending to be a financial institution or company and sending e-mail spam or pop-up messages to get you to reveal your personal information.
- Diverting your billing statements to another location by completing a "change of address" form.

 Stealing wallets and purses; mail, including bank and credit card statements, preapproved credit offers, new checks or tax information.

There are several things you can do to avoid becoming a victim of identity theft. These suggestions, which are outlined on the Federal Trade Commission Web site (www.ftc.gov/idtheft), can help deter identity thieves and offer you a little peace of mind!

- Shred financial documents and paperwork with personal information before you discard them.
- Protect your Social Security number. Don't carry your Social Security card in your wallet or write your Social Security number on a check.
- Don't give out personal information on the phone, through the mail or over the Internet unless you know the person or business you are dealing with. If you receive a phone call from someone stating that they are associated with a particular company and they are requesting

personal information, such as your credit card number, bank account information or Social Security number, consider making note of the caller's first and last name, along with the name of the department within the company he or she works for. Then you can inform the caller that you would prefer to end the call and attempt to contact the individual in question directly using a phone number you know is valid for that company.

- Never click on links sent in unsolicited e-mails. Use firewalls, anti-spyware and antivirus software to protect your computer.
- Don't use an obvious password like your birth date, mother's maiden name or Social Security number digits.
- Keep your personal information in a secure place at home, especially if you employ outside help.

For more information, please log on to the Federal Trade Commission's Identity Theft Web site address provided above.

We're Talking Independent: Taxes, Licenses, Permits and Fees

Who must comply with all business-related federal, state and local taxes, licenses, permits and fees? You do, if you're an Independent Beauty Consultant. And who can help you steer the course through the compliance process? A professional accountant or personal tax adviser who's familiar with laws in your local area can help you with the compliance process.

Not sure you need the help? While your personal tax situation may be different from others in the independent sales force, and different laws may apply based on your circumstances, it's a good idea to protect yourself with professional advice. Examples of taxes, licenses, permits and fees that may apply include cosmetology, business and occupational licenses; zoning permits; taxes such as income, business, occupational and gross receipts, sales, property and excise.

So what in your business could these taxes, licenses, permits and fees be based upon? Your Mary Kay retail sales, commissions, prizes, purchases, inventory, property or other factors related to your Mary Kay business. Any taxes collected and reported on your behalf in the mainland United States and Puerto Rico are separately stated on the packing slip/invoice enclosed with your product orders or commission statement. For additional information about U.S. sales tax and federal income tax, go to the Mary Kay InTouch® Web site.

Anniversary Quote Quiz:

Mary Kay Ash was devoted to developing winners and leaders. How many of these Mary Kay quotes can you complete correctly? Don't worry if you miss some. The fun is in the learning!

"A winner says, 'Let's _____.' A loser says, '_____.'"

"A winner makes _____. A loser makes _____.

- "A winner tries to _____ from those who are superior. A loser tries to _____ those who are superior."
- "A good leader is someone who can step on your _____without messing up your _____."
- "A leader who puts a good idea to practical use may deserve more _____ and get more _____ than the person who discovered it."

"The _____ of the _____ is the _____ of the gang."

Answers: find out, nobody knows; commitments, promises; learn, tear down; toes, shine; credit; benefit; speed, leader, speed

Cards, Checks and More: Conduct Your Business With Cachet

Present your most professional image every time you hand out your business card, use a check or

address label, or send a postcard! Colorful new designs from MKConnections® add a touch of class to your communications, and you can bring it home



with a coordinating magnetic calendar for office or refrigerator. You may have seen these striking new designs at Seminar 2008, but did you stop to think how they could impact your business? From sales counter to teller window and points in between, potential customers and team members are handling your checks nearly every day. Personalized Mary Kay® checks and cards, available only from MKConnections®, can spark interest and bring business.

AND for a limited time, from Aug. 1 – Oct. 15, 2008, only, you can receive 50 FREE business cards and 30 FREE Information Cards* simply by ordering online. Just log on to the Mary Kay InTouch[®] Web site and click on "MKConnections[®]." *You pay only the \$3.99 shipping and handling cost.

Free Success-Building Downloads!

Did you know LearnMK[®] business tools are as close as your computer – and they're free! LearnMK[®], an educational Web site with ready-to-apply instructional offerings, recently rolled out a powerful new initiative. The Enrichment Program incorporates many different education delivery methods to meet your learning style. Free online CDs are ready for downloading each month from the Mary Kay InTouch[®] Web site. Just visit the Independent Beauty Consultant "Enrichment" page to start these self-paced, self-improvement educational sessions. You deserve the business boost they can bring!

BizBuilders Bonuses!

Free products with each qualified order! Check out these bonuses, quantities and values, available when you place a product order Aug. 16 – Sept. 15, 2008.

Total Section 1	Month 3 Bonus*	Bonus Suggested Retail Value**
\$400 sugg. retail/ \$200 wholesale	50% Discount/ Earned Discount Privilege	
\$800 sugg. retail/ \$400 wholesale	1 Satin Hands® Satin Smoothie® Hand Scrub 1 Satin Hands® Hand Cream	\$23
\$1,200 sugg. retail/ \$600 wholesale	2 Satin Hands® Satin Smoothie® Hand Scrubs 2 Satin Hands® Hand Creams 1 Mini Mary Kay® Body Care Set	\$46
\$1,600 sugg. retail/ \$800 wholesale	3 Satin Hands® Satin Smoothie® Hand Scrubs 3 Satin Hands® Hand Creams 1 Mini Mary Kay® Body Care Set	\$69
\$2,400 sugg. retail/ \$1,200 wholesale	4 Satin Hands® Satin Smoothie® Hand Scrubs 4 Satin Hands® Hand Creams 1 Mini Mary Kay® Body Care Set	\$92
\$3,600 sugg. retail/ \$1,800 wholesale	5 Satin Hands® Satin Smoothie® Hand Scrubs 5 Satin Hands® Hand Creams 1 Mini Mary Kay® Body Care Set 1 Travel Roll-Up Bag	\$115
\$4,800 sugg. retail/ \$2,400 wholesale	5 Satin Hands® Satin Smoothie® Hand Scrubs 5 Satin Hands® Hand Creams 1 Mini Mary Kay® Body Care Set 2 Travel Roll-Up Bags	\$115
\$6,000 sugg. retail/ \$3,000 wholesale	5 Satin Hands® Satin Smoothie® Hand Scrubs 5 Satin Hands® Hand Creams 1 Mini Mary Kay® Body Care Set 3 Travel Roll-Up Bags	\$115
\$7,200 sugg. retail/ \$3,600 wholesale	5 Satin Hands® Satin Smoothie® Hand Scrubs 5 Satin Hands® Hand Creams 1 Mini Mary Kay® Body Care Set 4 Travel Roll-Up Bags	\$115

Although these BizBuilders bonuses are not available to new Independent Beauty Consultants with their initial orders, they are eligible for the Ready, Set, Sell! product bonuses. See the July issue of *Applause*[®] magazine for the current Ready, Set, Sell! bonus values and the *Ready, Set, Sell*! brochure for additional details.

* Independent Beauty Consultants will receive Seminar contest credit on all Section 1 retail products and gifts with purchase, but not Section 2 products distributed through this program. ** Tax is required on the suggested retail value of Section 1 products. Add applicable bonus values to the Taxes area in the Summary Section of the Consultant order form. We reserve the right to substitute another bonus of equal or greater value in the event supplies are depleted.

Go-Give[®] Award Congratulations to the winners for September 2008.

The Go-Give® Award is given in memory of Independent National Sales Director Sue Z. Vickers to recognize Independent Sales Directors who best exemplify the Golden Rule, helping others unselfishly and supporting adoptees as much as unit members. If you know an Independent Sales Director who has displayed the Go-Give® spirit, why not nominate her for the monthly Go-Give® Award? The Go-Give® nomination form is available on the Mary Kay InTouch® Web site under "Recognition."



lody **Grafft**

Ruby Independent Sales Director Began Mary Kay

March 1977 Sales Director Debut July 1999

National Sales Director Sue Kirkpatrick

Honors Premier Club qualifier; Circle of Honor; three-times Consultant Queen's Court of Personal Sales; three-times Sales Director Queen's Court of Personal Sales; gold medal winner; estimated highest monthly unit retail: \$40,010

Personal Lives in Springfield, Mo. Husband, Phil; sons: Shane, Baron; daughters: Shawna, Amber; three grandchildren

Favorite Quote "Now to Him who is able to do immeasurably more than all we ask or imagine, according to His power that is at work within us." Ephesians 3:20

Independent National Sales Director Emeritus Naomi Ruth Easley says, "When I was preparing my Independent National Sales Director debut, Jody offered to help me do all the registrations. She actively seeks opportunities to assist others and encourages others to do the same."



Cindy Draghicchio

Sapphire Independent Future Executive Senior Sales Director Began Mary Kay

July 2000 Sales Director Debut

August 2003 Offspring four first-line

National Sales Director Sonya Lavay

Honors Premier Club qualifier; Star Consultant; Consultant Queen's Court of Personal Sales; gold medal winner; estimated highest monthly unit retail: \$46,699

Personal Lives in Green Bay, Wis. Husband, Alex; son, Dante; daughters: Natalia, Sofia

Favorite Quote "In order to sing God's praises we must relearn the language of humility and trust, the language of moral integrity, and of sincere commitment to all that is truly good in the sight of the Lord." –Pope John Paul II

Independent Executive Senior Sales Director Julie Neal of Green Bay, Wis., says, "Cindy helps anyone who asks and looks at every situation with her rosecolored glasses. She never gets upset, but finds the good in the person or in the situation."



Caroline Osmon

Emerald Independent Senior Sales Director

Began Mary Kay December 2003

Sales Director Debut August 2004 Offspring two first-line

National Sales Director Yvonne S. Lemmon

Honors Cadillac qualifier; Star Consultant; Consultant Queen's Court of Personal Sales; Sales Director Queen's Court of Personal Sales; three-times Circle of Achievement; Double Star Achievement; Fabulous 50s; Dean's List; gold medal winner; estimated highest monthly unit retail: \$49,124

Personal Lives in Austin, Texas Husband, Steve; sons: Logan, Luke Favorite Quote "Delight yourself in the Lord, and He will give you the desires of your heart." Psalm 37:4

Independent National Sales

Director Yvonne S. Lemmon says, "Caroline never misses an opportunity to assist or encourage adoptees and does all she does with a cheerful spirit."



Kathy Freeman

Pearl Independent Sale Director

Began Mary Kay May 2003

Sales Director Debut July 2004

National Sales Director Wadene Claxton-Prince

Hadono olaxian'i mileo Honors Premier Club qualifier; Star Consultant; Honors Society; gold medal winner; estimated highest monthly unit retail: \$27,703

Personal Lives in Lithonia, Ga. Husband, Gary; daughters: LaTasha, Jessica, Crystal; one grandchild

Favorite Quote "What you want, wants you. God has given you the power to make your dreams come to life in the right NOW!"

Independent National Sales Director Wadene Claxton-

Prince says, "Kathy is a wonderful, caring woman. She is always available to help her Mary Kay family achieve their goals, and she is an active member of her church and community."



Aaggie **Rader**

Diamond Independent Executive Senior Sales Director Began Mary Kay

November 1985 Sales Director Debut

July 1989 Offspring five first-line;

one second-line National Sales Director Go Give Area

Honors Premier Club qualifier; Circle of Honor; four-times Sales Director Queen's Court of Personal Sales; three-times Queen's Court of Sharing; thirteen-times Circle of Achievement; Triple Star Achievement; gold medal winner; estimated highest monthly unit retail: \$93,695

Personal Lives in Westlake, Ohio. Husband, Dan; son, Derek; daughter, Abby

Favorite Quote "Let us hold unswervingly to the hope we profess, for he who promised is faithful." Hebrews 10:23

Independent Sales Director Carol Mason of Lakewood,

Ohio, says, "Maggie is a faithbased woman with a mighty power of enthusiasm, inspiration and fun. She leads by positive example, sets the power pace for the rest of us, and adoptees catch the enthusiasm she abundantly shares."

ons further

valuable that makes them look good, feel good and want more. *The Look* is your low-cost marketing tool for offering great customer service and valuable products. You wouldn't find anything better ... *even if you looked. The Look* includes:

Give your customers something

- Timely tips.
- Professional advice.
- What's on-trend.
- Product shopping guide.
- > Great values.
- More about your personalized services.
- How Mary Kay is changing the lives of women and children around the world.



MARY KAY

think about

NEW, vibrant shades for eyes and cheeks

BE AN INDIVIDUALIST! Set your own beauty standards

LIPSTICK FIXES EVERYTHING! Change lives of women and children now

with one perfect shade







2009 is your year.

You have the potential to lead a team of women that is committed to carrying on the Mary Kay dream. You desire to be among the sisterhood of Mary Kay Independent Sales Directors who take success to heart. When you take a step up in 2009, the rewards will be yours!

Class of 2009 Challenge

The beautiful Class of 2009 ring is yours when you debut as an Independent Sales Director Aug. 1, 2008, through July 1, 2009, OR when you debut at least one offspring Independent Sales Director during the contest period. Those



who debut from Aug. 1, 2008, through March 1, 2009, will be recognized at Career Conference 2009. Those who debut from April 1 through July 1, 2009, will be recognized at Seminar 2009.

Leadership Conference 2009

When you join the Class of 2009 by Dec. 1, 2008, you, too, can be part of the sisterhood heading to Leadership Conference 2009 in beautiful Phoenix, Ariz., also known as the Valley of the Sun. You won't believe the motivation, education and inspiration you'll receive – all geared toward leaders like you! Plus, you can experience even more excitement by earning your way to the *Kick It Up!* party and the Star Sales Director banquet.

The Suit

Step out in style and wear your new leadership role with pride in the new "haute" chocolate 2008-2009 Independent Sales Director suit. When you order your suit by the 15th of the month following your debut, you can receive a 20 percent discount.

New Sales Director Bonuses

Once you become an Independent Sales Director, you can earn even more rewards for achieving sales and unit-building success. On the Write Track, the Fabulous 50s Club and the Mary Kay Honors Society are programs that offer \$1,000 bonuses for new Independent Sales Directors who step up to success during their first year. That's a total of \$3,000 when you achieve all three programs. For details on these programs, see Pages 13 and 14 of this *Applause®* magazine.

Be a leader. All it takes is your commitment. You can do it!

MARY KAY®

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